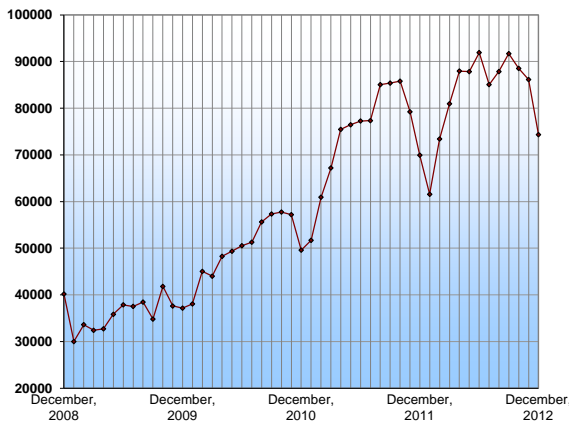


OhioMeansJobs.com December Snapshot of Cleveland Area OnLine® Job Postings

More than 74,300 job openings were posted online from November 14, 2012, through December 13, 2012, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 11,808 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 4,403 ads. This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads

As of December 13, 2012

Salary Range for All Available Ads	Total Ads
Entry Level Jobs (less than \$30K)	32.0%
Middle Income Jobs (\$30K-\$49K)	26.9%
Upper Middle Income Jobs (\$50K-\$79K)	26.0%
High Income Jobs (\$80K-\$99K)	10.2%
Six Figure Jobs (\$100K+)	4.9%

Education Range for All Available Ads	Total Ads
Experience only	53.1%
Less than 4 year Degree, but more than High School	17.7%
4 Year Degree	17.9%
More than 4 year Degree	11.3%

Certifications in Demand

RN - Certified Registered Nurse	3,881	ACLS - Advanced Cardiac Life Support	1,205
CDL - Commercial Driver's License	1,760	CPA - Certified Public Accountant	770
CPR - Cert in Cardiopulmonary Resuscitation	1,623	APN - Advanced Practice Nurse	639
BLS - Basic Life Support	1,537	PALS - Pediatric Advanced Life Support	568
LPN - Licensed Practical Nurse	1,411	CAD - Computer Aided Design	513

Employers with the Most Area Job Ads

From November 14 to December 13, 2012

Total Employer Ads	57,525
Cleveland Clinic	1,763
CLEVELAND CLINIC MAIN CAMPUS	922
IBM	396
University Hospitals	315
CVS Caremark	308
Community Health Systems	280
CVS Caremark Stores	266
Kent State University	261
Deloitte	260
Toys"R"Us/Babies"R"Us	240
HCR ManorCare	224
Ibm Corporation	213
Key Bank	199
GTR	191
KeyCorp	172
Macy's	165
Akron Children's Hospital	163
Huntington National Bank	163
Edward Jones	163
Home Depot	162
Mercy Regional Medical Center	156
H&R Block	151
Southwest General Health Center	139
Progressive Insurance	135
Summa Health System	134
Pnc	133
Kindred Healthcare	124
RehabCare	120
VA, Veterans Health Administration	118
Army National Guard	115
Lake Health	112
Pizza Hut	105
Fresenius Medical Care	99
The Sherwin-Williams Company	96
AT&T	94
Goodyear	91
Swagelok	90
Great Clips	90

Top Occupations Found in Area Job Ads

From November 14 to December 13, 2012

Total Ads	57,367
Registered Nurses	3,250
Truck Drivers, Heavy and Tractor-Trailer	2,309
Retail Salespersons	1,614
First-Line Supervisors/Managers of Retail Sales Workers	1,520
Customer Service Representatives	1,258
1st-Line Superv/Mgr of Food Prep & Serving Workers	996
Computer Systems Analysts	944
Medical and Health Services Managers	770
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	763
1st-Line Superv/Mgr of Prod & Oper Workers	763
1st-Line Superv/Mgr of Office & Admin Support Workers	726
Maintenance and Repair Workers, General	708
Computer Support Specialists	684
Executive Secretaries and Administrative Assistants	670
Sales Agents, Financial Services	657
Sales Representatives, Services, All Other	597
Accountants	594
Medical Secretaries	558
Marketing Managers	552
Web Developers	529
Insurance Sales Agents	519
Management Analysts	511
1st-Line Superv/Mgr of Non-Retail Sales Workers	466
Sales Managers	463
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	452
General and Operations Managers	439
Physician Assistants	383
Helpers--Production Workers	382
Automotive Specialty Technicians	376
Truck Drivers, Light or Delivery Services	367
Cashiers	348
Financial Managers, Branch or Department	347
Physical Therapists	340
Licensed Practical and Licensed Vocational Nurses	337
Bookkeeping, Accounting, and Auditing Clerks	316
Computer Software Engineers, Applications	310
Network and Computer Systems Administrators	309
Office Clerks, General	308

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including less employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.