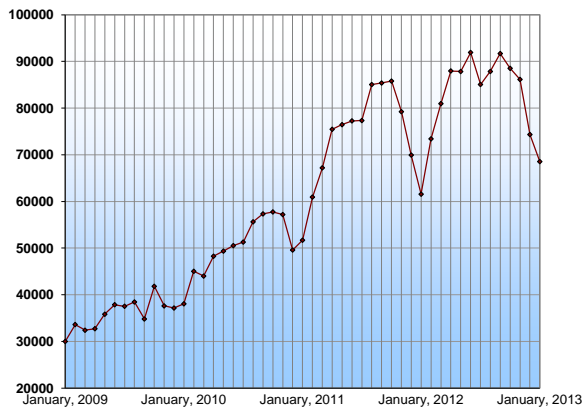


OhioMeansJobs.com January Snapshot of Cleveland Area OnLine® Job Postings

More than 68,500 job openings were posted online from December 14, 2012, through January 13, 2013, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 5,798 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 6,984 ads. This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads

As of January 13, 2013

Salary Range for All Available Ads	Total Ads
Entry Level Jobs (less than \$30K)	30.8%
Middle Income Jobs (\$30K-\$49K)	26.5%
Upper Middle Income Jobs (\$50K-\$79K)	26.0%
High Income Jobs (\$80K-\$99K)	10.9%
Six Figure Jobs (\$100K+)	5.8%

Education Range for All Available Ads	Total Ads
Experience only	52.3%
Less than 4 year Degree, but more than High School	18.5%
4 Year Degree	17.6%
More than 4 year Degree	11.7%

Certifications in Demand

RN - Certified Registered Nurse	4,223	ACLS - Advanced Cardiac Life Support	1,382
BLS - Basic Life Support	1,745	APN - Advanced Practice Nurse	718
CPR - Cert in Cardiopulmonary Resuscitation	1,686	PALS - Pediatric Advanced Life Support	678
CDL - Commercial Driver's License	1,579	CPA - Certified Public Accountant	643
LPN - Licensed Practical Nurse	1,530	CAD - Computer Aided Design	511

Employers with the Most Area Job Ads

From December 14, 2012, to January 13, 2013

Total Employer Ads	54,049
Cleveland Clinic	1,781
CLEVELAND CLINIC MAIN CAMPUS	932
IBM	402
University Hospitals	284
CVS Caremark Stores	266
Community Health Systems	251
Ibm Corporation	245
Toys"R"Us/Babies"R"Us	240
Deloitte	227
Kent State University	216
Mercy Regional Medical Center	202
Key Bank	198
HCR ManorCare	194
Pizza Hut	183
Pnc	175
KeyCorp	161
Edward Jones	160
Home Depot	156
Kindred Healthcare	148
H&R Block	147
Akron Children's Hospital	146
Veterans Affairs, Veterans Health Admin	129
Southwest General Health Center	127
Progressive Insurance	120
Lowe's	114
Fresenius Medical Care	111
RehabCare	109
Lake Health	104
Barr-Nunn Transportation	100
Huntington National Bank	100
Macy's	96
Allstate	91
Great Clips	91
AT&T	87
Unithedhealth Group	82
Citizens Financial Group	77
Hyland Software	77
Officemax	75

Top Occupations Found in Area Job Ads

From December 14, 2012, to January 13, 2013

Total Ads	53,852
Registered Nurses	3,236
Truck Drivers, Heavy and Tractor-Trailer	2,251
Retail Salespersons	1,502
First-Line Supervisors/Managers of Retail Sales Workers	1,449
First-Line Supervisors/Managers of Food Preparation and Serving Workers	1,407
Customer Service Representatives	1,119
Computer Systems Analysts	820
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	781
Medical and Health Services Managers	746
First-Line Supervisors/Managers of Office and Administrative Support Workers	724
First-Line Supervisors/Managers of Production and Operating Workers	699
Computer Support Specialists	638
Sales Agents, Financial Services	632
Executive Secretaries and Administrative Assistants	614
Sales Representatives, Services, All Other	601
Maintenance and Repair Workers, General	562
Insurance Sales Agents	553
Medical Secretaries	520
Web Developers	489
Marketing Managers	477
Combined Food Preparation and Serving Workers, Including Fast Food	459
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	444
Accountants	437
Management Analysts	425
First-Line Supervisors/Managers of Non-Retail Sales Workers	418
Sales Managers	399
Occupational Therapists	389
Physical Therapists	372
General and Operations Managers	365
Physician Assistants	364
Automotive Specialty Technicians	357
Licensed Practical and Licensed Vocational Nurses	343
Truck Drivers, Light or Delivery Services	309
Driver/Sales Workers	309
Financial Managers, Branch or Department	301
Computer Software Engineers, Applications	299
Network and Computer Systems Administrators	292
Loan Officers	287

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including less employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.