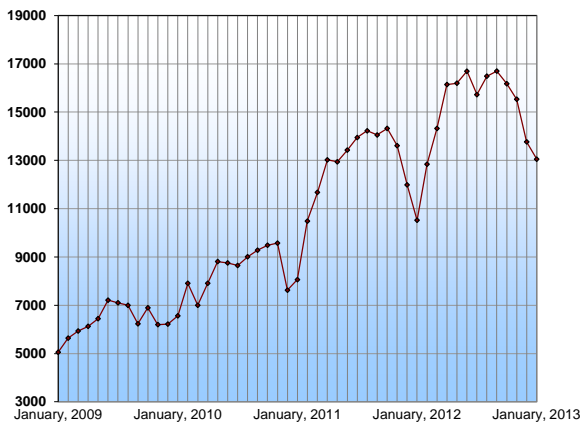


## OhioMeansJobs.com January Snapshot of Toledo Area OnLine® Job Postings

More than 13,000 job openings were posted online from December 14, 2012, through January 13, 2013, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 718 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 2,527 ads. This report, and reports for other Ohio regions, can be found [here](#) and at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).

### Help Wanted OnLine® Job Ads in Area



### Salary and Education Ranges for OnLine® Job Ads

As of January 13, 2013

Salary Range for All Available Ads	Total Ads
Entry Level Jobs (less than \$30K)	34.5%
Middle Income Jobs (\$30K-\$49K)	28.0%
Upper Middle Income Jobs (\$50K-\$79K)	25.9%
High Income Jobs (\$80K-\$99K)	7.0%
Six Figure Jobs (\$100K+)	4.7%
Education Range for All Available Ads	Total Ads
Experience only	61.8%
Less than 4 year Degree, but more than High School	15.2%
4 Year Degree	14.5%
More than 4 year Degree	8.5%

### Certifications in Demand

RN - Certified Registered Nurse	576	ACLS - Advanced Cardiac Life Support	117
CDL - Commercial Driver's License	553	BLS - Basic Life Support	113
CPR - Cert in Cardiopulmonary Resuscitation	289	CPNL, LTC - Cert Prac Nurse, Long-term	104
LPN - Licensed Practical Nurse	215	HHA- Home Health Aide	100
CNA - Cert Nursing Admin	155	DOT Medical card	87

### Employers with the Most Area Job Ads

From December 14, 2012, to January 13, 2013

Total Employer Ads	10,773
Promedica	495
HCR ManorCare	124
Blanchard Valley Health System	99
Meijer	74
Lowe's	68
Fifth Third Bank	65
Rachel Wixey & Associates	54
Pizza Hut	53
Toys'R'Us/Babies'R'Us	52
KFC	52
Cooper Tire & Rubber Company	42
ProMedica Health System	40
Bowling Green State University	40
Mercy Health Partners	34
Huntington National Bank	32
First Solar, Inc.	32
Home Depot	31
Chrysler	31
Barr-Nunn Transportation	31
CrossMark	29
Endevis	29
Hmshost	28
North Shores Personnel	28
Quality Carriers	27
Owens Illinois	27
Great Clips	25
CVS Caremark Stores	25
Magruder Hospital	24
Edward Jones	23
UPS	23
Officemax	22
H&R Block	19
Nsp	19
Army National Guard	18
Pilot Flying J	18
Extencicare Health Services	18
Fresenius Medical Care	18
Onward Healthcare	18

### Top Occupations Found in Area Job Ads

From December 14, 2012, to January 13, 2013

Total Occupational Ads	10,793
Truck Drivers, Heavy and Tractor-Trailer	906
Registered Nurses	474
1st-Line Superv/Mgr of Food Prep & Serving Workers	383
First-Line Supervisors/Managers of Retail Sales Workers	378
Retail Salespersons	304
Industrial Engineers	239
Customer Service Representatives	201
First-Line Supervisors/Managers of Production and Operating Workers	192
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	168
Maintenance and Repair Workers, General	167
Sales Agents, Financial Services	152
Medical and Health Services Managers	131
Combined Food Preparation and Serving Workers, Including Fast Food	130
Insurance Sales Agents	129
Sales Representatives, Services, All Other	113
Demonstrators and Product Promoters	110
1st-Line Superv/Mgr of Office & Admin Support Workers	109
Driver/Sales Workers	102
Licensed Practical and Licensed Vocational Nurses	90
First-Line Supervisors/Managers of Non-Retail Sales Workers	88
Helpers--Production Workers	81
General and Operations Managers	77
1st-Line Superv/Mgr of Mech, Installers, & Repairers	73
Tellers	71
Mechanical Engineers	69
Executive Secretaries and Administrative Assistants	67
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	66
Laborers and Freight, Stock, and Material Movers, Hand	66
Office Clerks, General	63
Accountants	63
Truck Drivers, Light or Delivery Services	62
Financial Managers, Branch or Department	61
Stock Clerks, Sales Floor	60
Bus and Truck Mechanics and Diesel Engine Specialists	60
Sales Managers	59
Physical Therapists	58
1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	57
Occupational Therapists	57

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including less employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.