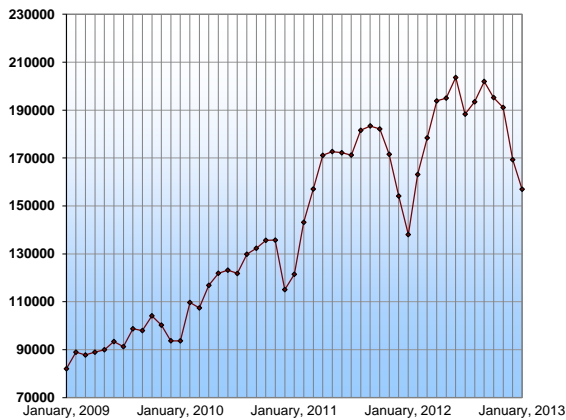


OhioMeansJobs.com January Snapshot of Ohio OnLine® Job Postings

More than 156,900 job openings were posted online from December 14, 2012, through January 13, 2013, for the state of Ohio, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 12,322 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 18,925 ads. This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads

As of January 13, 2013

Salary Range for All Available Ads	Total Ads
Entry Level Jobs (less than \$30K)	29.9%
Middle Income Jobs (\$30K-\$49K)	24.1%
Upper Middle Income Jobs (\$50K-\$79K)	25.3%
High Income Jobs (\$80K-\$99K)	12.8%
Six Figure Jobs (\$100K+)	7.9%

Education Range for All Available Ads	Total Ads
Experience only	50.8%
Less than 4 year Degree, but more than High School	16.8%
4 Year Degree	19.9%
More than 4 year Degree	12.5%

Certifications in Demand

RN - Certified Registered Nurse	9,606	ACLS - Advanced Cardiac Life Support	2,366
CDL - Commercial Driver's License	5,512	CPA - Certified Public Accountant	1,850
CPR- Cert Cardiopulmonary Resuscitation	4,248	CAD - Computer Aided Design	1,507
BLS - Basic Life Support	3,036	CPNL,LTC - Cert Prac Nurse, Long-term	1,404
LPN - Licensed Practical Nurse	2,964	CEU - Continuing Ed	1,032

Employers with the Most Area Job Ads

From December 14, 2012, to January 13, 2013

Total Ads, Employer	141,247
Cleveland Clinic	1,812
IBM	1,229
CLEVELAND CLINIC MAIN CAMPUS	932
Ibm Corporation	896
HCR ManorCare	806
Fifth Third Bank	716
Mercy Health Partners	618
CVS Caremark Stores	600
JPMorgan Chase	569
Toys"R"Us/Babies"R"Us	499
Promedica	497
Lowe's	491
Meijer	456
Pizza Hut	456
Deloitte	434
Pnc	401
Kettering Health Network	389
Huntington National Bank	388
Chase	384
Kindred Healthcare	366
Home Depot	348
KFC	342
Veterans Affairs, Veterans Health Admin	330

Top Occupations Found in Area Job Ads

From December 14, 2012, to January 13, 2013

Total Ads	140,559
Truck Drivers, Heavy and Tractor-Trailer	6,137
Registered Nurses	6,063
First-Line Supervisors/Managers of Retail Sales Workers	4,103
Retail Salespersons	4,081
First-Line Supervisors/Managers of Food Preparation and Serving Workers	3,954
Customer Service Representatives	2,980
Computer Systems Analysts	2,601
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	2,110
Computer Support Specialists	1,950
Web Developers	1,862
First-Line Supervisors/Managers of Office and Administrative Support Workers	1,854
Medical and Health Services Managers	1,754
First-Line Supervisors/Managers of Production and Operating Workers	1,670
Sales Agents, Financial Services	1,631
Insurance Sales Agents	1,630
Sales Representatives, Services, All Other	1,629
Maintenance and Repair Workers, General	1,524
Marketing Managers	1,467
Executive Secretaries and Administrative Assistants	1,384
Sales Managers	1,382
Management Analysts	1,308
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	1,207
First-Line Supervisors/Managers of Non-Retail Sales Workers	1,202

Total Ads, Staffing Agencies	22,057
Alleg is Group	520
Truststaff	510
Interim Healthcare	475
Adecco	437
Kelly Services	391
Accountemps	385
Supplemental Health Care	365
Integrity Technical Services, Inc.	361
Kforce	316
Aerotek	312
CyberCoders	309
Kforce, Inc .	282

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including less employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.