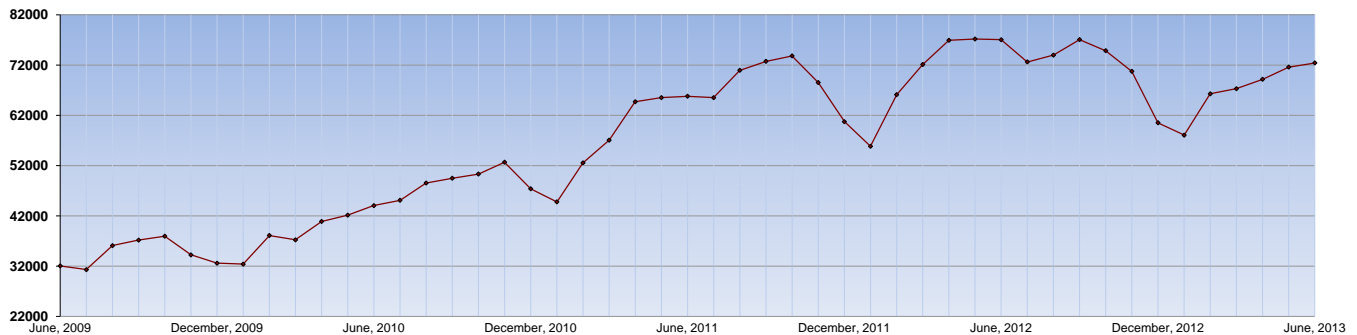


### June Snapshot of Cleveland-Northeast Ohio Area OnLine® Job Postings

More than 72,431 job openings were posted online from May 14, 2013, through June 13, 2013, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 833 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 4,600 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).

Help Wanted OnLine® Job Ads in Area



#### Top Employers with the Most Area Job Ads

From May 14, 2013, to June 13, 2013  
Total Ads: 65,387

| Employer                        | Ads   |
|---------------------------------|-------|
| Cleveland Clinic                | 1,765 |
| University Hospitals            | 426   |
| IBM                             | 355   |
| CVS Caremark                    | 309   |
| GTR                             | 303   |
| PNC Financial Services          | 295   |
| Sears Holdings Corporation      | 262   |
| Edward Jones                    | 253   |
| Home Depot                      | 232   |
| Lowe's                          | 229   |
| Fresenius Medical Care          | 214   |
| Key Bank                        | 208   |
| Macy's                          | 196   |
| Kent State University           | 181   |
| Community Health Systems Inc    | 170   |
| Dick's Sporting Goods, Inc.     | 168   |
| Barr-nunn                       | 156   |
| Sherwin-Williams                | 156   |
| Progressive Insurance           | 155   |
| Red Lobster                     | 155   |
| Brookdale Senior Living         | 152   |
| Marriott                        | 150   |
| Deloitte                        | 148   |
| Kindred Healthcare              | 148   |
| KeyCorp                         | 147   |
| Huntington National Bank        | 138   |
| Akron Children's Hospital       | 137   |
| Swagelok Company                | 128   |
| Olive Garden                    | 110   |
| Bridgestone                     | 108   |
| Take Care Health                | 105   |
| AT&T                            | 105   |
| Vista Health                    | 105   |
| Southwest General Health Center | 97    |
| Pizza Hut                       | 95    |
| The Progressive Corporation     | 95    |
| HCR ManorCare                   | 91    |
| The J.M. Smucker Company        | 91    |
| Eaton Corporation A             | 91    |
| Goodyear                        | 90    |
| Department of Veterans Affairs  | 88    |
| Fifth Third Bank                | 87    |
| Parker Hannifin Corp            | 84    |
| Rockwell Automation             | 84    |
| STERIS                          | 83    |

#### Salary, Education and Certifications for OnLine® Job Ads

As of June 13, 2013

| Salary Range                           | Ads   | Education Range                             | Ads   |
|--|-------|---|-------|
| Entry Level Jobs (less than \$30K)     | 30.1% | Less than High School                       | 16.0% |
| Middle Income Jobs (\$30K-\$49K)       | 26.8% | High School Diploma or equivalent           | 40.8% |
| Upper Middle Income Jobs (\$50K-\$79K) | 27.2% | Less than 4 year Degree, but more than H.S. | 15.5% |
| High Income Jobs (\$80K-\$99K)         | 10.5% | 4 Year Degree                               | 22.8% |
| Six Figure Jobs (\$100K+)              | 5.4%  | More than 4 year Degree                     | 4.9%  |

| Certifications in Demand               |       |                                 |       |
|--|-------|---------------------------------|-------|
| RN-Cert Registered Nurse               | 7,076 | ACLS-Adv Cardiac Life Support   | 2,269 |
| CDL-Comm'l Driver's Lisc               | 5,499 | OSHA-Occu Sfty&Hlth Admin Cert  | 1,313 |
| BLS-Basic Life Support                 | 2,988 | CPA-Cert Public Accountant      | 1,070 |
| CPR-Cert Cardiopulmonary Resuscitation | 2,701 | PALS-Pediatric Adv Life Support | 1,026 |
| LPN-Lisc Prac Nurse                    | 2,377 | APN-Adv Practice Nurse          | 910   |

#### Top Occupations with the Most Area Job Ads

From May 14, 2013, to June 13, 2013  
Total Ads: 65,389

| Occupation   | Ads   |
|--|-------|
| Heavy and Tractor-Trailer Truck Drivers  | 2,837 |
| Registered Nurses  | 2,532 |
| Retail Salespersons  | 1,966 |
| Customer Service Representatives   | 1,377 |
| First-Line Supervisors of Food Preparation and Serving Workers                               | 1,311 |
| First-Line Supervisors of Retail Sales Workers   | 1,208 |
| Maintenance and Repair Workers, General  | 1,101 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 1,069 |
| First-Line Supervisors of Office and Administrative Support Workers                          | 934   |
| First-Line Supervisors of Production and Operating Workers                                   | 892   |
| Helpers--Production Workers  | 745   |
| Computer Systems Analysts  | 703   |
| Medical and Health Services Managers   | 679   |
| Insurance Sales Agents   | 644   |
| Sales Agents, Financial Services   | 623   |
| Marketing Managers   | 619   |
| Computer User Support Specialists  | 619   |
| Sales Managers   | 581   |
| Combined Food Preparation and Serving Workers, Including Fast Food                           | 559   |
| Executive Secretaries and Executive Administrative Assistants                                | 545   |
| Accountants  | 538   |
| Sales Representatives, Services, All Other   | 529   |
| Cooks, Restaurant  | 518   |
| Management Analysts  | 487   |
| Light Truck or Delivery Services Drivers   | 469   |
| Medical Secretaries  | 460   |
| Network and Computer Systems Administrators  | 448   |
| Web Developers   | 439   |

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.