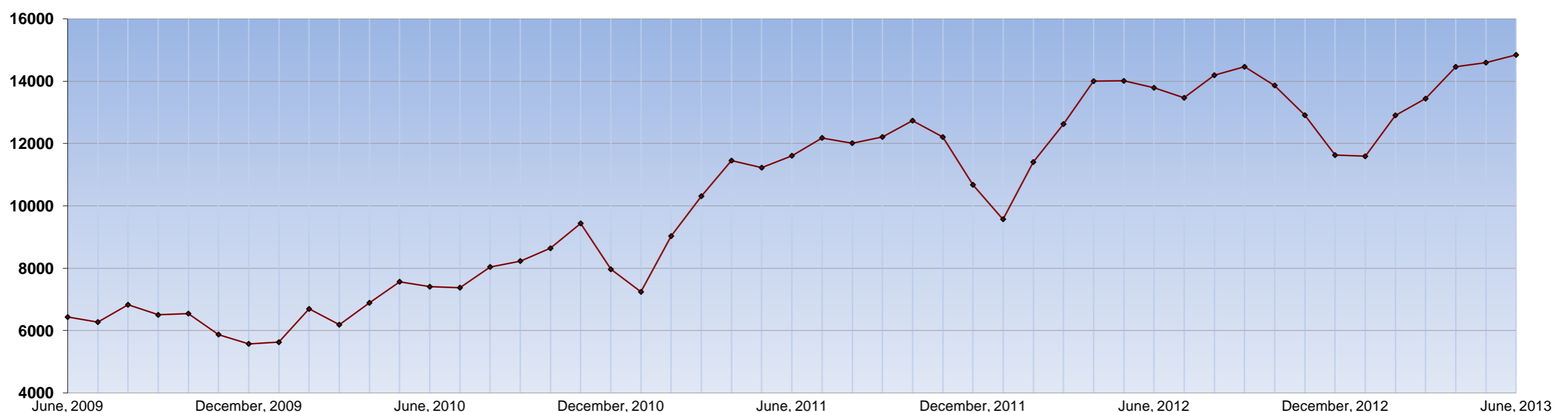


June Snapshot of Toledo-Northwest Ohio Area OnLine® Job Postings

More than 14,800 job openings were posted online from May 14, 2013, through June 13, 2013, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 248 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 1,055 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Top Employers with the Most Area Job Ads

From May 14, 2013, to June 13, 2013
Total Ads: 13,369

Employer	Ads
Blanchard Valley Health System	108
HCR ManorCare	103
Lowe's	80
Cooper Tire & Rubber Company	77
Sears Holdings Corporation	70
The Valley Hospital	64
Fifth Third Bank	60
Chrysler	59
Bowling Green State University	55
Meijer	54
Fresenius Medical Care	53
Penn National Gaming	51
Promedica	49
DANA LIMITED	46
North Shores Personnel	41
Barr-nunn	41
Home Depot	39
Edward Jones	37
Dick's Sporting Goods, Inc.	36
Verizon	35
Parker Hannifin Corp	33
Trilogy Health Services	33
Red Lobster	33
Rachel Wixey & Associates	32
Rent A Center	31
Ssoe	31
Huntington National Bank	30
Anthony Wayne Local Schools	29
Dana Corporation	29
Owens Illinois	28
Hmshost	27
Johnson Controls, Inc	27
CVS Caremark	27
Genesis HealthCare	26
G4S	26
SPRINGFIELD LOCAL SCHOOLS	26
PNC Financial Services	25
Toledo Public Schools	25
Rhodes State College	25
Raseri, Inc	24
Petco	24
U.S. Xpress	24
Owens Corning	24
CrossMark	24
The Dollar General	24
Marriott	23

Salary, Education and Certifications for OnLine® Job Ads

As of June 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	31.5%	Less than High School	19.1%
Middle Income Jobs (\$30K-\$49K)	28.7%	High School Diploma or equivalent	45.9%
Upper Middle Income Jobs (\$50K-\$79K)	27.5%	Less than 4 year Degree, but more than H.S.	13.1%
High Income Jobs (\$80K-\$99K)	7.4%	4 Year Degree	15.8%
Six Figure Jobs (\$100K+)	5.0%	More than 4 year Degree	6.1%

Certifications in Demand	
CDL-Comm'l Driver's Lisc	1,949
OSHA-Occu Sfty&Hlth Admin Cert	289
RN-Cert Registered Nurse	1,046
Physical Thrpy Cert	240
CPR-Cert Cardiopulmonary Resuscitation	397
ACLS-Adv Cardiac Life Support	223
BBB-Better Business Bureau	369
DOT Medical Card	220
LPN-Lisc Prac Nurse	296
BLS-Basic Life Support	220

Top Occupations with the Most Area Job Ads

From May 14, 2013, to June 13, 2013
Total Ads: 13,369

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	1,187
Retail Salespersons	454
First-Line Supervisors of Retail Sales Workers	318
First-Line Supervisors of Food Preparation and Serving Workers	310
First-Line Supervisors of Production and Operating Workers	309
Customer Service Representatives	302
Industrial Engineers	288
Registered Nurses	275
Maintenance and Repair Workers, General	272
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	265
First-Line Supervisors of Office and Administrative Support Workers	222
Combined Food Preparation and Serving Workers, Including Fast Food	153
First-Line Supervisors of Mechanics, Installers, and Repairers	144
Insurance Sales Agents	131
Sales Managers	118
Sales Agents, Financial Services	117
Medical and Health Services Managers	117
Helpers--Production Workers	109
Light Truck or Delivery Services Drivers	107
Demonstrators and Product Promoters	105
First-Line Supervisors of Non-Retail Sales Workers	105
Laborers and Freight, Stock, and Material Movers, Hand	105
Accountants	104
Food Service Managers	98
Licensed Practical and Licensed Vocational Nurses	97
Sales Representatives, Services, All Other	95
Driver/Sales Workers	94
Cashiers	92
General and Operations Managers	89

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.