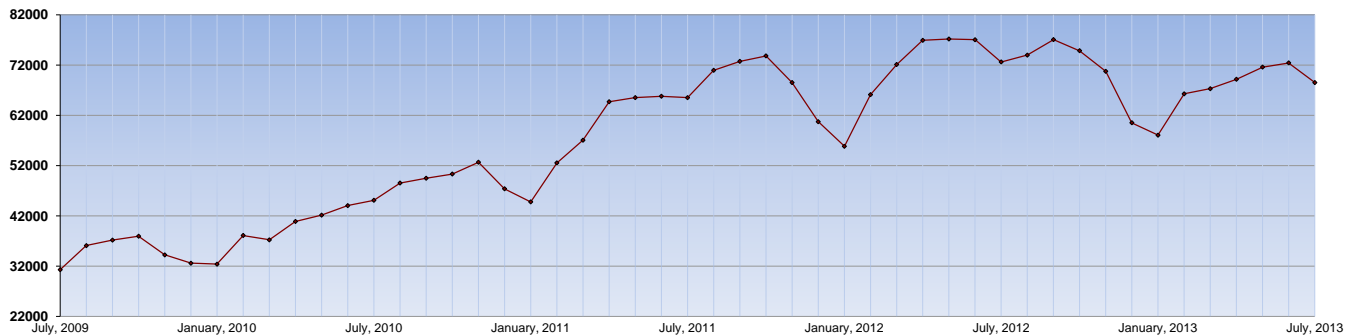


### July Snapshot of Cleveland-Northeast Ohio Area OnLine® Job Postings

More than 68,500 job openings were posted online from June 14, 2013, through July 13, 2013, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 3,916 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 4,108 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).

Help Wanted OnLine® Job Ads in Area



#### Top Employers with the Most Area Job Ads

From June 14, 2013, to July 13, 2013

Total Ads: 61,506

Employer	Ads
Cleveland Clinic	1,656
University Hospitals	389
GTR	345
CVS Caremark	303
IBM	270
PNC Financial Services	270
Sears Holdings Corporation	258
Edward Jones	255
Fresenius Medical Care	254
Macy's	238
Kent State University	227
Key Bank	198
Lowe's	191
Community Health Systems Inc	185
Progressive Insurance	169
Barr-nunn	155
Kindred Healthcare	154
Akron Children's Hospital	153
Deloitte	139
KeyCorp	136
Huntington National Bank	135
Sherwin-Williams	133
Brookdale Senior Living	132
AT&T	126
Marriott	118
Swagelok Company	115
Eaton Corporation	115
Summa Health System	114
Red Lobster	110
The Progressive Corporation	104
Southwest General Health Center	98
Olive Garden	97
Case Western Reserve University	96
Rockwell Automation	96
Home Depot	95
Goodyear	93
U.S. Bancorp	89
Pizza Hut	86
Department of Veterans Affairs	82
Avery Dennison Corporation	82
Fifth Third Bank	81
The Timken Company	79
The J.M. Smucker Company	78
Bridgestone	77
Take Care Health	75

#### Salary, Education and Certifications for OnLine® Job Ads

As of July 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	29.4%	Less than High School	15.6%
Middle Income Jobs (\$30K-\$49K)	26.8%	High School Diploma or equivalent	41.0%
Upper Middle Income Jobs (\$50K-\$79K)	27.5%	Less than 4 year Degree, but more than H.S.	15.6%
High Income Jobs (\$80K-\$99K)	10.7%	4 Year Degree	23.0%
Six Figure Jobs (\$100K+)	5.6%	More than 4 year Degree	4.8%

Certifications in Demand			
RN-Cert Registered Nurse	8,457	ACLS-Adv Cardiac Life Support	2,628
CDL-Comm'l Driver's Lisc	6,342	OSHA-Occu Sfty&Hlth Admin Cert	1,586
BLS-Basic Life Support	3,535	CPA-Cert Public Accountant	1,280
CPR-Cert Cardiopulmonary Resuscitation	3,299	PALS-Pediatric Adv Life Support	1,128
LPN-Lisc Prac Nurse	2,839	APN-Adv Practice Nurse	1,059

#### Top Occupations with the Most Area Job Ads

From June 14, 2013, to July 13, 2013

Total Ads: 61,506

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,762
Registered Nurses	2,418
Retail Salespersons	1,953
Customer Service Representatives	1,480
First-Line Supervisors of Food Preparation and Serving Workers	1,298
First-Line Supervisors of Retail Sales Workers	1,231
Maintenance and Repair Workers, General	1,094
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	967
First-Line Supervisors of Office and Administrative Support Workers	846
First-Line Supervisors of Production and Operating Workers	790
Insurance Sales Agents	654
Helpers--Production Workers	652
Computer Systems Analysts	627
Medical and Health Services Managers	613
Marketing Managers	602
Computer User Support Specialists	577
Sales Representatives, Services, All Other	567
Sales Agents, Financial Services	559
Combined Food Preparation and Serving Workers, Including Fast Food	545
Accountants	528
Executive Secretaries and Executive Administrative Assistants	504
Sales Managers	460
Cooks, Restaurant	452
Management Analysts	423
Medical Secretaries	422
Light Truck or Delivery Services Drivers	421
General and Operations Managers	417
Food Service Managers	411

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.