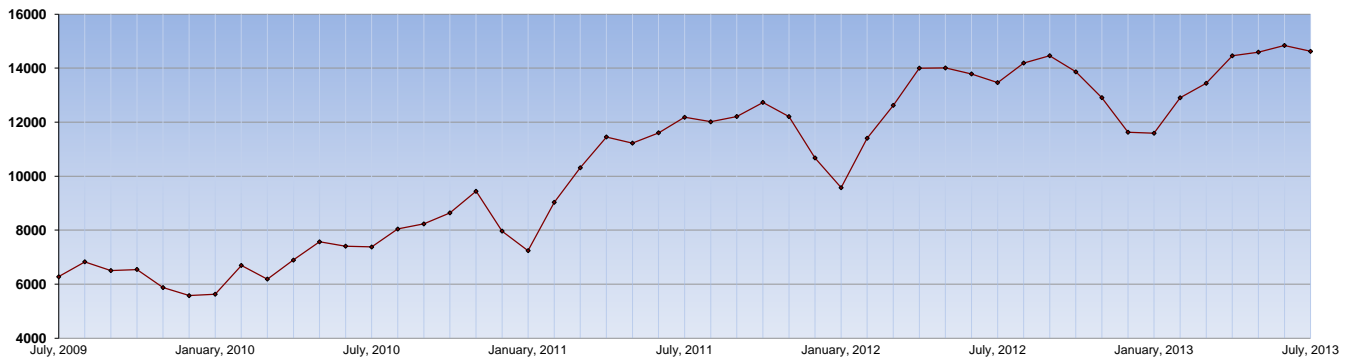


July Snapshot of Toledo-Northwest Ohio Area OnLine® Job Postings

More than 14,600 job openings were posted online from June 14, 2013, through July 13, 2013, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 219 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 1,158 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Top Employers with the Most Area Job Ads

From June 14, 2013, to July 13, 2013
 Total Ads: 12,967

Employer	Ads
Blanchard Valley Health System	103
HCR ManorCare	99
Lowe's	79
Cooper Tire & Rubber Company	78
Sears Holdings Corporation	70
Fresenius Medical Care	63
Fifth Third Bank	60
Promedica	57
North Shores Personnel	54
Chrysler	53
DANA LIMITED	51
Bowling Green State University	49
Meijer	49
Barr-nunn	43
Rachel Wixey & Associates	41
Ssoe	38
Dana Corporation	36
Verizon	35
Trilogy Health Services	35
Hmshost	33
Edward Jones	33
Owens Illinois	33
Parker Hannifin Corp	32
Penn National Gaming	32
Red Lobster	32
Macy's	32
Oldcastle	31
Huntington National Bank	30
Dick's Sporting Goods, Inc.	30
Rent A Center	30
Genesis HealthCare	27
CVS Caremark	27
PNC Financial Services	26
Rhodes State College	26
Toledo Public Schools	24
The Bon-Ton	24
Acosta Inc.	24
Smartsourc	24
Raseri, Inc	23
U.S. Xpress	23
Anthony Wayne Local Schools	23
Sodexo Inc.	22
The American National Red Cross	22
CrossMark	22
Olive Garden	22
K12	22

Salary, Education and Certifications for OnLine® Job Ads

As of July 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	31.7%	Less than High School	18.9%
Middle Income Jobs (\$30K-\$49K)	28.4%	High School Diploma or equivalent	47.5%
Upper Middle Income Jobs (\$50K-\$79K)	27.8%	Less than 4 year Degree, but more than H.S.	12.2%
High Income Jobs (\$80K-\$99K)	7.4%	4 Year Degree	15.7%
Six Figure Jobs (\$100K+)	4.7%	More than 4 year Degree	5.7%

Certifications in Demand			
CDL-Comm'l Driver's Lisc	2,600	OSHA-Occu Sfty&Hlth Admin Cert	348
RN-Cert Registered Nurse	1,252	CNA-Cert Nursing Admin	260
CPR-Cert Cardiopulmonary Resuscitation	525	DOT Medical Card	259
LPN-Lisc Prac Nurse	426	ACLS-Adv Cardiac Life Support	257
BBB-Better Business Bureau	368	Tanker and Hazmat Endorsement	230

Top Occupations with the Most Area Job Ads

From June 14, 2013, to July 13, 2013
 Total Ads: 12,967

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	1,157
Retail Salespersons	473
Maintenance and Repair Workers, General	319
First-Line Supervisors of Retail Sales Workers	313
First-Line Supervisors of Food Preparation and Serving Workers	310
First-Line Supervisors of Production and Operating Workers	301
Customer Service Representatives	298
Industrial Engineers	263
Registered Nurses	254
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	240
First-Line Supervisors of Office and Administrative Support Workers	195
Combined Food Preparation and Serving Workers, Including Fast Food	143
First-Line Supervisors of Mechanics, Installers, and Repairers	142
Insurance Sales Agents	135
Computer User Support Specialists	118
Laborers and Freight, Stock, and Material Movers, Hand	115
Food Service Managers	113
Medical and Health Services Managers	102
Sales Agents, Financial Services	101
Licensed Practical and Licensed Vocational Nurses	100
Helpers--Production Workers	100
Light Truck or Delivery Services Drivers	99
Bus and Truck Mechanics and Diesel Engine Specialists	97
Mechanical Engineers	94
Demonstrators and Product Promoters	93
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	93
Cooks, Restaurant	87
Sales Representatives, Services, All Other	84
Driver/Sales Workers	84

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.