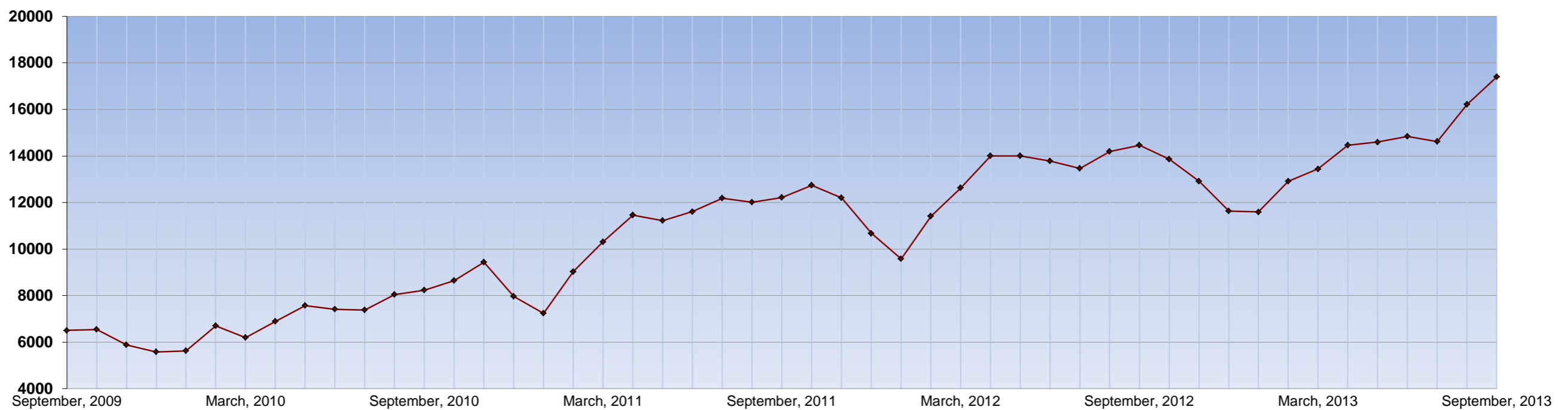


September Snapshot of Toledo-Northwest Ohio Area OnLine® Job Postings

More than 17,300 job openings were posted online from August 14, 2013, through September 13, 2013, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 1,186 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 2,932 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Top Employers with the Most Area Job Ads

From August 14, 2013, to September 13, 2013
Total Ads: 15,602

Employer	Ads
Promedica	302
HCR ManorCare	165
Sears Holdings Corporation	105
Chrysler	96
Pizza Hut	85
Blanchard Valley Health System	75
Lowe's	69
Meijer	69
Fifth Third Bank	67
The Valley Hospital	64
Macy's	52
AutoZone, Inc	52
NSP, Inc	50
Rachel Wixey & Associates	49
Barr-nunn	46
Genesis HealthCare	45
Owens Illinois	45
Penn National Gaming	44
Ssoe	43
Fresenius Medical Care	43
Verizon	43
Extencicare	42
Tires Plus	40
Ryder	38
The American National Red Cross	38
Bowling Green State University	34
CVS Caremark	33
Hospice of Northwest Ohio	33
Cooper Tire & Rubber Company	32
Sodexo Inc.	32
Gentiva Health Services	32
Rush Enterprises, Inc.	31
Omnicare, Inc.	30
The Dollar General	30
BP Global	30
Johnson Controls, Inc	29
Dana Corporation	29
First Solar	29
Hmshost	28
Owens Corning	28
The Bon-Ton	28
Dick's Sporting Goods, Inc.	27
Huntington National Bank	25
PNC Financial Services	25
Army National Guard	24

Salary, Education and Certifications for OnLine® Job Ads

As of September 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	30.8%	Less than High School	18.5%
Middle Income Jobs (\$30K-\$49K)	28.8%	High School Diploma or equivalent	49.4%
Upper Middle Income Jobs (\$50K-\$79K)	28.7%	Less than 4 year Degree, but more than H.S.	12.5%
High Income Jobs (\$80K-\$99K)	7.7%	4 Year Degree	15.3%
Six Figure Jobs (\$100K+)	4.0%	More than 4 year Degree	4.4%

Certifications in Demand	
CDL-Comm'l Driver's Lisc	4,765
RN-Cert Registered Nurse	2,113
CPR-Cert Cardiopulmonary Resuscitation	754
LPN-Lisc Prac Nurse	706
BBB-Better Business Bureau	596
Tanker and Hazmat Endorsement	525
OSHA-Occu Sfty&Hlth Admin Cert	523
ACLS-Adv Cardiac Life Support	433
CNA-Cert Nursing Admin	393
BLS-Basic Life Support	372

Top Occupations with the Most Area Job Ads

From August 14, 2013, to September 13, 2013
Total Ads: 15,602

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	1,380
Retail Salespersons	572
First-Line Supervisors of Food Preparation and Serving Workers	572
First-Line Supervisors of Retail Sales Workers	456
Registered Nurses	424
Industrial Engineers	348
Customer Service Representatives	341
First-Line Supervisors of Production and Operating Workers	338
Maintenance and Repair Workers, General	300
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	252
First-Line Supervisors of Office and Administrative Support Workers	223
Combined Food Preparation and Serving Workers, Including Fast Food	182
Helpers--Production Workers	170
Light Truck or Delivery Services Drivers	158
Insurance Sales Agents	157
Licensed Practical and Licensed Vocational Nurses	151
Demonstrators and Product Promoters	142
Sales Representatives, Services, All Other	136
First-Line Supervisors of Mechanics, Installers, and Repairers	135
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	131
Sales Agents, Financial Services	129
Medical and Health Services Managers	128
Driver/Sales Workers	125
Food Service Managers	120
Cashiers	117
Laborers and Freight, Stock, and Material Movers, Hand	110
Bus and Truck Mechanics and Diesel Engine Specialists	108
Advertising Sales Agents	105

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.