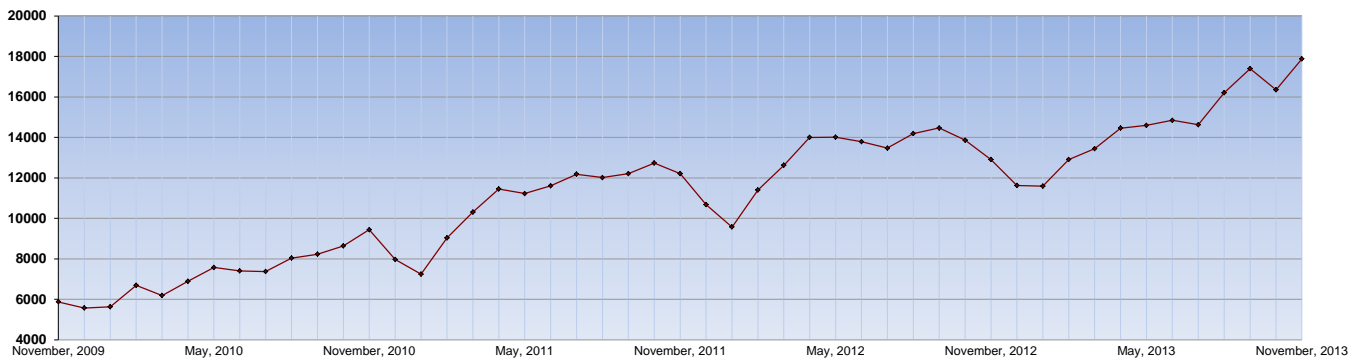


November Snapshot of Toledo-Northwest Ohio Area OnLine® Job Postings

More than 17,880 job openings were posted online from October 14, 2013, through November 13, 2013, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 1,530 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 4,972 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Top Employers with the Most Area Job Ads

From October 14, 2013, to November 13, 2013

Total Ads: 16,128

Employer	Ads
Ryder	1,170
Promedica	285
HCR ManorCare	140
Chrysler	125
Sears Holdings Corporation	117
The Valley Hospital	85
Pizza Hut	82
Meijer	79
Blanchard Valley Health System	78
Trilogy Health Services	66
Lowe's	63
Fifth Third Bank	61
Genesis HealthCare	60
Rachel Wixey & Associates	59
Owens Illinois	57
Verizon	54
Extendicare	54
AutoZone, Inc	54
First Solar	50
The Dollar General	49
NSP, Inc	48
University of Toledo	40
Marathon Petroleum Corporation	40
Ssoe	39
ProStep	39
Best Buy	38
Toys"R"Us	38
Harvard Pilgrim Health Care	38
Cooper Tire & Rubber Company	37
Johnson Controls, Inc	36
Penn National Gaming	36
H&R Block	36
PNC Financial Services	35
The American National Red Cross	34
Omnicare, Inc.	34
The Bon-Ton	33
Dick's Sporting Goods, Inc.	32
Army National Guard	31
O-I	31
Fresenius Medical Care	30
Barr-nunn	30
Advantage Sales and Marketing, LLC	29
PENSKE	29
Tractor Supply Company	29
Schneider National	28

Salary, Education and Certifications for OnLine® Job Ads

As of November 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	33.4%	Less than High School	18.7%
Middle Income Jobs (\$30K-\$49K)	28.8%	High School Diploma or equivalent	52.6%
Upper Middle Income Jobs (\$50K-\$79K)	27.2%	Less than 4 year Degree, but more than H.S.	11.1%
High Income Jobs (\$80K-\$99K)	6.8%	4 Year Degree	14.1%
Six Figure Jobs (\$100K+)	3.9%	More than 4 year Degree	3.4%

Certifications in Demand			
CDL-Comm'l Driver's Lisc	2,196	Tanker and Hazmat Endorsement	209
RN-Cert Registered Nurse	672	CNA-Cert Nursing Admin	193
CPR-Cert Cardiopulmonary Resuscitation	348	HHA-Home Health Aide	191
LPN-Lisc Prac Nurse	302	DOT Medical Card	162
OSHA-Occu Sfty&Hlth Admin Cert	285	CPNL,LTC-Cert Prac Nurse, Long-term care	154

Top Occupations with the Most Area Job Ads

From October 14, 2013, to November 13, 2013

Total Ads: 16,128

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,427
Retail Salespersons	553
First-Line Supervisors of Retail Sales Workers	500
Registered Nurses	426
First-Line Supervisors of Food Preparation and Serving Workers	371
Customer Service Representatives	343
First-Line Supervisors of Production and Operating Workers	322
Industrial Engineers	313
Maintenance and Repair Workers, General	302
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	241
First-Line Supervisors of Office and Administrative Support Workers	233
Light Truck or Delivery Services Drivers	186
Insurance Sales Agents	164
Medical and Health Services Managers	163
Demonstrators and Product Promoters	145
Helpers--Production Workers	137
Licensed Practical and Licensed Vocational Nurses	135
Sales Agents, Financial Services	130
Combined Food Preparation and Serving Workers, Including Fast Food	126
Driver/Sales Workers	124
First-Line Supervisors of Mechanics, Installers, and Repairers	124
Sales Representatives, Services, All Other	123
Cashiers	121
Accountants	116
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	114
Telemarketers	108
Stock Clerks, Sales Floor	102
Laborers and Freight, Stock, and Material Movers, Hand	99

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.