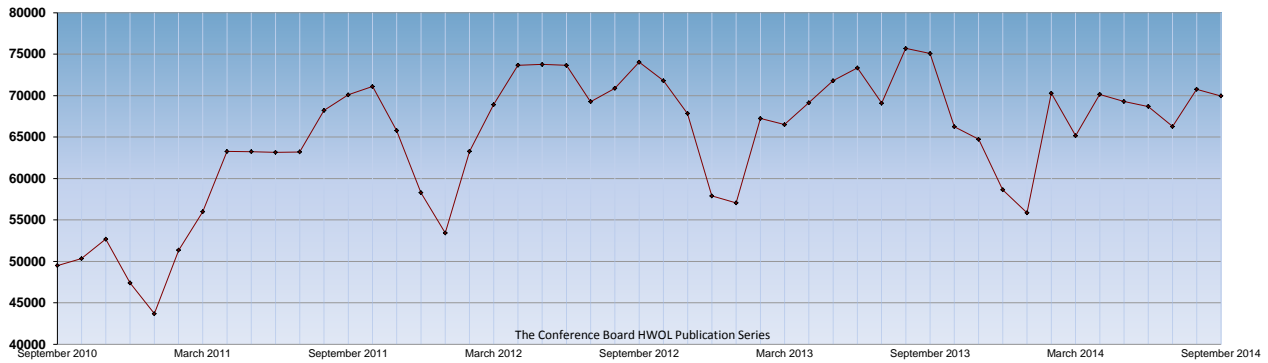


September 2014

A total of 69,962 job openings were posted online from August 14, 2014, through September 13, 2014, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 795 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 5,105 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at www.ohiomeansjobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	34.2%
Middle Income Jobs (\$30K-\$49K)	28.6%
Upper Middle Income Jobs (\$50K-\$79K)	23.8%
High Income Jobs (\$80K-\$99K)	8.1%
Six Figure Jobs (\$100K+)	5.2%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	59.7%
Associate Level	9.8%
Bachelor's Degree	20.7%
Master's Degree	6.3%
Doctoral Degree	3.6%

Top Certifications for OnLine® Job Ads

Certifications	Ads
CDL-Commercial Driver's License	5,846
RN-Certified Registered Nurse	3,559
CPR-Certification in Cardiopulmonary Resuscitation	1,636
BLS-Basic Life Support	1,463
OSHA-Occupational Safety & Health Admin Certification	1,428
LPN-Licensed Practical Nurse	1,194
CPA-Certified Public Accountant	889
ACLS-Advanced Cardiac Life Support	875
First Aid Certification	698
HACCP-Food Safety Programs	640

Top Skills for OnLine® Job Ads

Skills	Ads
QA-Quality Assurance	2,107
SQL-Structured Query Language	1,811
JS-JavaScript	1,393
Quality Control	1,296
Pediatrics	1,292
Technical Support	1,238
Bilingual	1,164
Preventative Maintenance Inspections	1,094
Software Development	954
UX-User Experience Design	800

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,209
PNC Financial Services	660
Giant Eagle	658
University Hospitals	632
Key Bank	584
Sears Holdings Corporation	557
Roehl	469
Macy's	396
WellPoint, Inc.	320
Kindred Healthcare	319
KeyCorp	281
Citizens Bank	264
GTR	251
Deloitte	226
Case Western Reserve University	206
IBM	193
Sherwin-Williams	192
Akron Children's Hospital	187
FirstMerit Bank N.A.	186
H&R Block	182
Kent State University	181
CVS Corporation	160
Progressive Insurance	153
Toys'R'Us	152
Lowe's	151
Time Warner	140
Verizon	131
Brookdale Senior Living	130
Diebold	129
Community Health Systems Inc	126
State of Ohio	125
HCR ManorCare	123
Department of Veterans Affairs	121
Your Insurance Group	119
Dick's Sporting Goods, Inc.	118

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	3,655
Retail Salespersons	2,008
Customer Service Representatives	1,659
Registered Nurses	1,616
First-Line Supervisors of Retail Sales Workers	1,589
Maintenance and Repair Workers, General	1,214
First-Line Supervisors of Office and Administrative Support Workers	914
First-Line Supervisors of Production and Operating Workers	841
Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products	792
Sales Agents, Financial Services	746
Insurance Sales Agents	724
First-Line Supervisors of Food Preparation and Serving Workers	712
Tellers	660
Helpers--Production Workers	616
Computer Systems Analysts	602
Computer User Support Specialists	597
Accountants	593
Medical and Health Services Managers	567
Marketing Managers	541
Management Analysts	532
Cashiers	530
Light Truck or Delivery Services Drivers	510
Executive Secretaries and Executive Administrative Assistants	499
Sales Representatives, Services, All Other	496
Software Developers, Applications	488
Combined Food Preparation and Serving Workers, Including Fast Food	478
First-Line Supervisors of Mechanics, Installers, and Repairers	460
Demonstrators and Product Promoters	423
Laborers and Freight, Stock, and Material Movers, Hand	419
Financial Managers, Branch or Department	419
Bookkeeping, Accounting, and Auditing Clerks	418
General and Operations Managers	414
Web Developers	414
Automotive Specialty Technicians	412
First-Line Supervisors of Non-Retail Sales Workers	409

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.