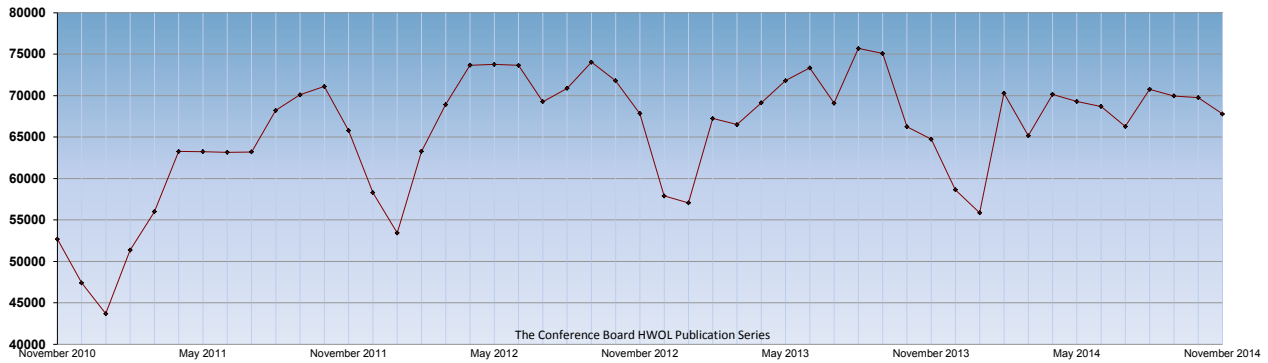


November 2014

A total of 67,772 job openings were posted online from October 14, 2014, through November 13, 2014, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 1,977 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 3,032 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at www.ohiomeansjobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	33.7%
Middle Income Jobs (\$30K-\$49K)	28.4%
Upper Middle Income Jobs (\$50K-\$79K)	23.9%
High Income Jobs (\$80K-\$99K)	8.2%
Six Figure Jobs (\$100K+)	5.8%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	59.9%
Associate Level	10.1%
Bachelor's Degree	19.8%
Master's Degree	6.0%
Doctoral Degree	4.2%

Top Certifications for OnLine® Job Ads

Certifications	Ads
CDL-Commercial Driver's License	5,234
RN-Certified Registered Nurse	3,900
BLS-Basic Life Support	1,621
CPR-Certification in Cardiopulmonary Resuscitation	1,572
OSHA-Occupational Safety & Health Admin Certification	1,406
LPN-Licensed Practical Nurse	1,323
State Insurance License	1,065
ACLS-Advanced Cardiac Life Support	952
CPA-Certified Public Accountant	801
HACCP-Food Safety Programs	691

Top Skills for OnLine® Job Ads

Skills	Ads
QA-Quality Assurance	1,903
SQL-Structured Query Language	1,641
Pediatrics	1,371
Technical Support	1,109
Quality Control	1,108
Bilingual	1,060
CRM-Customer Relationship Management	939
Preventative Maintenance Inspections	919
Software Development	845
Java	757

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,628
University Hospitals	770
PNC Financial Services	763
Sears Holdings Corporation	530
Key Bank	492
Giant Eagle	470
Macy's	347
WellPoint, Inc.	334
Home Depot	334
Mercy Healthcare	309
KeyCorp	286
Citizens Bank	284
Roehl	278
Deloitte	269
Kindred Healthcare	247
Case Western Reserve University	206
Kent State University	197
GTR	194
Sherwin-Williams	184
Dick's Sporting Goods, Inc.	172
Akron Children's Hospital	165
Diebold	159
FirstMerit Bank N.A.	149
State of Ohio	147
Lowe's	142
Community Health Systems Inc	139
Sterling Jewelers Inc.	138
UPS	138
U.S. Xpress	137
American Greetings Corporation	133
McDonald's Corporation	129
Progressive Insurance	126
The Dollar General	123
Brookdale Senior Living	122
FedEx	120

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	3,667
Registered Nurses	1,963
Retail Salespersons	1,906
First-Line Supervisors of Retail Sales Workers	1,459
Customer Service Representatives	1,437
Maintenance and Repair Workers, General	1,151
1st-Line Superv of Office & Admin Support Workers	1,048
First-Line Supervisors of Production and Operating Workers	878
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	837
Sales Agents, Financial Services	741
Accountants	636
Computer Systems Analysts	616
1st-Line Superv of Food Prep & Serving Workers	611
Computer User Support Specialists	603
Tellers	593
Management Analysts	569
Insurance Sales Agents	564
Marketing Managers	562
Medical and Health Services Managers	561
Light Truck or Delivery Services Drivers	522
Helpers--Production Workers	499
Executive Secretaries and Executive Administrative Assistants	489
Combined Food Prep & Serving Wrkrs, Inc Fast Food	486
Sales Representatives, Services, All Other	479
Laborers and Freight, Stock, and Material Movers, Hand	447
First-Line Supervisors of Mechanics, Installers, and Repairers	446
First-Line Supervisors of Non-Retail Sales Workers	429
Financial Managers, Branch or Department	428
Software Developers, Applications	428
Sales Managers	425
General and Operations Managers	406
Network and Computer Systems Administrators	392
Bookkeeping, Accounting, and Auditing Clerks	390
Web Developers	389
Cashiers	385

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.