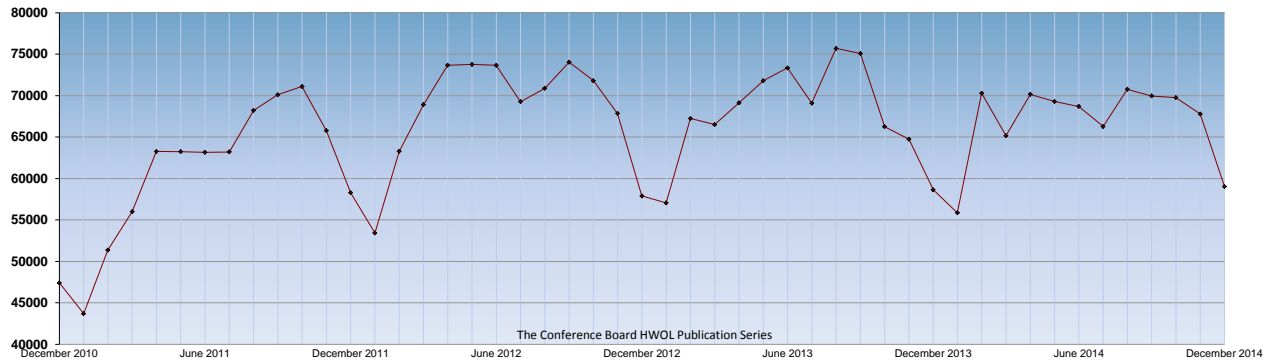


December 2014

A total of 59,023 job openings were posted online from November 14, 2014, through December 13, 2014, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 8,749 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 379 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at www.ohiomeansjobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	33.0%
Middle Income Jobs (\$30K-\$49K)	28.7%
Upper Middle Income Jobs (\$50K-\$79K)	24.5%
High Income Jobs (\$80K-\$99K)	8.6%
Six Figure Jobs (\$100K+)	5.2%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	58.7%
Associate Level	10.6%
Bachelor's Degree	21.0%
Master's Degree	6.1%
Doctoral Degree	3.6%

Top Certifications for OnLine® Job Ads

Certifications	Ads
CDL-Commercial Driver's License	5,330
RN-Certified Registered Nurse	3,867
Driver's License	2,489
CPR-Certification in Cardiopulmonary Resuscitation	1,689
BLS-Basic Life Support	1,557
OSHA-Occupational Safety & Health Admin Certification	1,357
LPN-Licensed Practical Nurse	1,291
ACLS-Advanced Cardiac Life Support	902
HACCP-Food Safety Programs	795
CPA-Certified Public Accountant	764

Top Skills for OnLine® Job Ads

Skills	Ads
QA-Quality Assurance	1,961
SQL-Structured Query Language	1,794
Pediatrics	1,417
Technical Support	1,235
Quality Control	1,041
Bilingual	984
Preventative Maintenance Inspections	931
Software Development	901
CRM-Customer Relationship Management	891
MSSQL-Microsoft SQL Server	805

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,714
PNC Financial Services	765
University Hospitals	707
Key Bank	486
Mercy Healthcare	435
Sears Holdings Corporation	396
Home Depot	323
Roehl	269
Kindred Healthcare	258
Citizens Bank	258
Giant Eagle	232
Taco Bell	223
Deloitte	216
Case Western Reserve University	211
Macy's	210
WellPoint, Inc.	210
KeyCorp	198
Kent State University	172
Time Warner	165
Sherwin-Williams	159
Army	158
GTR	154
The Dollar General	148
Akron Children's Hospital	142
Sterling Jewelers Inc.	135
State of Ohio	134
Diebold	132
FirstMerit Bank N.A.	130
Emerson	129
Community Health Systems Inc	129
McDonald's Corporation	127
Brookdale Senior Living	122
UPS	119
Lowe's	116
Dick's Sporting Goods, Inc.	115

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	3,298
Registered Nurses	1,969
Retail Salespersons	1,447
First-Line Supervisors of Retail Sales Workers	1,220
Customer Service Representatives	1,125
Maintenance and Repair Workers, General	998
First-Line Supervisors of Office and Administrative Support Workers	897
Industrial Engineers	820
First-Line Supervisors of Production and Operating Workers	766
Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products	706
Sales Agents, Financial Services	670
Computer User Support Specialists	579
Accountants	568
Computer Systems Analysts	561
Marketing Managers	537
Tellers	521
Insurance Sales Agents	479
Light Truck or Delivery Services Drivers	473
Medical and Health Services Managers	473
Executive Secretaries and Executive Administrative Assistants	468
Management Analysts	457
Sales Representatives, Services, All Other	455
First-Line Supervisors of Non-Retail Sales Workers	410
Financial Managers, Branch or Department	399
Software Developers, Applications	399
Helpers--Production Workers	397
First-Line Supervisors of Mechanics, Installers, and Repairers	384
Laborers and Freight, Stock, and Material Movers, Hand	376
Sales Managers	372
Network and Computer Systems Administrators	369
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	360
Web Developers	346
Medical Secretaries	345
General and Operations Managers	339
1st-Line Superv of Transportation & Mat'l-Moving Machine & Vehicle Oper	333

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.