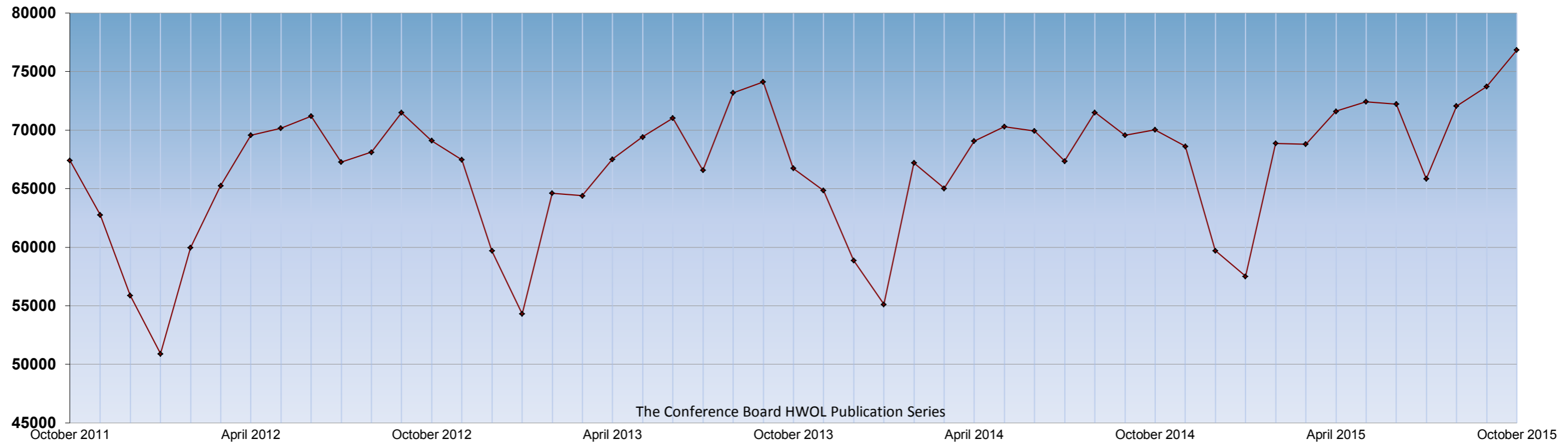


A total of 76,839 job openings were posted online from September 14, 2015, through October 13, 2015, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 3,121 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 6,812 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at www.ohiomeansjobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	30.0%
Middle Income Jobs (\$30K-\$49K)	30.4%
Upper Middle Income Jobs (\$50K-\$79K)	26.4%
High Income Jobs (\$80K-\$99K)	7.9%
Six Figure Jobs (\$100K+)	5.3%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	49.5%
Associate Level	18.4%
Bachelor's Degree	27.4%
Master's Degree	2.6%
Doctoral Degree	2.0%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Driver's License	11,252
Commercial Driver's License	6,925
Certified Registered Nurse	6,785
Basic Life Support	3,637
Certification in Cardiopulmonary Resuscitation	3,209
Licensed Practical Nurse	2,307
CEU-Continuing Education Unit	2,157
HAZMAT	2,102
ACLS-Advanced Cardiac Life Support	1,992
Occupational Safety & Health Administration Certification	1,763

Top Skills for OnLine® Job Ads

Skills	Ads
Quality Assurance	2,430
Pediatrics	2,404
Application process	1,612
Quality control	1,541
Technical support	1,488
SQL-Structured Query Language	1,414
Critical Care	1,362
CRM-Customer Relationship Management	1,329
Food Preparation	1,309
Preventative maintenance inspections	1,209

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	2,147
Giant Eagle	827
University Hospitals	805
MERCY HEALTH	591
Key Bank	582
Kindred Healthcare	484
Macy's	461
IBM	448
Sears Holdings Corporation	440
PNC Financial Services	395
Oracle	379
ACCENTURE	374
Roehl	366
KeyCorp	352
Kmart	329
Aramark Corporation	325
Deloitte	318
Anthem, Inc.	259
OMJ CC	257
Fastenal	249
Akron Children's Hospital	245
CRST	245
Community Health Systems Inc	232
The J.M. Smucker Company	228
Kent State University	224
Kohl's Corporation	217
FirstMerit Bank N.A.	207
Best Buy	203
Case Western Reserve University	203
Forward Air, Inc.	201
Lowe's	200
Time Warner Inc.	182
CommuniCare Health Services	181
Brookdale Senior Living	176
OhioMeansJobs Summit County	168

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	5,550
Registered Nurses	2,557
Retail Salespersons	2,425
First-Line Supervisors of Retail Sales Workers	1,579
Customer Service Representatives	1,466
First-Line Supervisors of Office and Administrative Support Workers	1,070
First-Line Supervisors of Food Preparation and Serving Workers	1,006
Maintenance and Repair Workers, General	998
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	843
First-Line Supervisors of Production and Operating Workers	824
Computer User Support Specialists	798
Marketing Managers	792
Cashiers	705
Medical and Health Services Managers	676
Combined Food Preparation and Serving Workers, Including Fast Food	674
Computer Systems Analysts	651
Light Truck or Delivery Services Drivers	609
Accountants	589
Management Analysts	580
Licensed Practical and Licensed Vocational Nurses	560
Tellers	551
Sales Agents, Financial Services	543
Sales Representatives, Services, All Other	503
Sales Managers	502
Executive Secretaries and Executive Administrative Assistants	488
Software Developers, Applications	484
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	465
Financial Managers, Branch or Department	459
Laborers and Freight, Stock, and Material Movers, Hand	455
Insurance Sales Agents	453
First-Line Supervisors of Mechanics, Installers, and Repairers	443
Stock Clerks, Sales Floor	442
Medical Secretaries	437
General and Operations Managers	435
Helpers--Production Workers	425

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.