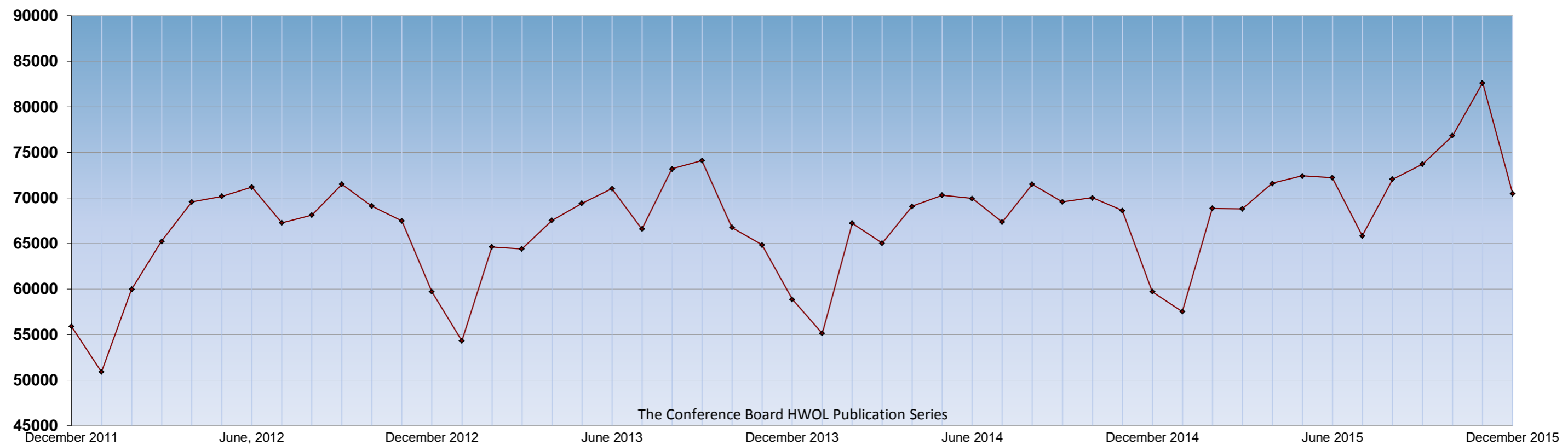


A total of 70,462 job openings were posted online from November 14, 2015, through December 13, 2015, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 12,173 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 10,757 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).



**Salary for OnLine® Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	26.5%
Middle Income Jobs (\$30K-\$49K)	30.5%
Upper Middle Income Jobs (\$50K-\$79K)	28.0%
High Income Jobs (\$80K-\$99K)	8.4%
Six Figure Jobs (\$100K+)	6.5%

**Education for OnLine® Job Ads**

Education Range	Ads
GED/High School	46.6%
Associate Level	18.5%
Bachelor's Degree	28.9%
Master's Degree	3.1%
Doctoral Degree	2.9%

**Top Certifications for OnLine® Job Ads**

Certifications	Ads
Driver's License	9,738
Certified Registered Nurse	7,435
Commercial Driver's License	6,112
Basic Life Support	3,862
Certification in Cardiopulmonary Resuscitation	3,533
Continuing Education	2,476
Licensed Practical Nurse	2,306
Advanced Cardiac Life Support	2,137
HAZMAT	1,967
Occupational Safety & Health Administration Certification	1,637

**Top Skills for OnLine® Job Ads**

Skills	Ads
Pediatrics	3,135
Quality Assurance	2,821
Quality control	1,646
Structured query language	1,458
Critical care	1,421
Technical support	1,311
Preventative maintenance inspections	1,222
Customer relationship management	1,216
Bilingual	1,199
Geriatrics	1,186

**Top Employers with the Most Area Job Ads**

Employer	Ads
Cleveland Clinic	1,998
University Hospitals	852
Giant Eagle	846
Sears Holdings Corporation	539
Pizza Hut	503
MERCY HEALTH	478
Key Bank	467
Kindred Healthcare	436
Kmart	416
FirstMerit Bank N.A.	345
Oracle	334
Deloitte	334
Kent State University	326
Target Corporation	326
KeyCorp	318
PNC Financial Services	317
Akron Children's Hospital	303
Fastenal	292
Prestige Care, Inc.	273
Case Western Reserve University	263
OMJ CC	261
Time Warner Inc.	261
CRST	257
Westfield Insurance	221
ACCENTURE	217
CVS Health	214
Anthem, Inc.	212
Bridgestone	202
Roehl	201
OhioMeansJobs Summit County	199
CommuniCare Health Services	197
Aramark Corporation	195
Advantage Sales and Marketing, LLC	182
Fresenius Medical Care	181
Rockwell Automation	178

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	3,811
Registered Nurses	2,447
Retail Salespersons	1,829
First-Line Supervisors of Retail Sales Workers	1,507
Customer Service Representatives	1,227
First-Line Supervisors of Food Preparation and Serving Workers	1,027
First-Line Supervisors of Office and Administrative Support Workers	994
Maintenance and Repair Workers, General	877
First-Line Supervisors of Production and Operating Workers	793
Cashiers	734
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	723
Computer User Support Specialists	689
Computer Systems Analysts	683
Marketing Managers	671
Combined Food Preparation and Serving Workers, Including Fast Food	662
Medical and Health Services Managers	633
Licensed Practical and Licensed Vocational Nurses	573
Accountants	547
Management Analysts	523
Tellers	508
Sales Agents, Financial Services	506
Light Truck or Delivery Services Drivers	503
Sales Managers	493
Executive Secretaries and Executive Administrative Assistants	472
Sales Representatives, Services, All Other	433
Financial Managers, Branch or Department	419
First-Line Supervisors of Non-Retail Sales Workers	413
Software Developers, Applications	401
Demonstrators and Product Promoters	394
First-Line Supervisors of Mechanics, Installers, and Repairers	389
General and Operations Managers	384
Web Developers	383
Medical Secretaries	379
Network and Computer Systems Administrators	378
Information Technology Project Managers	367

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.