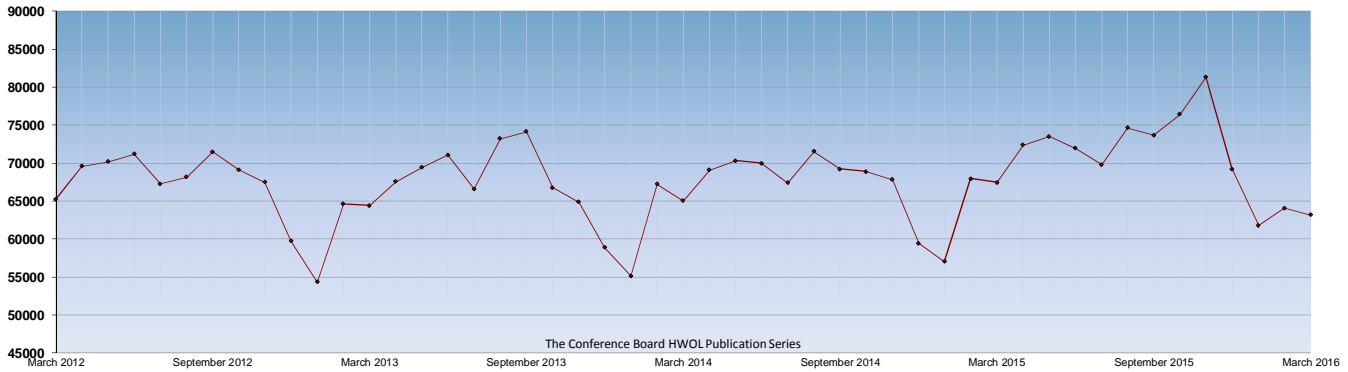


A total of 63,170 job openings were posted online from February 14, 2016, through March 13, 2016, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 878 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 4,255 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).



**Salary for OnLine® Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	28.6%
Middle Income Jobs (\$30K-\$49K)	28.9%
Upper Middle Income Jobs (\$50K-\$79K)	27.5%
High Income Jobs (\$80K-\$99K)	8.8%
Six Figure Jobs (\$100K+)	6.1%

**Education for OnLine® Job Ads**

Education Range	Ads
GED/High School	47.7%
Associate Level	18.2%
Bachelor's Degree	28.3%
Master's Degree	3.1%
Doctoral Degree	2.7%

**Top Certifications for OnLine® Job Ads**

Certifications	Ads
Driver's License	11,860
Commercial Driver's License	8,623
Certified Registered Nurse	6,967
Certification in Cardiopulmonary Resuscitation	3,496
Basic Life Support	3,081
Continuing Education	2,316
HAZMAT	2,072
Licensed Practical Nurse	1,948
Advanced Cardiac Life Support	1,826
Occupational Safety & Health Administration Certification	1,757

**Top Skills for OnLine® Job Ads**

Skills	Ads
Pediatrics	2,849
Quality Assurance	2,584
Quality control	1,533
Structured query language	1,515
Customer relationship management	1,338
Bilingual	1,311
Geriatrics	1,292
Critical care	1,276
Technical support	1,267
Food preparation	1,224

**Top Employers with the Most Area Job Ads**

Employer	Ads
Cleveland Clinic	2,342
University Hospitals	856
Giant Eagle	810
Pizza Hut	510
MERCY HEALTH	434
Key Bank	393
Oracle	375
PNC Financial Services	351
Sears Holdings Corporation	297
McDonald's Corporation	290
Roehl	281
Lowe's	268
Deloitte	257
Kindred Healthcare	246
Case Western Reserve University	242
Anthem, Inc.	229
BROOKDALE	216
CVS Health	213
KeyCorp	213
Kent State University	213
Target Corporation	201
CommuniCare Health Services	199
ACCENTURE	187
Akron Children's Hospital	184
Progressive Insurance	183
Macy's	179
Synchrony Financial	179
JCPenney	168
Community Health Systems Inc	159
Westfield Insurance	151
U.S. Xpress	149
Dart Transit	147
Bridgestone	145
Huntington National Bank	139
OMJCC	139

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	3,477
Registered Nurses	2,434
Retail Salespersons	1,508
First-Line Supervisors of Retail Sales Workers	1,196
First-Line Supervisors of Food Preparation and Serving Workers	1,130
Customer Service Representatives	1,116
Combined Food Preparation and Serving Workers, Including Fast Food	830
First-Line Supervisors of Office and Administrative Support Workers	821
Maintenance and Repair Workers, General	802
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	723
First-Line Supervisors of Production and Operating Workers	640
Cashiers	636
Computer User Support Specialists	599
Marketing Managers	596
Medical and Health Services Managers	553
Sales Agents, Financial Services	532
Licensed Practical and Licensed Vocational Nurses	520
Management Analysts	512
Computer Systems Analysts	501
Light Truck or Delivery Services Drivers	473
Medical Secretaries	439
Sales Representatives, Services, All Other	430
Accountants	430
Sales Managers	429
Financial Managers, Branch or Department	418
Tellers	415
Software Developers, Applications	396
Executive Secretaries and Executive Administrative Assistants	381
Laborers and Freight, Stock, and Material Movers, Hand	361
Network and Computer Systems Administrators	361
Pharmacy Technicians	338
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	337
General and Operations Managers	337
First-Line Supervisors of Mechanics, Installers, and Repairers	335
Helpers--Production Workers	325

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.