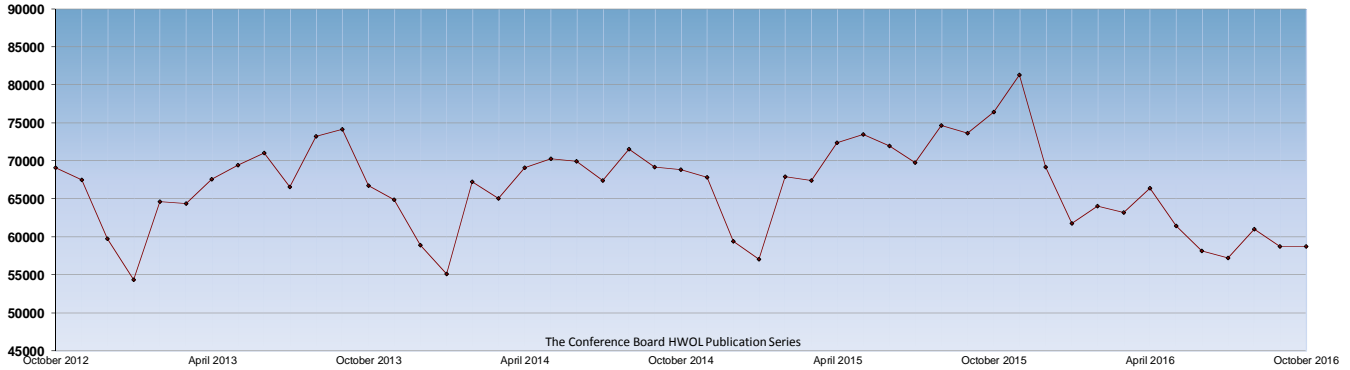


October 2016

A total of 58,743 job openings were posted online from September 14, 2016, through October 13, 2016, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 16 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 17,645 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	26.6%
Middle Income Jobs (\$30K-\$49K)	28.8%
Upper Middle Income Jobs (\$50K-\$79K)	30.7%
High Income Jobs (\$80K-\$99K)	7.7%
Six Figure Jobs (\$100K+)	6.3%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	45.6%
Associate Level	22.5%
Bachelor's Degree	26.2%
Master's Degree	2.4%
Doctoral Degree	3.3%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	10,622
Driver's License	8,818
Certified Registered Nurse	5,174
Basic Life Support	2,382
HAZMAT	2,288
Certification in Cardiopulmonary Resuscitation	2,228
Continuing Education	1,799
Certified Purchasing Manager	1,514
Occupational Safety & Health Administration Certification	1,466
Advanced Cardiac Life Support	1,452

Top Skills for OnLine® Job Ads

Skills	Ads
Pediatrics	2,634
Quality Assurance	2,136
Critical care	1,319
Quality control	1,249
Bilingual	1,164
Geriatrics	1,103
Preventative maintenance inspections	1,073
Structured query language	1,068
Technical support	1,055
Food preparation	1,018

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,249
KeyBank	820
Giant Eagle	734
University Hospitals	732
PNC Financial Services	497
Bob Evans Farms, Inc.	477
Sears Holdings Corporation	444
MERCY HEALTH	403
Target Corporation	383
Aramark Corporation	376
JCPenney	354
ACCENTURE	340
CVS Health	306
BROOKDALE	302
Deloitte	285
Pizza Hut	270
Huntington National Bank	248
Kindred Healthcare	237
UPS	217
Macy's	216
H&R Block	212
The J.M. Smucker Company	207
Akron Children's Hospital	195
U.S. Bank	193
Case Western Reserve University	183
Kent State University	182
Alcoa Inc.	177
Dick's Sporting Goods, Inc.	171
Aultman Health Foundation	167
NTB Inc.	166
Best Buy	163
Cardinal Health	158
Roehl	154
The Goodyear Tire & Rubber Co.	148
Department of Veterans Affairs	140

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,500
Retail Salespersons	1,897
Registered Nurses	1,835
First-Line Supervisors of Retail Sales Workers	1,546
First-Line Supervisors of Food Preparation and Serving Workers	1,041
Customer Service Representatives	975
First-Line Supervisors of Office and Administrative Support Workers	809
Maintenance and Repair Workers, General	750
Cashiers	736
Combined Food Preparation and Serving Workers, Including Fast Food	646
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	588
First-Line Supervisors of Production and Operating Workers	581
Sales Agents, Financial Services	551
Light Truck or Delivery Services Drivers	547
Computer User Support Specialists	520
Management Analysts	511
Financial Managers, Branch or Department	509
Licensed Practical and Licensed Vocational Nurses	485
Accountants	454
Medical and Health Services Managers	452
Computer Systems Analysts	431
Laborers and Freight, Stock, and Material Movers, Hand	417
Stock Clerks, Sales Floor	410
Tellers	398
Executive Secretaries and Executive Administrative Assistants	386
Marketing Managers	374
Waiters and Waitresses	368
Sales Representatives, Services, All Other	363
Cooks, Restaurant	349
Software Developers, Applications	332
Helpers--Production Workers	325
Pharmacy Technicians	323
Automotive Specialty Technicians	321
Sales Managers	314
First-Line Supervisors of Mechanics, Installers, and Repairers	306

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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