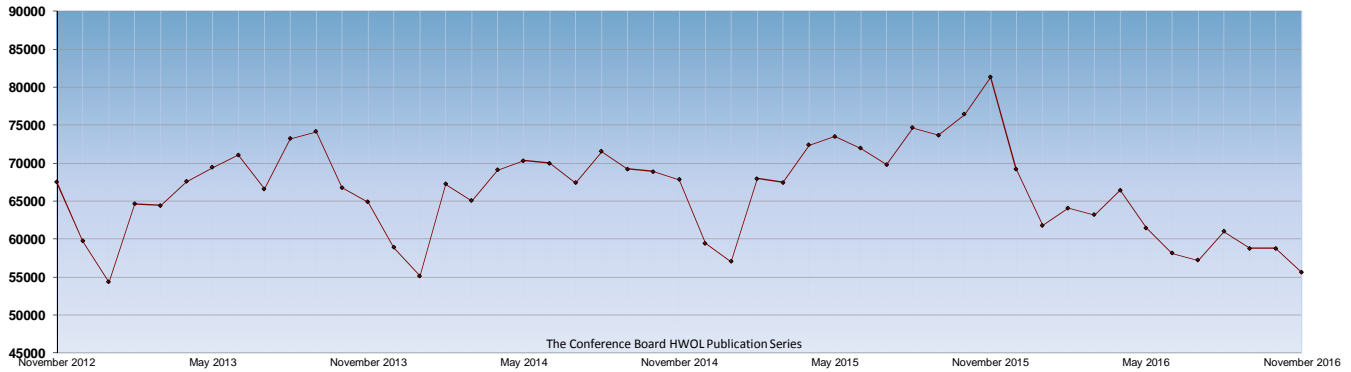


November 2016

A total of 55,593 job openings were posted online from October 14, 2016, through November 13, 2016, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 3,150 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 25,721 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	26.2%
Middle Income Jobs (\$30K-\$49K)	31.0%
Upper Middle Income Jobs (\$50K-\$79K)	27.6%
High Income Jobs (\$80K-\$99K)	8.5%
Six Figure Jobs (\$100K+)	6.7%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	45.7%
Associate Level	20.5%
Bachelor's Degree	27.8%
Master's Degree	2.6%
Doctoral Degree	3.3%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	9,766
Driver's License	8,131
Certified Registered Nurse	4,299
Certified Purchasing Manager	2,351
Basic Life Support	2,234
Certification in Cardiopulmonary Resuscitation	2,092
HAZMAT	1,855
Continuing Education	1,712
Occupational Safety & Health Administration Certification	1,351
Advanced Cardiac Life Support	1,323

Top Skills for OnLine® Job Ads

Skills	Ads
Pediatrics	2,481
Quality Assurance	1,959
Food preparation	1,161
Bilingual	1,128
Quality control	1,079
Technical support	1,004
Preventative maintenance inspections	999
Structured query language	983
Customer relationship management	953
Geriatrics	937

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,188
Giant Eagle	899
University Hospitals	723
KeyBank	584
Sears Holdings Corporation	523
Bob Evans Farms, Inc.	502
MERCY HEALTH	402
PNC Financial Services	375
Aramark Corporation	361
Target Corporation	357
ACCENTURE	328
McDonald's Corporation	317
CVS Health	288
Deloitte	281
H&R Block	279
BROOKDALE	278
Pizza Hut	267
Kindred Healthcare	244
Huntington National Bank	241
JCPenney	195
UPS	191
The J.M. Smucker Company	190
Akron Children's Hospital	189
Kent State University	176
NTB Inc.	166
Aultman Health Foundation	166
U.S. Bank	163
Alcoa Inc.	160
Department of Veterans Affairs	156
Dick's Sporting Goods, Inc.	154
Compass Group	151
Best Buy	150
The Goodyear Tire & Rubber Co.	148
Bridgestone	147
Case Western Reserve University	145

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,502
Registered Nurses	1,772
Retail Salespersons	1,744
First-Line Supervisors of Retail Sales Workers	1,326
First-Line Supervisors of Food Preparation and Serving Workers	982
Customer Service Representatives	980
Cashiers	876
First-Line Supervisors of Office and Administrative Support Workers	772
Maintenance and Repair Workers, General	745
Combined Food Preparation and Serving Workers, Including Fast Food	630
First-Line Supervisors of Production and Operating Workers	614
Light Truck or Delivery Services Drivers	549
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	535
Sales Agents, Financial Services	483
Management Analysts	478
Computer User Support Specialists	477
Financial Managers, Branch or Department	465
Medical and Health Services Managers	460
Accountants	439
Licensed Practical and Licensed Vocational Nurses	426
Marketing Managers	424
Computer Systems Analysts	415
Stock Clerks, Sales Floor	402
Tellers	384
Laborers and Freight, Stock, and Material Movers, Hand	362
Sales Representatives, Services, All Other	341
Cooks, Restaurant	331
Executive Secretaries and Executive Administrative Assistants	326
Software Developers, Applications	322
Waiters and Waitresses	318
General and Operations Managers	317
Pharmacy Technicians	313
Automotive Specialty Technicians	303
First-Line Supervisors of Mechanics, Installers, and Repairers	296
Sales Managers	289

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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