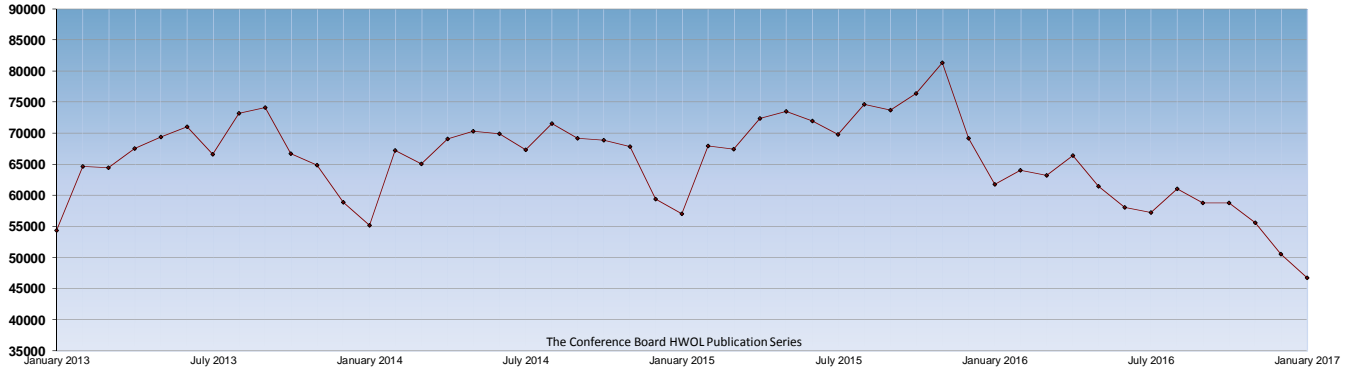


January 2017

A total of 46,682 job openings were posted online from December 14, 2016, through January 13, 2017, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 3,873 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 15,096 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



**Salary for OnLine® Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	26.7%
Middle Income Jobs (\$30K-\$49K)	32.2%
Upper Middle Income Jobs (\$50K-\$79K)	26.9%
High Income Jobs (\$80K-\$99K)	8.0%
Six Figure Jobs (\$100K+)	6.2%

**Education for OnLine® Job Ads**

Education Range	Ads
GED/High School	47.3%
Associate Level	19.4%
Bachelor's Degree	27.6%
Master's Degree	2.4%
Doctoral Degree	3.2%

**Top Certifications for OnLine® Job Ads**

Certifications	Ads
Commercial Driver's License	6,933
Driver's License	6,437
Certified Registered Nurse	3,580
Certified Purchasing Manager	1,979
Basic Life Support	1,973
Continuing Education	1,684
Certification in Cardiopulmonary Resuscitation	1,663
HAZMAT	1,574
Occupational Safety & Health Administration Certification	1,349
Advanced Cardiac Life Support	1,201

**Top Skills for OnLine® Job Ads**

Skills	Ads
Pediatrics	1,786
Quality Assurance	1,772
Food preparation	1,279
Bilingual	1,045
Quality control	983
Technical support	932
Customer relationship management	887
Preventative maintenance inspections	882
Structured query language	861
Critical care	834

**Top Employers with the Most Area Job Ads**

Employer	Ads
The Dollar General	1,119
Cleveland Clinic	892
University Hospitals	745
Bob Evans Farms, Inc.	557
KeyBank	448
MERCY HEALTH	401
CVS Health	323
PNC Financial Services	304
H&R Block	274
Aramark Corporation	249
Deloitte	248
Giant Eagle	246
BROOKDALE	239
Sears Holdings Corporation	238
Kindred Healthcare	233
ACCENTURE	232
McDonald's Corporation	231
Pizza Hut	231
Home Depot	214
Firelands Regional Medical Center	210
The J.M. Smucker Company	208
Huntington National Bank	196
JCPenney	181
NTB Inc.	168
Amtrust North America	167
Aultman Health Foundation	166
Akron Children's Hospital	162
Kent State University	153
Army	146
Swagelok Company	141
CommuniCare Health Services	137
Department of Veterans Affairs	135
Lowe's	131
Compass Group	129
UPS	126

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
First-Line Supervisors of Retail Sales Workers	2,052
Heavy and Tractor-Trailer Truck Drivers	1,857
Registered Nurses	1,755
Retail Salespersons	1,560
Customer Service Representatives	786
First-Line Supervisors of Food Preparation and Serving Workers	778
Maintenance and Repair Workers, General	693
First-Line Supervisors of Office and Administrative Support Workers	623
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	539
First-Line Supervisors of Production and Operating Workers	531
Light Truck or Delivery Services Drivers	447
Combined Food Preparation and Serving Workers, Including Fast Food	423
Computer User Support Specialists	422
Licensed Practical and Licensed Vocational Nurses	417
Management Analysts	416
Medical and Health Services Managers	406
Cashiers	392
Accountants	385
Marketing Managers	384
Financial Managers, Branch or Department	376
Sales Agents, Financial Services	349
Computer Systems Analysts	346
Cooks, Restaurant	317
Laborers and Freight, Stock, and Material Movers, Hand	306
Executive Secretaries and Executive Administrative Assistants	303
Pharmacy Technicians	289
Waiters and Waitresses	288
Software Developers, Applications	280
Sales Managers	277
Sales Representatives, Services, All Other	269
General and Operations Managers	266
First-Line Supervisors of Mechanics, Installers, and Repairers	264
First-Line Supervisors of Non-Retail Sales Workers	261
Tellers	259
Insurance Sales Agents	240

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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