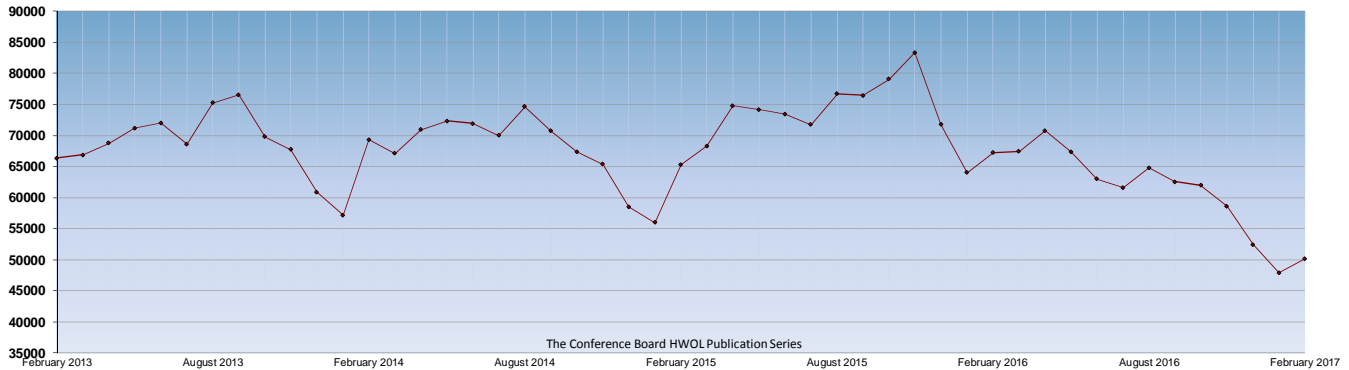


A total of 50,130 job openings were posted online from January 14, 2017, through February 13, 2017, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 2,237 ads from the previous reporting period.\* Compared to the same time period a year ago, this reflects a decrease of 17,080 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



**Salary for OnLine® Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	25.0%
Middle Income Jobs (\$30K-\$49K)	33.2%
Upper Middle Income Jobs (\$50K-\$79K)	27.4%
High Income Jobs (\$80K-\$99K)	7.7%
Six Figure Jobs (\$100K+)	6.6%

**Education for OnLine® Job Ads**

Education Range	Ads
GED/High School	45.1%
Associate Level	22.9%
Bachelor's Degree	26.3%
Master's Degree	2.4%
Doctoral Degree	3.3%

**Top Certifications for OnLine® Job Ads**

Certifications	Ads
Commercial Driver's License	10,703
Driver's License	8,372
Certified Registered Nurse	4,498
HAZMAT	2,634
Basic Life Support	2,439
Certification in Cardiopulmonary Resuscitation	2,081
Certified Purchasing Manager	2,077
Continuing Education	1,941
Occupational Safety & Health Administration Certification	1,559
Advanced Cardiac Life Support	1,482

**Top Skills for OnLine® Job Ads**

Skills	Ads
Pediatrics	2,087
Quality Assurance	2,054
Food preparation	1,489
Bilingual	1,222
Quality control	1,215
Critical care	1,148
Preventive maintenance	1,058
Customer relationship management	1,057
Structured query language	1,000
Blueprints	973

**Top Employers with the Most Area Job Ads**

Employer	Ads
Cleveland Clinic	1,081
University Hospitals	536
Bob Evans Farms, Inc.	491
KeyBank	471
ACCENTURE	470
MERCY HEALTH	424
Giant Eagle	301
Aramark Corporation	294
CVS Health	282
H&R Block	279
BROOKDALE	256
Home Depot	245
Kindred Healthcare	240
Deloitte	238
McDonald's Corporation	232
PNC Financial Services	226
The J.M. Smucker Company	212
Pizza Hut	205
Firelands Regional Medical Center	204
Swagelok Company	203
Aultman Health Foundation	194
Huntington National Bank	193
Boston Market Corporation	186
Lowe's	183
Kent State University	179
CommuniCare Health Services	177
Sears Holdings Corporation	175
Amtrust North America	171
NTB Inc.	170
Akron Children's Hospital	157
Army	156
Anthem, Inc.	151
JCPenney	147
RehabCare	138
Department of Veterans Affairs	131

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,061
Registered Nurses	1,808
Retail Salespersons	1,449
First-Line Supervisors of Retail Sales Workers	1,384
Customer Service Representatives	864
First-Line Supervisors of Food Preparation and Serving Workers	819
Maintenance and Repair Workers, General	711
First-Line Supervisors of Office and Administrative Support Workers	710
First-Line Supervisors of Production and Operating Workers	592
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	512
Management Analysts	451
Combined Food Preparation and Serving Workers, Including Fast Food	442
Light Truck or Delivery Services Drivers	440
Medical and Health Services Managers	434
Marketing Managers	430
Licensed Practical and Licensed Vocational Nurses	425
Accountants	409
Computer User Support Specialists	400
Cashiers	398
Financial Managers, Branch or Department	393
Software Developers, Applications	390
Computer Systems Analysts	388
Cooks, Restaurant	332
Executive Secretaries and Executive Administrative Assistants	325
Sales Agents, Financial Services	322
Waiters and Waitresses	317
Laborers and Freight, Stock, and Material Movers, Hand	303
Insurance Sales Agents	302
Sales Managers	300
First-Line Supervisors of Non-Retail Sales Workers	295
Sales Representatives, Services, All Other	283
Office Clerks, General	281
General and Operations Managers	281
First-Line Supervisors of Mechanics, Installers, and Repairers	264
1st-Line Superv of Transportation & Material-Moving Machine & Vehicle Opers	257

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.

\*This month's reports incorporate annual benchmark revisions, which bring them up-to-date with revisions to the composite Ohio economic index and incorporate other improvements in accuracy. These revisions do not affect long-term trends. However, they do result in changes to data reported during the previous six months.