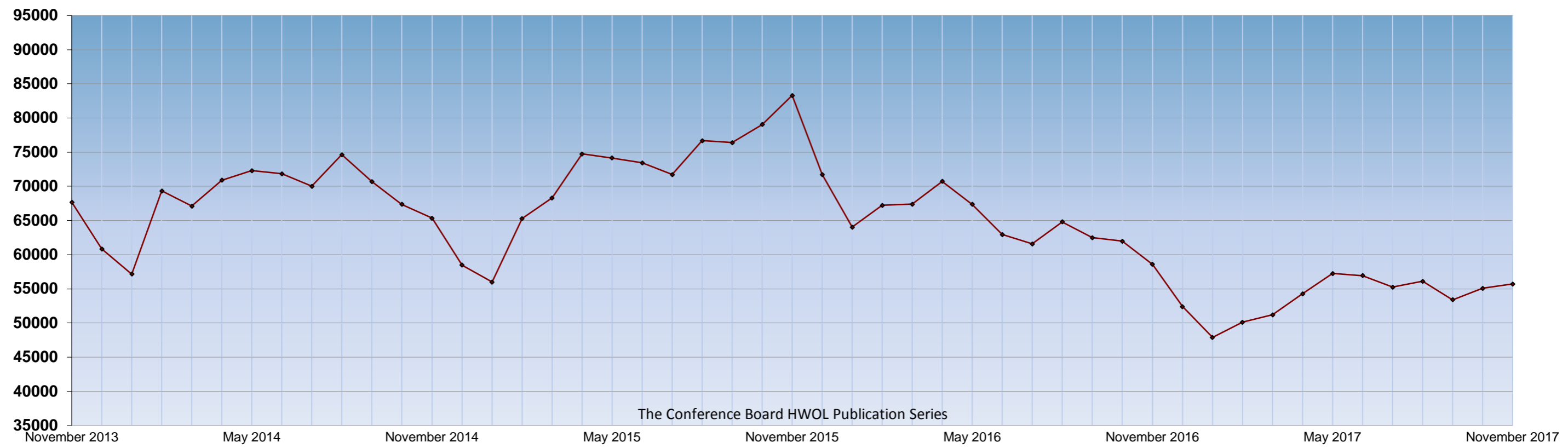


A total of 55,696 job openings were posted online from October 14, 2017, through November 13, 2017, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 597 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 2,899 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at OhioMeansJobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	18.3%
Middle Income Jobs (\$30K-\$49K)	23.5%
Upper Middle Income Jobs (\$50K-\$79K)	38.3%
High Income Jobs (\$80K-\$99K)	9.6%
Six Figure Jobs (\$100K+)	10.3%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	38.0%
Associate Level	36.1%
Bachelor's Degree	22.0%
Master's Degree	1.7%
Doctoral Degree	2.1%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	28,919
Driver's License	10,506
HAZMAT	6,134
Certified Purchasing Manager	5,570
Certified Registered Nurse	4,443
DOT Medical card	2,619
Basic Life Support	2,468
Continuing Education	2,334
Tanker and Hazmat Endorsement	2,216
Occupational Safety & Health Administration Certification	2,112

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	19,582
Tractor-trailers	4,187
Quality Assurance	2,283
Mathematics	1,927
Preventive maintenance	1,917
Blueprints	1,773
Forklifts	1,630
Quality control	1,426
Pediatrics	1,393
Food preparation	1,368

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,266
University Hospitals	1,239
KeyBank	654
MERCY HEALTH	460
Giant Eagle	458
ACCENTURE	445
Target Corporation	432
Sears Holdings Corporation	333
PNC Financial Services	312
BROOKDALE	309
FieldCore	309
Deloitte	299
Huntington National Bank	276
Swagelok Company	256
Aultman Health Foundation	256
Lowe's	255
Akron Children's Hospital	247
Aramark Corporation	239
Sysco	232
Best Buy	226
Firelands Regional Medical Center	224
H&R Block	220
Compass Group	207
Rockwell Automation	205
Walgreens	195
Kent State University	183
Dick's Sporting Goods, Inc.	165
Securitas	161
Fastenal	152
Starbucks	150
Fresenius Medical Care	148
UPS	147
Bridgestone	146
State of Ohio	144
Learning Care Group	140

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,424
Registered Nurses	2,072
Retail Salespersons	1,688
First-Line Supervisors of Retail Sales Workers	1,449
Customer Service Representatives	997
First-Line Supervisors of Food Preparation and Serving Workers	760
Maintenance and Repair Workers, General	755
First-Line Supervisors of Office and Administrative Support Workers	745
Light Truck or Delivery Services Drivers	706
First-Line Supervisors of Production and Operating Workers	585
Combined Food Preparation and Serving Workers, Including Fast Food	578
Cashiers	560
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	538
Accountants	437
Computer User Support Specialists	433
Licensed Practical and Licensed Vocational Nurses	426
Management Analysts	421
Financial Managers, Branch or Department	416
Medical and Health Services Managers	387
Marketing Managers	386
Computer Systems Analysts	379
Software Developers, Applications	354
Tellers	346
Laborers and Freight, Stock, and Material Movers, Hand	323
Stock Clerks, Sales Floor	322
Sales Agents, Financial Services	306
Medical Secretaries	303
Loan Officers	292
First-Line Supervisors of Mechanics, Installers, and Repairers	291
Driver/Sales Workers	287
Automotive Specialty Technicians	287
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Oper	286
General and Operations Managers	284
Insurance Sales Agents	282
Sales Managers	271

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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