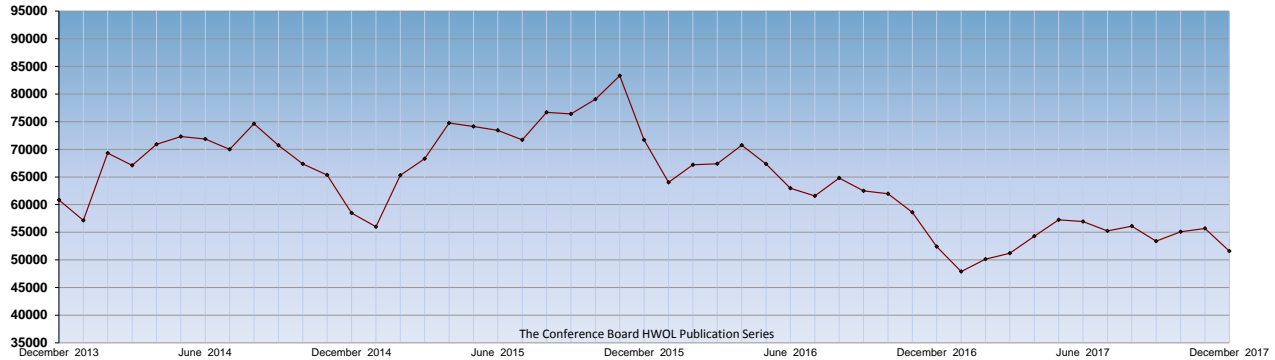


A total of 51,610 job openings were posted online from November 14, 2017, through December 13, 2017, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 4,086 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 794 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at OhioMeansJobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	18.7%
Middle Income Jobs (\$30K-\$49K)	24.0%
Upper Middle Income Jobs (\$50K-\$79K)	38.3%
High Income Jobs (\$80K-\$99K)	9.5%
Six Figure Jobs (\$100K+)	9.7%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	37.4%
Associate Level	35.7%
Bachelor's Degree	23.0%
Master's Degree	2.0%
Doctoral Degree	2.0%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	27,742
Driver's License	8,131
scaled agile framework	7,300
Certified Purchasing Manager	6,859
HAZMAT	6,106
Certified Registered Nurse	3,701
DOT Medical card	2,905
Tanker and Hazmat Endorsement	2,483
Basic Life Support	2,218
Continuing Education	1,922

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	18,008
Tractor-trailers	5,036
Preventive maintenance	1,625
Quality Assurance	1,613
Mathematics	1,585
Blueprints	1,437
Flatbed trucks	1,244
Forklifts	1,182
Pediatrics	1,156
Bilingual	1,150

Top Employers with the Most Area Job Ads

Employer	Ads
University Hospitals	1,311
Cleveland Clinic	1,235
KeyBank	672
MERCY HEALTH	448
ACCENTURE	442
Giant Eagle	367
Sears Holdings Corporation	308
FieldCore	307
PNC Financial Services	306
Target Corporation	270
BROOKDALE	264
Deloitte	253
Akron Children's Hospital	252
Aultman Health Foundation	238
Schneider National	235
Sysco	234
Huntington National Bank	225
Swagelok Company	224
Firelands Regional Medical Center	221
H&R Block	219
Rockwell Automation	214
Aramark Corporation	210
Lowe's	189
Compass Group	189
Kent State University	178
Walgreens	174
Starbucks	154
Dick's Sporting Goods, Inc.	145
State of Ohio	145
Securitas	141
STERIS	139
UPS	139
Cleveland Heights University Heights City School District	138
Bridgestone	134
FirstEnergy	132

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,491
Registered Nurses	2,025
Retail Salespersons	1,390
First-Line Supervisors of Retail Sales Workers	1,207
Customer Service Representatives	893
Maintenance and Repair Workers, General	698
First-Line Supervisors of Office and Administrative Support Workers	694
First-Line Supervisors of Food Preparation and Serving Workers	647
Light Truck or Delivery Services Drivers	594
Combined Food Preparation and Serving Workers, Including Fast Food	489
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	479
Cashiers	418
Accountants	416
Marketing Managers	410
Management Analysts	406
Licensed Practical and Licensed Vocational Nurses	400
Computer User Support Specialists	398
Teacher Assistants	398
Computer Systems Analysts	385
Financial Managers, Branch or Department	372
Medical and Health Services Managers	372
Tellers	338
Software Developers, Applications	333
First-Line Supervisors of Mechanics, Installers, and Repairers	301
Automotive Specialty Technicians	288
Sales Agents, Financial Services	286
Medical Secretaries	283
Loan Officers	278
Laborers and Freight, Stock, and Material Movers, Hand	275
Driver/Sales Workers	274
Stock Clerks- Stockroom, Warehouse, or Storage Yard	272
First-Line Supervisors of Non-Retail Sales Workers	262
1st-Line Supervs of Transportation & Mat'l-Moving Machine & Vehicle Opers	259
Stock Clerks, Sales Floor	254
Elementary School Teachers, Except Special Education	251

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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