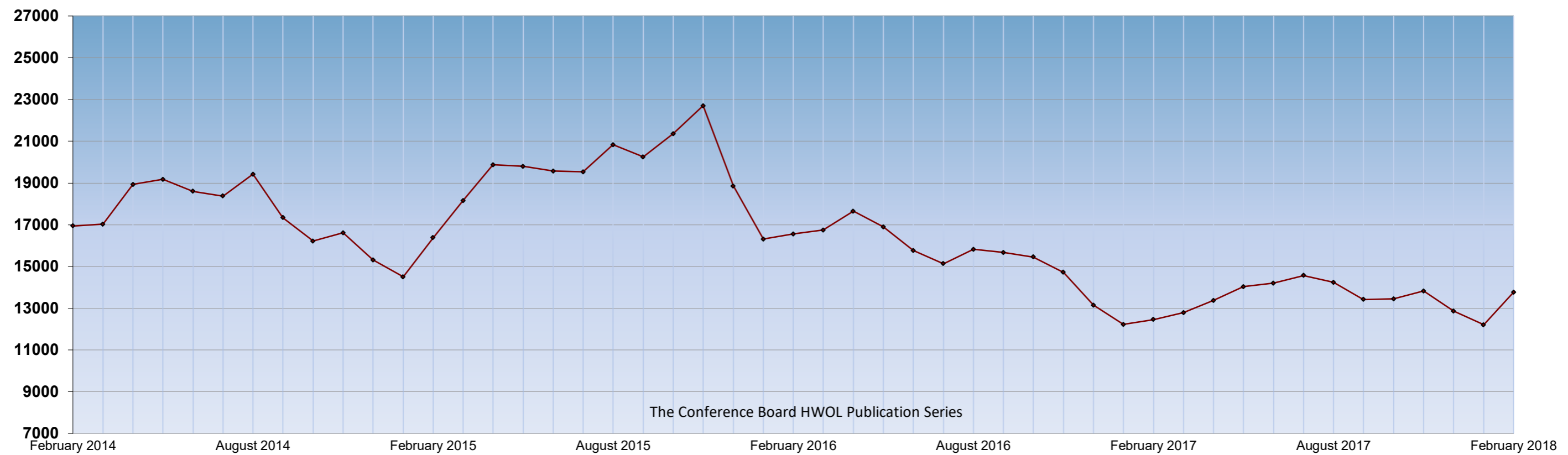


**February 2018**

A total of 13,766 job openings were posted online from January 14, 2018, through February 13, 2018, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board. This was an increase of 1,553 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 1,306 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](http://OhioMeansJobs.com).



**Salary for OnLine® Job Ads**

| Salary Range                           | Ads   |
|--|-------|
| Entry Level Jobs (less than \$30K)     | 10.8% |
| Middle Income Jobs (\$30K-\$49K)       | 14.1% |
| Upper Middle Income Jobs (\$50K-\$79K) | 55.4% |
| High Income Jobs (\$80K-\$99K)         | 12.4% |
| Six Figure Jobs (\$100K+)              | 7.3%  |

**Education for OnLine® Job Ads**

| Education Range   | Ads   |
|-------------------|-------|
| GED/High School   | 24.0% |
| Associate Level   | 60.6% |
| Bachelor's Degree | 12.8% |
| Master's Degree   | 0.9%  |
| Doctoral Degree   | 1.7%  |

**Top Certifications for OnLine® Job Ads**

| Certifications  | Ads    |
|---|--------|
| Commercial Driver's License                               | 24,190 |
| HAZMAT  | 4,529  |
| Driver's License  | 3,387  |
| DOT Medical card  | 2,922  |
| Tanker and Hazmat Endorsement                             | 1,896  |
| Liability insurance                                       | 1,099  |
| Certified Registered Nurse                                | 1,000  |
| Certification in Cardiopulmonary Resuscitation            | 935    |
| Basic Life Support  | 539    |
| Occupational Safety & Health Administration Certification | 539    |

**Top Skills for OnLine® Job Ads**

| Skills  | Ads    |
|---|--------|
| Freight+  | 15,747 |
| Tractor-trailers                                    | 3,178  |
| Microsoft Office                                    | 1,357  |
| Flatbed trucks                                      | 1,200  |
| Forklifts   | 686    |
| Preventive maintenance                              | 676    |
| Straight trucks                                     | 616    |
| Integrated Decision Support Corporation Expert Fuel | 576    |
| Quality Assurance                                   | 503    |
| Blueprints  | 449    |

**Top Employers with the Most Area Job Ads**

| Employer                        | Ads |
|---------------------------------|-----|
| MERCY HEALTH                    | 694 |
| Blanchard Valley Health System  | 440 |
| Promedica                       | 366 |
| Schneider National              | 213 |
| Lima Memorial Hospital          | 140 |
| AutoZone, Inc                   | 130 |
| Lowe's                          | 125 |
| NSP, Inc                        | 122 |
| Mclane Company                  | 116 |
| Securitas                       | 99  |
| HCR ManorCare                   | 97  |
| Trilogy Health Services         | 86  |
| FieldCore                       | 85  |
| Hmshost Corporation             | 78  |
| VST Consulting, Inc             | 76  |
| Compass Group                   | 69  |
| Dana Corporation                | 68  |
| CVS Health                      | 66  |
| FedEx                           | 65  |
| Huntington National Bank        | 58  |
| Target Corporation              | 55  |
| Kindred Healthcare              | 54  |
| Owens Corning                   | 52  |
| Fifth Third Bank                | 50  |
| Forward Air, Inc.               | 47  |
| Bridgestone                     | 46  |
| FCA US LLC                      | 45  |
| Roehl Transport, Inc.           | 45  |
| TERRA COMMUNITY COLLEGE         | 45  |
| Meijer                          | 45  |
| Advantage Solutions Group, Inc. | 44  |
| Pizza Hut                       | 41  |
| Avita health System             | 40  |
| Fiat Chrysler Automobiles       | 40  |
| Rite Aid                        | 39  |

**Top Occupations with the Most Area Job Ads**

| Occupation  | Ads   |
|---|-------|
| Heavy and Tractor-Trailer Truck Drivers                                   | 1,422 |
| Registered Nurses   | 638   |
| Retail Salespersons   | 365   |
| First-Line Supervisors of Retail Sales Workers                            | 317   |
| First-Line Supervisors of Production and Operating Workers                | 271   |
| Nursing Assistants  | 247   |
| Industrial Engineers  | 241   |
| First-Line Supervisors of Food Preparation and Serving Workers            | 212   |
| Maintenance and Repair Workers, General                                   | 211   |
| Customer Service Representatives  | 195   |
| First-Line Supervisors of Office and Administrative Support Workers       | 176   |
| Light Truck or Delivery Services Drivers                                  | 170   |
| Laborers and Freight, Stock, and Material Movers, Hand                    | 165   |
| Licensed Practical and Licensed Vocational Nurses                         | 157   |
| Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products       | 140   |
| Combined Food Preparation and Serving Workers, Including Fast Food        | 138   |
| Medical Assistants  | 135   |
| 1st-Line Supervs of Transportation & Mat'l-Moving Machine & Vehicle Opers | 121   |
| Medical and Health Services Managers                                      | 120   |
| First-Line Supervisors of Mechanics, Installers, and Repairers            | 111   |
| Stock Clerks- Stockroom, Warehouse, or Storage Yard                       | 107   |
| Cashiers  | 99    |
| Driver/Sales Workers  | 97    |
| Medical Secretaries   | 97    |
| Home Health Aides   | 92    |
| Automotive Specialty Technicians  | 85    |
| Bus and Truck Mechanics and Diesel Engine Specialists                     | 85    |
| Helpers--Production Workers   | 85    |
| Pharmacy Technicians  | 84    |
| General and Operations Managers   | 82    |
| Tellers   | 76    |
| Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products    | 74    |
| Food Service Managers   | 74    |
| Sales Agents, Financial Services  | 72    |
| Stock Clerks, Sales Floor   | 66    |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.