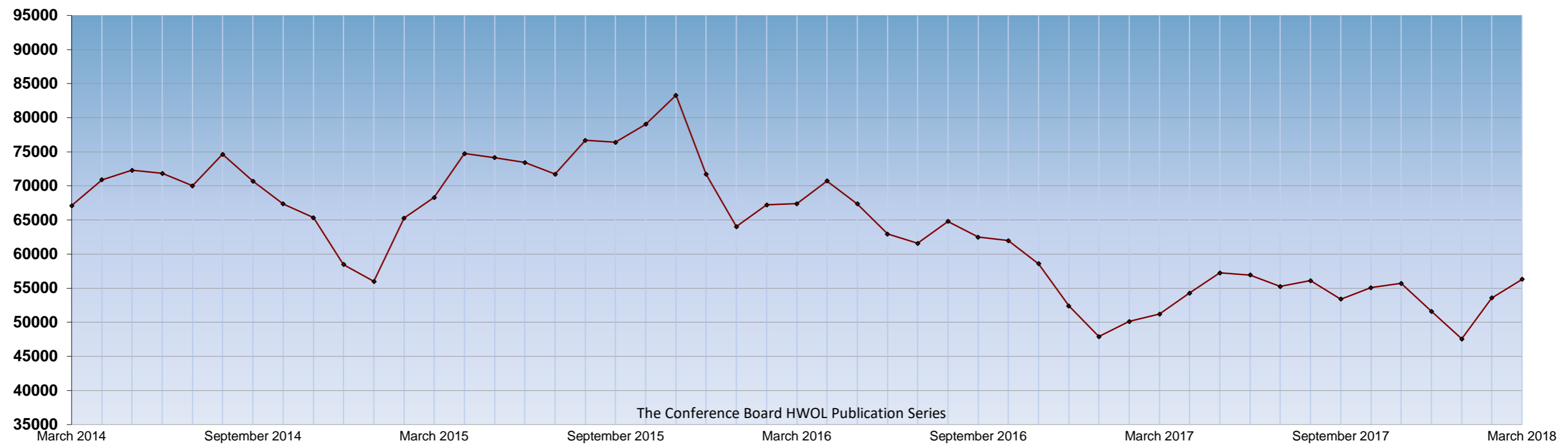


A total of 56,306 job openings were posted online from February 14, 2018, through March 13, 2018, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 2,738 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 5,089 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at OhioMeansJobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	20.5%
Middle Income Jobs (\$30K-\$49K)	24.5%
Upper Middle Income Jobs (\$50K-\$79K)	35.1%
High Income Jobs (\$80K-\$99K)	10.4%
Six Figure Jobs (\$100K+)	9.6%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	41.3%
Associate Level	31.9%
Bachelor's Degree	23.2%
Master's Degree	1.5%
Doctoral Degree	2.1%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	31,120
Driver's License	11,784
HAZMAT	6,678
Class A Commercial Drivers License	3,992
Certified Registered Nurse	3,426
Tanker and Hazmat Endorsement	3,052
DOT Medical card	2,858
Basic Life Support	2,784
Continuing Education	2,179
Occupational Safety & Health Administration Certification	2,080

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	21,034
Microsoft Office	6,188
Tractor-trailers	5,121
IMPACT software	2,207
Preventive maintenance	2,115
Quality Assurance	2,094
Mathematics	1,951
Blueprints	1,919
Flatbed trucks	1,583
Forklifts	1,569

Top Employers with the Most Area Job Ads

Employer	Ads
University Hospitals	1,708
Cleveland Clinic	1,266
MERCY HEALTH	620
ACCENTURE	595
KeyBank	484
Giant Eagle	385
PNC Financial Services	384
FieldCore	383
AutoZone, Inc	371
Akron Children's Hospital	328
Lowe's	300
Rockwell Automation	269
Swagelok Company	258
Deloitte	240
Sysco	234
Aultman Health Foundation	231
BROOKDALE	224
Pizza Hut	215
Sherwin-Williams	212
Target Corporation	210
Schneider National	206
Kent State University	204
Lincoln Electric Company	202
H&R Block	202
Firelands Regional Medical Center	195
Walgreens	184
Compass Group	184
Nordson Corporation	183
Sears Holdings Corporation	175
Bridgestone	171
The J.M. Smucker Company	165
State of Ohio	164
Huntington National Bank	163
Case Western Reserve University	162
The Timken Company	155

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,909
Registered Nurses	2,321
Retail Salespersons	1,537
First-Line Supervisors of Retail Sales Workers	1,379
Customer Service Representatives	1,117
Maintenance and Repair Workers, General	802
First-Line Supervisors of Production and Operating Workers	769
Light Truck or Delivery Services Drivers	737
First-Line Supervisors of Office and Administrative Support Workers	685
First-Line Supervisors of Food Preparation and Serving Workers	682
Combined Food Preparation and Serving Workers, Including Fast Food	523
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	509
Computer Systems Analysts	476
Management Analysts	454
Driver/Sales Workers	433
Computer User Support Specialists	412
Licensed Practical and Licensed Vocational Nurses	411
Software Developers, Applications	410
First-Line Supervisors of Mechanics, Installers, and Repairers	399
Medical and Health Services Managers	398
Marketing Managers	376
Accountants	370
Cashiers	351
General and Operations Managers	341
Automotive Specialty Technicians	336
Laborers and Freight, Stock, and Material Movers, Hand	328
Sales Managers	322
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	319
Sales Agents, Financial Services	317
Financial Managers, Branch or Department	311
Information Technology Project Managers	302
Cooks, Restaurant	302
Medical Secretaries	299
First-Line Supervisors of Non-Retail Sales Workers	290
Sales Representatives, Services, All Other	284

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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