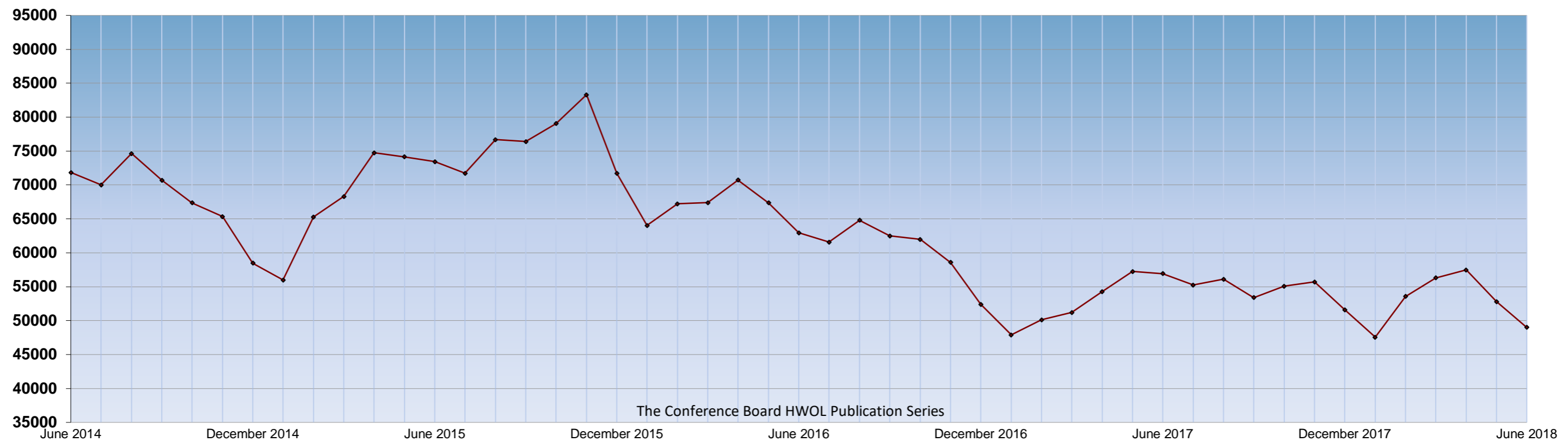


A total of 49,015 job openings were posted online from May 14, 2018, through June 13, 2018, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 3,805 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 7,913 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](http://OhioMeansJobs.com).



**Salary for OnLine® Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	19.7%
Middle Income Jobs (\$30K-\$49K)	23.3%
Upper Middle Income Jobs (\$50K-\$79K)	37.9%
High Income Jobs (\$80K-\$99K)	8.9%
Six Figure Jobs (\$100K+)	10.2%

**Education for OnLine® Job Ads**

Education Range	Ads
GED/High School	38.8%
Associate Level	36.8%
Bachelor's Degree	20.7%
Master's Degree	1.4%
Doctoral Degree	2.3%

**Top Certifications for OnLine® Job Ads**

Certifications	Ads
Commercial Driver's License	26,577
Class A Commercial Drivers License	23,018
Driver's License	14,359
HAZMAT	9,930
Certified Registered Nurse	3,934
Basic Life Support	3,367
DOT Medical card	3,348
Continuing Education	2,724
Occupational Safety & Health Administration Certification	2,601
Certification in Cardiopulmonary Resuscitation	2,511

**Top Skills for OnLine® Job Ads**

Skills	Ads
Freight+	22,019
Microsoft Office	8,865
Tractor-trailers	5,510
Microsoft PowerPoint	3,466
Quality Assurance	3,093
Preventive maintenance	2,845
Blueprints	2,683
Forklifts	2,542
Mathematics	2,340
Customer relationship management	2,209

**Top Employers with the Most Area Job Ads**

Employer	Ads
Cleveland Clinic	1,293
University Hospitals	1,226
ACCENTURE	576
KeyBank	493
MERCY HEALTH	452
PNC Financial Services	399
Giant Eagle	390
Swagelok Company	362
Target Corporation	271
FieldCore	257
Lowe's	254
Aultman Health Foundation	251
Firelands Regional Medical Center	223
Sysco	219
BROOKDALE	214
H&R Block	206
Cuyahoga Community College	197
Marriott	188
Sherwin-Williams	186
Deloitte	179
Case Western Reserve University	179
Schneider National	179
Kent State University	178
Huntington National Bank	174
AutoZone, Inc	173
Walgreens	158
Home Depot	154
Nordson Corporation	152
Pizza Hut	152
Aramark Corporation	148
Bridgestone	147
Lincoln Electric Company	145
Compass Group	144
Blind AD	133
Akron Children's Hospital	125

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,499
Registered Nurses	1,839
Retail Salespersons	1,463
First-Line Supervisors of Retail Sales Workers	1,237
Customer Service Representatives	1,015
Light Truck or Delivery Services Drivers	774
Maintenance and Repair Workers, General	742
First-Line Supervisors of Production and Operating Workers	683
First-Line Supervisors of Office and Administrative Support Workers	664
First-Line Supervisors of Food Preparation and Serving Workers	617
Combined Food Preparation and Serving Workers, Including Fast Food	588
Computer Systems Analysts	430
Cashiers	412
Software Developers, Applications	399
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	398
Medical and Health Services Managers	396
Computer User Support Specialists	386
Marketing Managers	357
Automotive Specialty Technicians	330
First-Line Supervisors of Mechanics, Installers, and Repairers	329
Management Analysts	329
Driver/Sales Workers	328
Financial Managers, Branch or Department	325
Cooks, Restaurant	318
General and Operations Managers	315
Sales Agents, Financial Services	314
Licensed Practical and Licensed Vocational Nurses	314
Laborers and Freight, Stock, and Material Movers, Hand	294
Accountants	268
Stock Clerks- Stockroom, Warehouse, or Storage Yard	264
Helpers--Production Workers	263
1st-Line Supervisors of Transportation & Mat'l-Moving Machine & Vehicle Opers	257
Sales Managers	255
Information Technology Project Managers	249
Stock Clerks, Sales Floor	245

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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