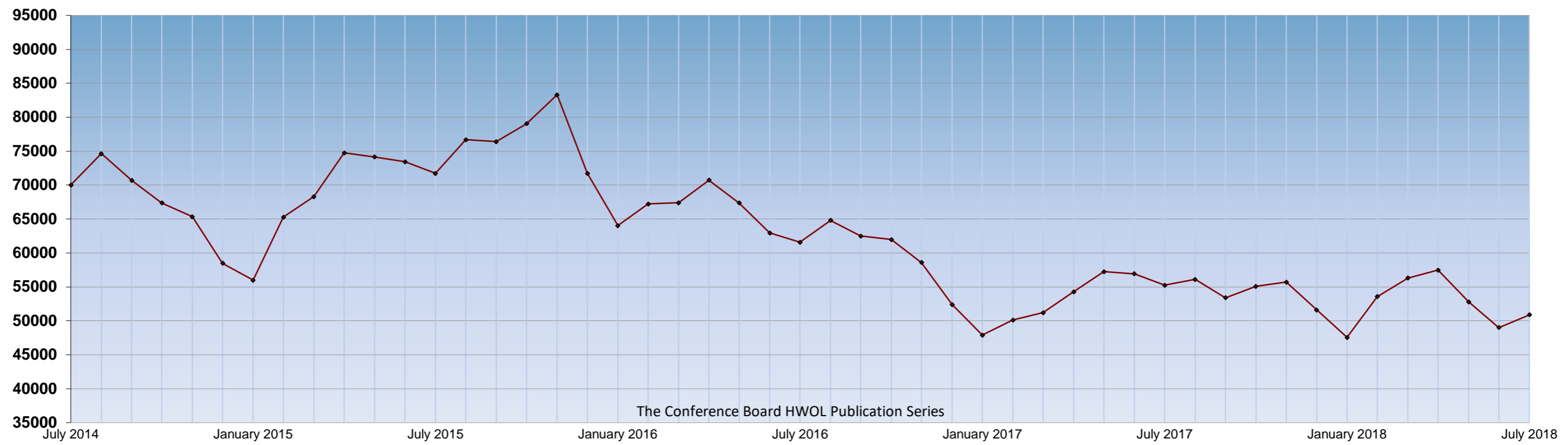


A total of 50,899 job openings were posted online from June 14, 2018, through July 13, 2018, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 1,884 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 4,348 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at OhioMeansJobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	19.0%
Middle Income Jobs (\$30K-\$49K)	24.0%
Upper Middle Income Jobs (\$50K-\$79K)	37.0%
High Income Jobs (\$80K-\$99K)	9.2%
Six Figure Jobs (\$100K+)	10.8%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	38.8%
Associate Level	35.3%
Bachelor's Degree	21.9%
Master's Degree	1.4%
Doctoral Degree	2.5%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Class A Commercial Drivers License	32,096
Commercial Driver's License	23,863
Driver's License	10,638
HAZMAT	7,212
DOT Medical card	2,922
Certified Registered Nurse	2,793
Basic Life Support	2,384
Continuing Education	2,027
Occupational Safety & Health Administration Certification	2,013
Tanker and Hazmat Endorsement	1,826

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	19,105
Microsoft Office	6,106
Tractor-trailers	4,726
Microsoft PowerPoint	2,384
Quality Assurance	2,213
Preventive maintenance	2,177
Blueprints	1,935
Mathematics	1,878
Forklifts	1,838
Quality control	1,375

Top Employers with the Most Area Job Ads

Employer	Ads
University Hospitals	1,449
Cleveland Clinic	1,364
ACCENTURE	531
KeyBank	453
MERCY HEALTH	451
Target Corporation	443
PNC Financial Services	343
Swagelok Company	302
Giant Eagle	300
Aultman Health Foundation	273
Cuyahoga Community College	246
Sysco	219
BROOKDALE	219
Chipotle	217
AutoZone, Inc	197
Sherwin-Williams	191
Case Western Reserve University	184
Lowe's	184
Speedway	177
Huntington National Bank	176
Firelands Regional Medical Center	170
Circle K	165
CommuniCare Health Services	158
Aramark Corporation	152
FedEx	148
Navajo Express	143
Deloitte	141
Kent State University	141
Army	141
Blind AD	140
Lincoln Electric Company	138
Compass Group	137
PENSKE	130
Kindercare	127
Allied Universal Corp.	127

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,183
Registered Nurses	1,986
Retail Salespersons	1,629
First-Line Supervisors of Retail Sales Workers	1,421
Customer Service Representatives	1,046
Maintenance and Repair Workers, General	752
Combined Food Preparation and Serving Workers, Including Fast Food	729
Light Truck or Delivery Services Drivers	703
First-Line Supervisors of Food Preparation and Serving Workers	688
First-Line Supervisors of Production and Operating Workers	655
First-Line Supervisors of Office and Administrative Support Workers	612
Cashiers	563
Software Developers, Applications	409
Medical and Health Services Managers	405
Computer User Support Specialists	384
Computer Systems Analysts	384
Marketing Managers	374
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	369
General and Operations Managers	355
Management Analysts	350
Licensed Practical and Licensed Vocational Nurses	337
Cooks, Restaurant	332
Financial Managers, Branch or Department	327
First-Line Supervisors of Mechanics, Installers, and Repairers	326
Driver/Sales Workers	325
Sales Agents, Financial Services	314
Stock Clerks- Stockroom, Warehouse, or Storage Yard	309
Automotive Specialty Technicians	301
Accountants	299
Laborers and Freight, Stock, and Material Movers, Hand	278
1st-Line Supervisors of Transportation & Mat'l-Moving Machine & Vehicle Opers	277
Sales Managers	274
Executive Secretaries and Executive Administrative Assistants	267
Bus and Truck Mechanics and Diesel Engine Specialists	262
Medical Secretaries	257

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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