

A total of 56,960 job openings were posted online from October 14, 2018, through November 13, 2018, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was a decrease of 3,447 ads from the previous reporting period.* Compared to the same time period a year ago, this reflects a decrease of 9,974 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	19.4%
Middle Income Jobs (\$30K-\$49K)	27.6%
Upper Middle Income Jobs (\$50K-\$79K)	34.3%
High Income Jobs (\$80K-\$99K)	7.9%
Six Figure Jobs (\$100K+)	10.7%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	41.3%
Associate Level	32.4%
Bachelor's Degree	22.5%
Master's Degree	1.4%
Doctoral Degree	2.4%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Driver's License	11,037
Commercial Driver's License	5,268
Certified Registered Nurse	4,332
Class A Commercial Drivers License	3,740
Basic Life Support	2,644
Continuing Education	2,453
Occupational Safety & Health Administration Certification	2,146
Certification in Cardiopulmonary Resuscitation	2,054
HAZMAT	1,850
Accounting	1,394

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	3,574
Microsoft Office	3,553
Quality Assurance	2,416
Preventive maintenance	2,149
Mathematics	2,121
Blueprints	1,886
Forklifts	1,820
Pediatrics	1,720
Food preparation	1,620
Quality control	1,562

Top Employers with the Most Area Job Ads

Employer	Ads
Cleveland Clinic	1,991
University Hospitals	1,414
CVS Health	611
MERCY HEALTH	527
KeyBank	504
McDonald's Corporation	496
Giant Eagle	494
Cuyahoga Community College	447
Pizza Hut	385
Dick's Sporting Goods, Inc.	366
Speedway	359
PNC Financial Services	350
Bob Evans Farms, Inc.	338
Aultman Health Foundation	314
OMJST - Deflecto	311
METRO HEALTH	291
Advance Auto Parts, Inc.	278
AutoZone, Inc	268
First Niagara Financial Group Inc.	261
Kent State University	255
Target Corporation	240
UPS	238
Sherwin-Williams	238
Arconic	237
Macy's	237
Sysco	232
Southwest General Hospital	223
The J.M. Smucker Company	223
H&R Block	222
BROOKDALE	222
Domino's	221
U.S. Department of Veterans Affairs	215
Lake Health	214
Case Western Reserve University	214
JCPenney	212

Top Occupations with the Most Area Job Ads

Occupation	Ads
Retail Salespersons	2,537
Registered Nurses	2,397
First-Line Supervisors of Retail Sales Workers	2,326
Heavy and Tractor-Trailer Truck Drivers	2,220
Customer Service Representatives	1,460
First-Line Supervisors of Food Preparation and Serving Workers	1,246
Cashiers	1,021
Combined Food Preparation and Serving Workers, Including Fast Food	1,010
Maintenance and Repair Workers, General	902
First-Line Supervisors of Office and Administrative Support Workers	692
Light Truck or Delivery Services Drivers	692
Stock Clerks, Sales Floor	648
Stock Clerks- Stockroom, Warehouse, or Storage Yard	597
First-Line Supervisors of Production and Operating Workers	560
Cooks, Restaurant	544
Sales Representatives, Services, All Other	523
Software Developers, Applications	518
Sales Agents, Financial Services	507
Automotive Specialty Technicians	476
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	437
Accountants	427
Production Workers, All Other	425
General and Operations Managers	423
Pharmacy Technicians	420
Food Service Managers	418
1st-Line Supervisors of Transportation & Mat'l-Moving Machine & Vehicle Opers	415
Licensed Practical and Licensed Vocational Nurses	412
Computer User Support Specialists	400
Marketing Managers	393
Financial Managers, Branch or Department	389
Driver/Sales Workers	381
First-Line Supervisors of Non-Retail Sales Workers	377
Market Research Analysts and Marketing Specialists	363
Waiters and Waitresses	362
Medical and Health Services Managers	359

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.

*This month's reports incorporate annual benchmark revisions, which bring them up-to-date with revisions to the composite Ohio economic index and incorporate other improvements in accuracy. These revisions do not affect long-term trends. However, they do result in changes to data reported during the previous six months.