

A total of 15,369 job openings were posted online from October 14, 2018, through November 13, 2018, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board. This was a decrease of 756 ads from the previous reporting period.* Compared to the same time period a year ago, this reflects a decrease of 1,475 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	13.8%
Middle Income Jobs (\$30K-\$49K)	19.0%
Upper Middle Income Jobs (\$50K-\$79K)	52.7%
High Income Jobs (\$80K-\$99K)	7.9%
Six Figure Jobs (\$100K+)	6.7%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	28.0%
Associate Level	57.3%
Bachelor's Degree	12.0%
Master's Degree	0.8%
Doctoral Degree	1.9%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	18,985
Class A Commercial Drivers License	15,897
Driver's License	3,402
HAZMAT	3,309
Tanker and Hazmat Endorsement	1,586
DOT Medical card	1,457
Certified Registered Nurse	1,396
Transportation Worker Identification Credential	944
Certification in Cardiopulmonary Resuscitation	910
Basic Life Support	695

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	13,021
Tractor-trailers	2,465
Flatbed trucks	820
Forklifts	702
Microsoft Office	666
Preventive maintenance	603
Straight trucks	539
Integrated Decision Support Corporation Expert Fuel	474
Pediatrics	466
Food preparation	463

Top Employers with the Most Area Job Ads

Employer	Ads
MERCY HEALTH	609
Promedica	594
Blanchard Valley Health System	464
Owens Community College	259
University of Toledo	159
Bob Evans Farms, Inc.	153
HCR ManorCare	146
Lima Memorial Hospital	142
CVS Health	132
UPS	127
McDonald's Corporation	124
Speedway	122
Pizza Hut	118
Trilogy Health Services	112
Pilot Flying J	101
Meijer	101
Whirlpool	91
Securitas	86
First Solar	85
Lowe's	84
Panera Bread	84
AutoZone, Inc	82
Domino's	81
PricewaterhouseCoopers	80
Schneider National	75
Cooper Tire & Rubber Company	75
Dick's Sporting Goods, Inc.	74
Fifth Third Bank	72
Pepsi	70
Dana Corporation	67
Advance Auto Parts, Inc.	65
Rachel Wixey & Associates	65
Bowling Green State University	65
Clopay Corporation	65
Circle K	63

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	911
Registered Nurses	816
First-Line Supervisors of Retail Sales Workers	630
Retail Salespersons	566
First-Line Supervisors of Food Preparation and Serving Workers	399
Customer Service Representatives	358
Nursing Assistants	329
Cashiers	324
Combined Food Preparation and Serving Workers, Including Fast Food	277
First-Line Supervisors of Production and Operating Workers	262
Maintenance and Repair Workers, General	252
Medical Assistants	188
Stock Clerks, Sales Floor	175
Light Truck or Delivery Services Drivers	171
Stock Clerks- Stockroom, Warehouse, or Storage Yard	164
Food Service Managers	159
First-Line Supervisors of Office and Administrative Support Workers	157
Driver/Sales Workers	151
Licensed Practical and Licensed Vocational Nurses	146
Cooks, Restaurant	146
Production Workers, All Other	139
Food Preparation Workers	137
General and Operations Managers	127
Pharmacy Technicians	126
Medical and Health Services Managers	121
1st-Line Supervisors of Transportation & Mat'l-Moving Machine & Vehicle Opers	116
Bus and Truck Mechanics and Diesel Engine Specialists	109
Sales Agents, Financial Services	108
Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products	107
Laborers and Freight, Stock, and Material Movers, Hand	101
Vocational Education Teachers, Postsecondary	101
Physicians and Surgeons, All Other	100
Medical Secretaries	100
Secretaries and Administrative Assistants, Except Legal, Medical, & Executive	100
Sales Representatives, Services, All Other	95

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.

*This month's reports incorporate annual benchmark revisions, which bring them up-to-date with revisions to the composite Ohio economic index and incorporate other improvements in accuracy. These revisions do not affect long-term trends. However, they do result in changes to data reported during the previous six months.