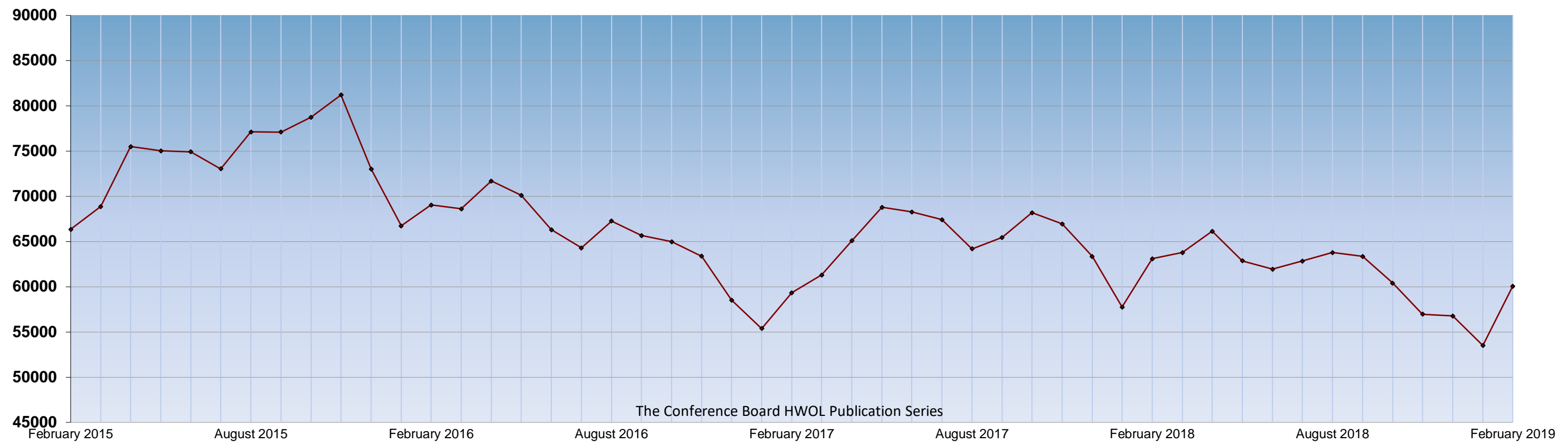


A total of 60,053 job openings were posted online from January 14, 2019, through February 13, 2019, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board. This was an increase of 6,548 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 3,035 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](#).



Salary for OnLine® Job Ads

| Salary Range | Ads |
|--|-------|
| Entry Level Jobs (less than \$30K) | 18.7% |
| Middle Income Jobs (\$30K-\$49K) | 27.1% |
| Upper Middle Income Jobs (\$50K-\$79K) | 34.5% |
| High Income Jobs (\$80K-\$99K) | 9.4% |
| Six Figure Jobs (\$100K+) | 10.3% |

Education for OnLine® Job Ads

| Education Range | Ads |
|-------------------|-------|
| GED/High School | 40.3% |
| Associate Level | 33.4% |
| Bachelor's Degree | 22.4% |
| Master's Degree | 1.5% |
| Doctoral Degree | 2.4% |

Top Certifications for OnLine® Job Ads

| Certifications | Ads |
|---|--------|
| Class A Commercial Drivers License | 34,615 |
| Commercial Driver's License | 31,161 |
| Driver's License | 15,885 |
| HAZMAT | 6,180 |
| Certified Registered Nurse | 4,625 |
| Basic Life Support | 4,163 |
| Continuing Education | 3,877 |
| DOT Medical card | 3,462 |
| Certification in Cardiopulmonary Resuscitation | 2,837 |
| Occupational Safety & Health Administration Certification | 2,762 |

Top Skills for OnLine® Job Ads

| Skills | Ads |
|------------------------|--------|
| Freight+ | 20,188 |
| Microsoft Office | 10,240 |
| Tractor-trailers | 6,529 |
| Microsoft PowerPoint | 4,199 |
| Quality Assurance | 3,464 |
| Preventive maintenance | 2,959 |
| Forklifts | 2,927 |
| Blueprints | 2,745 |
| Mathematics | 2,365 |
| Quality control | 2,236 |

Top Employers with the Most Area Job Ads

| Employer | Ads |
|---------------------------------|-------|
| Cleveland Clinic | 2,145 |
| MERCY HEALTH | 1,447 |
| University Hospitals | 1,378 |
| Hogan Transports | 722 |
| CVS Health | 543 |
| Giant Eagle | 503 |
| McDonald's Corporation | 492 |
| Lake Health | 463 |
| Cuyahoga Community College | 445 |
| Lake Hospital Systems, Inc. | 424 |
| Pizza Hut | 390 |
| Speedway | 340 |
| Bob Evans Farms, Inc. | 339 |
| Advance Auto Parts, Inc. | 337 |
| Aultman Health Foundation | 334 |
| Circle K | 334 |
| Lowe's | 320 |
| KeyBank | 311 |
| Huntington National Bank | 310 |
| Chipotle | 282 |
| Rockwell Automation | 265 |
| AutoZone, Inc | 263 |
| PETsMART | 259 |
| Kent State University | 255 |
| Dick's Sporting Goods, Inc. | 247 |
| Case Western Reserve University | 243 |
| METRO HEALTH | 243 |
| Aramark Corporation | 241 |
| H&R Block | 230 |
| Olive Garden | 216 |
| BROOKDALE | 207 |
| Sherwin-Williams | 206 |
| JCPenney | 205 |
| Southwest General Hospital | 203 |
| Family Dollar | 202 |

Top Occupations with the Most Area Job Ads

| Occupation | Ads |
|---|-------|
| Heavy and Tractor-Trailer Truck Drivers | 3,063 |
| Registered Nurses | 2,959 |
| First-Line Supervisors of Retail Sales Workers | 2,373 |
| Retail Salespersons | 2,185 |
| Customer Service Representatives | 1,485 |
| First-Line Supervisors of Food Preparation and Serving Workers | 1,306 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 1,137 |
| First-Line Supervisors of Office and Administrative Support Workers | 879 |
| Maintenance and Repair Workers, General | 828 |
| Cashiers | 758 |
| Stock Clerks, Sales Floor | 636 |
| Light Truck or Delivery Services Drivers | 633 |
| Sales Representatives, Services, All Other | 576 |
| Software Developers, Applications | 551 |
| First-Line Supervisors of Production and Operating Workers | 548 |
| Cooks, Restaurant | 506 |
| Sales Agents, Financial Services | 471 |
| Licensed Practical and Licensed Vocational Nurses | 470 |
| Stock Clerks- Stockroom, Warehouse, or Storage Yard | 458 |
| Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products | 453 |
| Pharmacy Technicians | 443 |
| Automotive Specialty Technicians | 435 |
| General and Operations Managers | 432 |
| Accountants | 418 |
| Medical and Health Services Managers | 405 |
| Computer User Support Specialists | 388 |
| Waiters and Waitresses | 384 |
| Medical Secretaries | 380 |
| Driver/Sales Workers | 380 |
| Food Service Managers | 372 |
| Market Research Analysts and Marketing Specialists | 354 |
| Sales Managers | 352 |
| Production Workers, All Other | 349 |
| Secretaries & Administrative Assistants, Except Legal, Medical, & Executive | 348 |
| Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products | 347 |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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