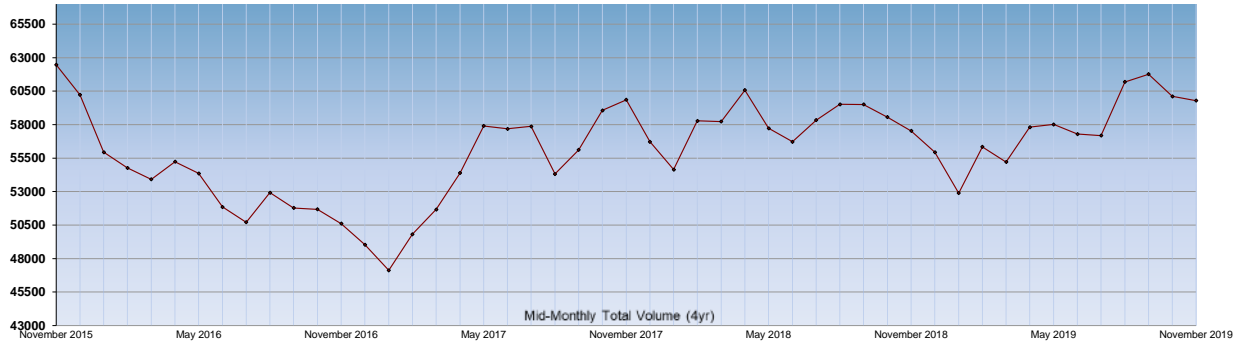


A total of 59,793 job openings were posted online from October 14, 2019, through November 13, 2019, for Ashland, Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties. This was a decrease of 318 ads from the previous reporting period. Compared to the same time period a year ago, this reflects an increase of 2,255 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at [OhioMeansJobs.com](http://OhioMeansJobs.com).



**Salary for Job Ads**

Salary Range	Ads
Entry Level Jobs (less than \$30K)	26.2%
Middle Income Jobs (\$30K-\$49K)	28.6%
Upper Middle Income Jobs (\$50K-\$79K)	23.7%
High Income Jobs (\$80K-\$99K)	8.2%
Six Figure Jobs (\$100K+)	13.4%

**Education for Job Ads**

Education Range	Ads
GED/High School	54.3%
Associate Level	10.5%
Bachelor's Degree	30.0%
Master's Degree	2.2%
Doctoral Degree	3.1%

**Top Certifications for Job Ads**

Certifications	Ads
Driver's License	7,494
Certified Registered Nurse	2,382
Occupational Safety & Health Administration Certification	1,232
Commercial Driver's License	1,231
Advanced Cardiac Life Support	1,115
Basic Life Support	1,105
Continuing Education	1,090
Licensed Practical Nurse	833
Board Certified	799
Certification in Cardiopulmonary Resuscitation	791

**Top Skills for Job Ads**

Skills	Ads
Microsoft Office	4,330
Scalable Agile Framework	2,339
Microsoft PowerPoint	1,906
Best practices	1,649
Dollies	1,521
Pediatrics	1,499
Cashiering	1,480
Box cutters	1,407
Handheld scanners	1,236
Preventive maintenance	1,202

**Top Employers with the Most Area Job Ads**

Employer	Ads
University Hospitals	1,992
Cleveland Clinic	1,921
Giant Eagle	720
MERCY HEALTH	701
KeyBank	605
McDonald's Corporation	554
Children's Hospital Medical Center	455
Family Dollar	449
Aultman Health Foundation	448
CVS Health	445
Macy's	440
Speedway	440
Lowe's	413
Dollar Tree Stores, Inc.	404
Pizza Hut	402
Lake Health	378
Walmart	370
PNC Financial Services	344
Bob Evans Farms, Inc.	344
Sherwin-Williams	336
Circle K	329
UPS	322
STERIS	305
Advance Auto Parts, Inc.	284
Panera Bread	278
Case Western Reserve University	278
Domino's Pizza	278
Cuyahoga Community College	277
Dick's Sporting Goods, Inc.	277
Carrols Restaurant Group	276
Swagelok Company	263
Southwest General Hospital	251
PricewaterhouseCoopers	248
Huntington National Bank	243
Chipotle	240

**Top Occupations with the Most Area Job Ads**

Occupation	Ads
Retail Salespersons	2,963
Registered Nurses	2,947
First-Line Supervisors of Retail Sales Workers	2,859
Customer Service Representatives	1,770
First-Line Supervisors of Food Preparation and Serving Workers	1,465
Combined Food Preparation and Serving Workers, Including Fast Food	1,321
Cashiers	1,256
First-Line Supervisors of Office and Administrative Support Workers	931
Maintenance and Repair Workers, General	794
Stock Clerks, Sales Floor	780
Heavy and Tractor-Trailer Truck Drivers	752
Light Truck or Delivery Services Drivers	683
Software Developers, Applications	652
Sales Representatives, Services, All Other	626
Stock Clerks- Stockroom, Warehouse, or Storage Yard	607
Automotive Specialty Technicians	561
Sales Agents, Financial Services	552
First-Line Supervisors of Production and Operating Workers	552
Cooks, Restaurant	518
Licensed Practical and Licensed Vocational Nurses	509
General and Operations Managers	459
Accountants	439
Pharmacy Technicians	429
First-Line Supervisors of Non-Retail Sales Workers	418
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	416
Food Preparation Workers	415
Medical and Health Services Managers	396
Food Service Managers	396
Computer User Support Specialists	381
Laborers and Freight, Stock, and Material Movers, Hand	378
Waiters and Waitresses	369
Production Workers, All Other	369
Market Research Analysts and Marketing Specialists	356
Computer Systems Analysts	354
Medical Secretaries	345

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to July 2019.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.