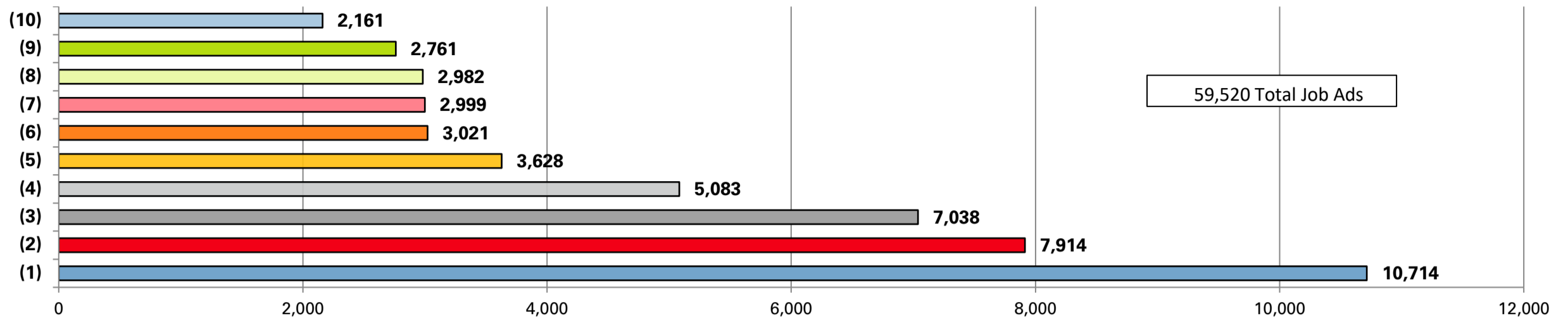


Online Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: October 2019



(1) Sales and Related Occupations 18%	
First-Line Supervisors of Retail Sales Workers	29%
Retail Salespersons	28%
Cashiers	11%
Sales Representatives, Services, All Other	6%
Sales Agents, Financial Services	4%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	4%
First-Line Supervisors of Non-Retail Sales Workers	4%
Insurance Sales Agents	3%
(3) Office and Administrative Support Occupations 12%	
Customer Service Representatives	26%
Stock Clerks, Sales Floor	13%
First-Line Supervisors of Office and Administrative Support Workers	13%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	9%
Medical Secretaries	5%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4%
Tellers	3%
Bookkeeping, Accounting, and Auditing Clerks	3%
(5) Management Occupations 6%	
General and Operations Managers	12%
Medical and Health Services Managers	10%
Food Service Managers	10%
Sales Managers	8%
Marketing Managers	8%
Managers, All Other	7%
Financial Managers, Branch or Department	6%
Human Resources Managers	5%
(7) Computer and Mathematical Occupations 5%	
Software Developers, Applications	20%
Computer User Support Specialists	14%
Computer Systems Analysts	12%
Information Technology Project Managers	9%
Network and Computer Systems Administrators	8%
Information Security Analysts	6%
Web Developers	6%
Computer Systems Engineers/Architects	5%
(9) Installation, Maintenance, and Repair Occupations 5%	
Maintenance and Repair Workers, General	30%
Automotive Specialty Technicians	22%
First-Line Supervisors of Mechanics, Installers, and Repairers	12%
Bus and Truck Mechanics and Diesel Engine Specialists	9%
Industrial Machinery Mechanics	5%
Automotive Master Mechanics	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
Heating and Air Conditioning Mechanics and Installers	2%

(2) Healthcare Practitioners and Technical Occupations 13%	
Registered Nurses	38%
Licensed Practical and Licensed Vocational Nurses	6%
Pharmacy Technicians	6%
Physicians and Surgeons, All Other	4%
Physical Therapists	2%
Family and General Practitioners	2%
Medical Records and Health Information Technicians	2%
Occupational Therapists	2%
(4) Food Preparation and Serving Related Occupations 9%	
First-Line Supervisors of Food Preparation and Serving Workers	27%
Combined Food Preparation and Serving Workers, Including Fast Food	23%
Cooks, Restaurant	10%
Food Preparation Workers	8%
Waiters and Waitresses	7%
Dishwashers	6%
Dining Room and Cafeteria Attendants and Bartender Helpers	5%
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	4%
(6) Business and Financial Operations Occupations 5%	
Accountants	14%
Management Analysts	12%
Market Research Analysts and Marketing Specialists	11%
Auditors	8%
Business Operations Specialists, All Other	6%
Financial Analysts	6%
Training and Development Specialists	6%
Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%
(8) Transportation and Material Moving Occupations 5%	
Heavy and Tractor-Trailer Truck Drivers	27%
Light Truck or Delivery Services Drivers	23%
Driver/Sales Workers	11%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	11%
Laborers and Freight, Stock, and Material Movers, Hand	10%
Cleaners of Vehicles and Equipment	4%
Parking Lot Attendants	3%
Taxi Drivers and Chauffeurs	3%
(10) Production Occupations 4%	
First-Line Supervisors of Production and Operating Workers	26%
Production Workers, All Other	16%
Machinists	8%
Helpers--Production Workers	7%
Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Assemblers and Fabricators, All Other	4%
Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Packaging and Filling Machine Operators and Tenders	3%

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to July 2019.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.