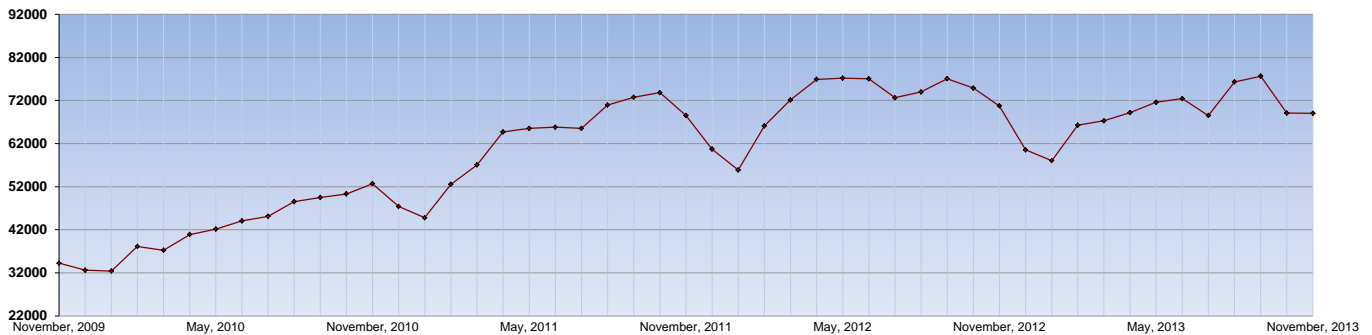


November Snapshot of Cleveland-Northeast Ohio Area OnLine® Job Postings

More than 69,000 job openings were posted online from October 14, 2013, through November 13, 2013, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 13 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 1,712 ads.

This report, and reports for other Ohio regions, can be found [here](#) and at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Top Employers with the Most Area Job Ads

From October 14, 2013, to November 13, 2013
Total Ads: 60,945

Employer	Ads
Cleveland Clinic	1,093
Sears Holdings Corporation	528
GTR	482
University Hospitals	390
PNC Financial Services	322
Pizza Hut	313
IBM	286
H&R Block	249
Akron Children's Hospital	246
Deloitte	236
Key Bank	224
Lowe's	193
Dick's Sporting Goods, Inc.	185
Kindred Healthcare	180
Verizon	179
Macy's	178
Edward Jones	176
Rockwell Automation	169
Brookdale Senior Living	166
AutoZone, Inc	165
Cuyahoga Community College	160
Kent State University	158
NTB Inc.	157
Sherwin-Williams	156
Eaton Corporation.	155
Progressive Insurance	141
Summa Health System	136
Firestone Complete Auto Care	134
MetroSouth Medical Center	130
Toys"R"Us	129
Community Health Systems Inc	118
Best Buy	111
Huntington National Bank	109
AT&T	107
FedEx	104
Diebold	104
Fresenius Medical Care	101
The Dollar General	101
Monro Muffler/Brake	99
STERIS	97
Barr-nunn	97
Case Western Reserve University	94
CVS Caremark	91
Citizens Bank	91
Army National Guard	89

Salary, Education and Certifications for OnLine® Job Ads

As of November 13, 2013

Salary Range	Ads	Education Range	Ads
Entry Level Jobs (less than \$30K)	32.9%	Less than High School	16.5%
Middle Income Jobs (\$30K-\$49K)	28.5%	High School Diploma or equivalent	46.4%
Upper Middle Income Jobs (\$50K-\$79K)	25.6%	Less than 4 year Degree, but more than H.S.	12.8%
High Income Jobs (\$80K-\$99K)	8.4%	4 Year Degree	19.7%
Six Figure Jobs (\$100K+)	4.5%	More than 4 year Degree	4.6%

Certifications in Demand			
CDL-Comm'l Driver's Lisc	4,859	OSHA-Occu Sfty&Hlth Admin Cert	1,049
RN-Cert Registered Nurse	3,173	ACLS-Adv Cardiac Life Support	994
BLS-Basic Life Support	1,434	CPA-Cert Public Accountant	734
CPR-Cert Cardiopulmonary Resuscitation	1,375	ASE-Automotive Svc Excellence	597
LPN-Lisc Prac Nurse	1,190	HHA-Home Health Aide	510

Top Occupations with the Most Area Job Ads

From October 14, 2013, to November 13, 2013
Total Ads: 60,945

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	2,774
Retail Salespersons	2,426
Registered Nurses	2,199
First-Line Supervisors of Retail Sales Workers	1,661
Customer Service Representatives	1,431
First-Line Supervisors of Food Preparation and Serving Workers	1,398
Maintenance and Repair Workers, General	1,122
First-Line Supervisors of Office and Administrative Support Workers	1,019
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	894
First-Line Supervisors of Production and Operating Workers	820
Insurance Sales Agents	698
Helpers--Production Workers	673
Accountants	672
Marketing Managers	660
Computer User Support Specialists	658
Sales Agents, Financial Services	633
Computer Systems Analysts	582
Medical and Health Services Managers	575
Sales Representatives, Services, All Other	572
Combined Food Preparation and Serving Workers, Including Fast Food	541
Light Truck or Delivery Services Drivers	507
Sales Managers	483
Management Analysts	478
Automotive Specialty Technicians	465
Executive Secretaries and Executive Administrative Assistants	459
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	445
First-Line Supervisors of Mechanics, Installers, and Repairers	424
Web Developers	412

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.