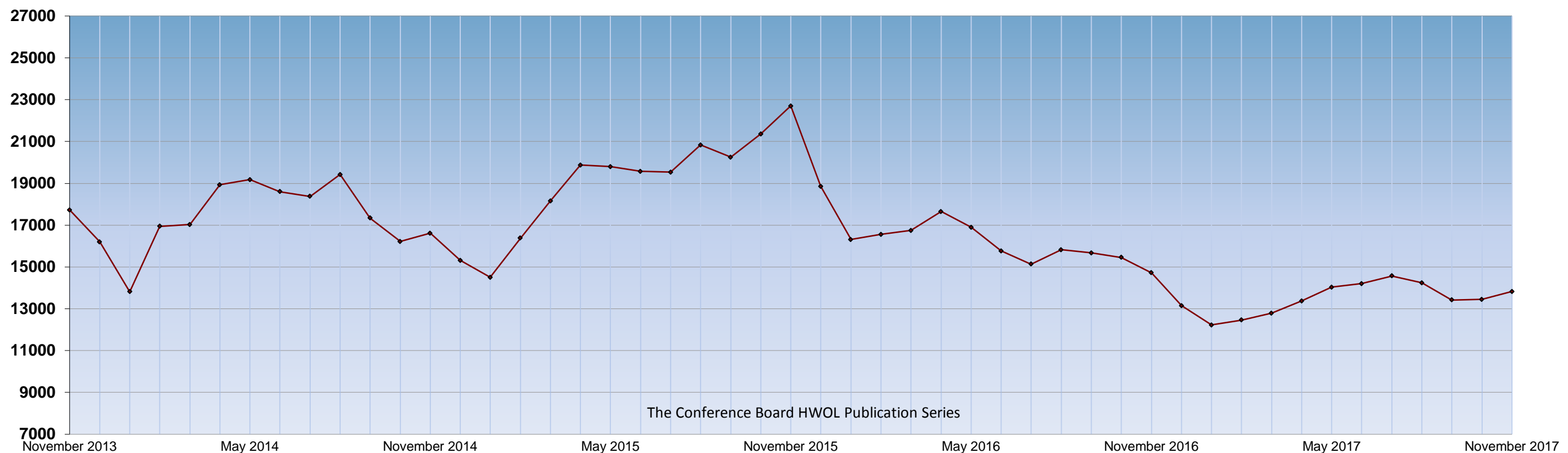


November 2017

A total of 13,455 job openings were posted online from October 14, 2017, through November 13, 2017, for Allen, Crawford, Defiance, Fulton, Hancock, Hardin, Henry, Lucas, Ottawa, Paulding, Putnam, Sandusky, Seneca, Van Wert, Williams, Wood and Wyandot counties, according to data from The Conference Board. This was an increase of 377 ads from the previous reporting period. Compared to the same time period a year ago, this reflects a decrease of 891 ads. The graph below shows historical trends for ads posted in this area over the last several years.

This report, and reports for other JobsOhio regions, can be found [here](#) and at OhioMeansJobs.com.



Salary for OnLine® Job Ads

Salary Range	Ads
Entry Level Jobs (less than \$30K)	10.4%
Middle Income Jobs (\$30K-\$49K)	13.0%
Upper Middle Income Jobs (\$50K-\$79K)	57.5%
High Income Jobs (\$80K-\$99K)	11.1%
Six Figure Jobs (\$100K+)	7.9%

Education for OnLine® Job Ads

Education Range	Ads
GED/High School	23.0%
Associate Level	62.0%
Bachelor's Degree	12.2%
Master's Degree	1.0%
Doctoral Degree	1.7%

Top Certifications for OnLine® Job Ads

Certifications	Ads
Commercial Driver's License	23,862
Certified Purchasing Manager	4,466
HAZMAT	3,752
Driver's License	3,219
Tanker and Hazmat Endorsement	1,877
DOT Medical card	1,731
Certified Registered Nurse	1,292
Certification in Cardiopulmonary Resuscitation	735
Liability insurance	678
Basic Life Support	642

Top Skills for OnLine® Job Ads

Skills	Ads
Freight+	15,236
Tractor-trailers	3,044
Flatbed trucks	995
Straight trucks	658
Forklifts	617
Integrated Decision Support Corporation Expert Fuel	579
Preventive maintenance	573
Refrigerated trailers	571
Quality Assurance	449
Food preparation	422

Top Employers with the Most Area Job Ads

Employer	Ads
MERCY HEALTH	524
Promedica	389
Lima Memorial Hospital	167
HCR ManorCare	141
Blanchard Valley Health System	122
Trilogy Health Services	111
Mclane Company	106
Securitas	87
Compass Group	81
Lowe's	77
FieldCore	77
HMSHost Tollroads, Inc.	70
Schneider National	69
Bowling Green State University	68
Kindred Healthcare	67
Fremont City School District	67
NSP, Inc	63
Target Corporation	62
Meijer	61
UPS	60
Huntington National Bank	58
Fifth Third Bank	57
Sears Holdings Corporation	56
FCA US LLC	54
Dana Corporation	52
Rite Aid	52
Roehl Transport, Inc.	51
Avita health System	51
Fresenius Medical Care	51
Best Buy	50
Forward Air, Inc.	49
Fastenal	47
Owens Corning	46
O'Reilly Automotive Stores, Inc.	43
Hmshost Corporation	43

Top Occupations with the Most Area Job Ads

Occupation	Ads
Heavy and Tractor-Trailer Truck Drivers	1,192
Registered Nurses	562
Retail Salespersons	357
First-Line Supervisors of Retail Sales Workers	342
First-Line Supervisors of Food Preparation and Serving Workers	236
Maintenance and Repair Workers, General	215
First-Line Supervisors of Production and Operating Workers	214
Industrial Engineers	191
Combined Food Preparation and Serving Workers, Including Fast Food	178
Nursing Assistants	178
Customer Service Representatives	177
Light Truck or Delivery Services Drivers	166
Laborers and Freight, Stock, and Material Movers, Hand	164
Licensed Practical and Licensed Vocational Nurses	161
First-Line Supervisors of Office and Administrative Support Workers	147
Sales Reps, Wholesale & Mfg, Except Technical & Scientific Products	145
Cashiers	118
Medical Assistants	117
First-Line Supervisors of Mechanics, Installers, and Repairers	110
Medical and Health Services Managers	108
1st-Line Supervs of Transportation & Mat'l-Moving Machine & Vehicle Opers	95
Bus and Truck Mechanics and Diesel Engine Specialists	91
Medical Secretaries	90
Driver/Sales Workers	84
Home Health Aides	82
General and Operations Managers	79
Stock Clerks- Stockroom, Warehouse, or Storage Yard	78
Tellers	77
Pharmacy Technicians	73
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	72
Automotive Specialty Technicians	68
Helpers--Production Workers	67
Sales Agents, Financial Services	65
Physical Therapists	60
Stock Clerks, Sales Floor	60

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. This series is compiled with Wanted Analytics Software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may appear in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.