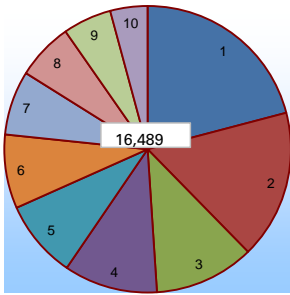


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What Are the Top Jobs in the Toledo JobsOhio Network?

August, 2012



- 1 Sales and Related Occupations
- 2 Transportation and Material Moving Occupations
- 3 Office and Administrative Support Occupations
- 4 Healthcare Practitioners and Technical Occupations
- 5 Management Occupations
- 6 Production Occupations
- 7 Installation, Maintenance, and Repair Occupations
- 8 Food Preparation and Serving Related Occupations
- 9 Architecture and Engineering Occupations
- 10 Computer and Mathematical Occupations

1 Sales and Related Occupations	17%	2 Transportation and Material Moving Occupations	13%
Retail Salespersons	23%	Truck Drivers, Heavy and Tractor-Trailer	68%
1st-Line Superv/Mgr of Retail Sales Workers	22%	Laborers and Freight, Stock, and Material Movers, Hand	8%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	9%	Truck Drivers, Light or Delivery Services	6%
Insurance Sales Agents	7%	Driver/Sales Workers	5%
Sales Agents, Financial Services	7%	1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper	5%
Demonstrators and Product Promoters	6%	Bus Drivers, School	3%
Sales Representatives, Services, All Other	6%	Industrial Truck and Tractor Operators	2%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Taxi Drivers and Chauffeurs	1%

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

3 Office and Administrative Support Occupations	9%	4 Healthcare Practitioners and Technical Occupations	8%	5 Management Occupations	7%	6 Production Occupations	7%
Customer Service Representatives	23%	Registered Nurses	36%	General and Operations Managers	13%	1st-Line Superv/Mgr of Prod & Oper Workers	30%
1st-Line Superv/Mgr of Office & Admin Support Workers	12%	Licensed Practical and Licensed Vocational Nurses	8%	Medical and Health Services Managers	11%	Helpers--Production Workers	14%
Executive Secretaries & Adm Assistants	10%	Family and General Practitioners	5%	Sales Managers	11%	Welders, Cutters, and Welder Fitters	8%
Office Clerks, General	8%	Occupational Therapists	4%	Marketing Managers	8%	Machinists	7%
Tellers	7%	Physical Therapists	4%	Human Resources Managers	6%	Assemblers and Fabricators, All Other	6%
Receptionists and Information Clerks	5%	Physicians and Surgeons, All Other	4%	Property, Real Estate, & Community Assn Mgr	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Stock Clerks, Sales Floor	5%	Pharmacy Technicians	3%	Financial Managers, Branch or Department	5%	Tool and Die Makers	4%
Medical Secretaries	4%	Physician Assistants	3%	Social and Community Service Managers	4%	Packaging & Filling Machine Operators & Tenders	3%

7 Installation, Maintenance, and Repair Occupations	6%	8 Food Preparation and Serving Related Occupations	5%	9 Architecture and Engineering Occupations	4%	10 Computer and Mathematical Occupations	3%
Maintenance and Repair Workers, General	29%	1st-Line Superv/Mgr of Food Prep & Serving Workers	44%	Industrial Engineers	47%	Computer Support Specialists	22%
1st-Line Superv/Mgr of Mech, Installers, & Repairers	14%	Combined Food Prep & Serving Workers, Incl Fast Food	13%	Mechanical Engineers	12%	Computer Systems Analysts	15%
Bus and Truck Mechanics and Diesel Engine Specialists	12%	Cooks, Restaurant	10%	Electrical Engineers	11%	Web Developers	13%
Automotive Specialty Technicians	9%	Waiters and Waitresses	9%	Industrial Engineering Technicians	4%	Network & Computer Systems Admin	11%
Industrial Machinery Mechanics	7%	Bartenders	6%	Industrial Safety and Health Engineers	3%	Computer Programmers	9%
Telecomm Equip Installers & Repairers, Exc Line Installers	6%	Food Preparation Workers	3%	Civil Engineers	3%	Computer Software Engineers, Applications	8%
Automotive Master Mechanics	3%	Cooks, Institution and Cafeteria	2%	Electronics Engineering Technicians	3%	Information Technology Project Managers	4%
Heating and Air Conditioning Mechanics and Installers	3%	Chefs and Head Cooks	2%	Environmental Engineers	2%	Computer Systems Engineers/Architects	4%