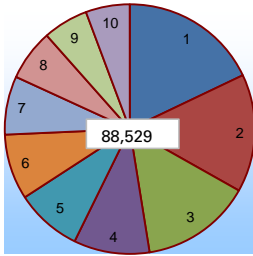


# OhioMeansJobs Report

## Occupations Detail by Help Wanted OnLine® Ad Demand

### What are the Top Jobs in the Cleveland JobsOhio Network?

October 13, 2012



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Management Occupations
- 5 Computer and Mathematical Occupations
- 6 Transportation and Material Moving Occupations
- 7 Production Occupations
- 8 Business and Financial Operations Occupations
- 9 Food Preparation and Serving Related Occupations
- 10 Installation, Maintenance, and Repair Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from new, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

| 1 Sales and Related Occupations                             | 14% | 2 Office and Administrative Support Occupations       | 12% |
|---|-----|---|-----|
| Retail Salespersons   | 26% | Customer Service Representatives                      | 18% |
| 1st-Line Superv/Mgr of Retail Sales Workers                 | 19% | 1st-Line Superv/Mgr of Office & Admin Support Workers | 12% |
| Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod            | 9%  | Executive Secretaries and Administrative Assistants   | 11% |
| Sales Representatives, Services, All Other                  | 7%  | Medical Secretaries                                   | 10% |
| Insurance Sales Agents                                      | 7%  | Office Clerks, General                                | 6%  |
| Sales Agents, Financial Services                            | 6%  | Receptionists and Information Clerks                  | 6%  |
| Sales Reps, Wholesale & Mfg, Tech & Sci Prod                | 5%  | Bookkeeping, Accounting, and Auditing Clerks          | 4%  |
| First-Line Supervisors/Managers of Non-Retail Sales Workers | 5%  | Tellers   | 3%  |

| 3 Healthcare Practitioners and Technical Occupations | 11% | 4 Management Occupations                 | 8%  | 5 Computer and Mathematical Occupations     | 7%  | 6 Transportation and Material Moving Occupations                | 7%  |
|--|-----|--|-----|---|-----|---|-----|
| Registered Nurses                                    | 49% | Medical and Health Services Managers     | 16% | Computer Systems Analysts                   | 24% | Truck Drivers, Heavy and Tractor-Trailer                        | 54% |
| Licensed Practical and Licensed Vocational Nurses    | 5%  | Marketing Managers                       | 11% | Computer Support Specialists                | 16% | Truck Drivers, Light or Delivery Services                       | 10% |
| Physical Therapists                                  | 5%  | Sales Managers                           | 10% | Web Developers                              | 12% | 1st-Line Superv/Mgr of Transp & Material-Moving Mach & Veh Oper | 8%  |
| Physician Assistants                                 | 5%  | General and Operations Managers          | 10% | Network and Computer Systems Administrators | 8%  | Laborers and Freight, Stock, and Material Movers, Hand          | 7%  |
| Occupational Therapists                              | 4%  | Financial Managers, Branch or Department | 8%  | Computer Software Engineers, Applications   | 8%  | Driver/Sales Workers  | 5%  |
| Medical Records and Health Information Technicians   | 4%  | Human Resources Managers                 | 6%  | Computer Programmers                        | 6%  | Cleaners of Vehicles and Equipment                              | 4%  |
| Radiologic Technologists                             | 2%  | Food Service Managers                    | 5%  | Information Technology Project Managers     | 5%  | Bus Drivers, School   | 3%  |
| Pharmacists  | 2%  | Social and Community Service Managers    | 4%  | Computer Systems Engineers/Architects       | 4%  | Industrial Truck and Tractor Operators                          | 3%  |

| 7 Production Occupations                                    | 6%  | 8 Business and Financial Operations Occupations       | 5%  | 9 Food Preparation and Serving Related Occupations         | 5%  | 10 Installation, Maintenance, and Repair Occupations       | 4%  |
|---|-----|---|-----|--|-----|--|-----|
| 1st-Line Superv/Mgr of Prod & Oper Workers                  | 26% | Accountants   | 17% | 1st-Line Superv/Mgr of Food Prep & Serving Workers         | 38% | Maintenance and Repair Workers, General                    | 29% |
| Helpers--Production Workers                                 | 11% | Management Analysts                                   | 14% | Combined Food Prep & Serving Workers, Incl Fast Food       | 12% | 1st-Line Superv/Mgr of Mech, Installers, & Repairers       | 13% |
| Machinists  | 10% | Training and Development Specialists                  | 10% | Cooks, Restaurant  | 11% | Automotive Specialty Technicians                           | 11% |
| Welders, Cutters, and Welder Fitters                        | 7%  | Loan Officers   | 8%  | Waiters and Waitresses                                     | 10% | Bus and Truck Mechanics and Diesel Engine Specialists      | 8%  |
| Inspectors, Testers, Sorters, Samplers, and Weighers        | 5%  | Auditors  | 8%  | Bartenders   | 5%  | Industrial Machinery Mechanics                             | 6%  |
| Computer-Controlled Mach Tool Oper, Metal & Plastic         | 5%  | Personal Financial Advisors                           | 6%  | Dishwashers  | 4%  | Automotive Body and Related Repairers                      | 5%  |
| Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic | 4%  | Purchasing Agents, Exc Wholesale, Retail, & Farm Prod | 6%  | Chefs and Head Cooks                                       | 4%  | Heating and Air Conditioning Mechanics and Installers      | 5%  |
| Assemblers and Fabricators, All Other                       | 3%  | Personnel Recruiters                                  | 4%  | Dining Room and Cafeteria Attendants and Bartender Helpers | 4%  | Telecomm Equip Installers & Repairers, Exc Line Installers | 4%  |