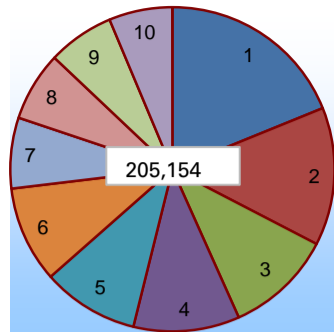


Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in Ohio?

August 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Management Occupations
- 4 Transportation and Material Moving Occupations
- 5 Computer and Mathematical Occupations
- 6 Healthcare Practitioners and Technical Occupations
- 7 Food Preparation and Serving Related Occupations
- 8 Business and Financial Operations Occupations
- 9 Installation, Maintenance, and Repair Occupations
- 10 Production Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from all available, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	15%	2 Office and Administrative Support Occupations	11%
Retail Salespersons	23%	Customer Service Representatives	24%
First-Line Supervisors of Retail Sales Workers	16%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Executive Secretaries & Exec Adm Assistants	8%
Insurance Sales Agents	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Sales Agents, Financial Services	5%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%
Demonstrators and Product Promoters	5%	Tellers	4%
Cashiers	4%	Receptionists and Information Clerks	4%

3 Management Occupations	8%	4 Transportation and Material Moving Occupations	8%	5 Computer and Mathematical Occupations	8%	6 Healthcare Practitioners and Technical Occupations	7%
Marketing Managers	13%	Heavy and Tractor-Trailer Truck Drivers	56%	Computer User Support Specialists	16%	Registered Nurses	36%
Medical and Health Services Managers	10%	Light Truck or Delivery Services Drivers	9%	Computer Systems Analysts	16%	Licensed Practical and Licensed Vocational Nurses	8%
Sales Managers	9%	Laborers and Freight, Stock, and Material Movers, Hand	8%	Web Developers	13%	Physical Therapists	5%
General and Operations Managers	9%	Driver/Sales Workers	7%	Software Developers, Applications	11%	Occupational Therapists	5%
Food Service Managers	8%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	Network and Computer Systems Administrators	11%	Pharmacy Technicians	4%
Financial Managers, Branch or Department	8%	Industrial Truck and Tractor Operators	4%	Computer Programmers	7%	Medical Records and Health Information Technicians	4%
Human Resources Managers	5%	Cleaners of Vehicles and Equipment	2%	Information Technology Project Managers	7%	Nurse Practitioners	3%
Managers, All Other	5%	Bus Drivers, School or Special Client	1%	Software Quality Assurance Engineers and Testers	5%	Physician Assistants	3%

7 Food Preparation and Serving Related Occupations	6%	8 Business and Financial Operations Occupations	5%	9 Installation, Maintenance, and Repair Occupations	5%	10 Production Occupations	5%
First-Line Supervisors of Food Preparation and Serving Workers	40%	Accountants	18%	Maintenance and Repair Workers, General	34%	First-Line Supervisors of Production and Operating Workers	25%
Combined Food Preparation and Serving Workers, Including Fast Food	18%	Management Analysts	14%	First-Line Supervisors of Mechanics, Installers, and Repairers	12%	Helpers--Production Workers	15%
Cooks, Restaurant	10%	Market Research Analysts and Marketing Specialists	9%	Automotive Specialty Technicians	11%	Machinists	8%
Waiters and Waitresses	10%	Personal Financial Advisors	8%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Welders, Cutters, and Welder Fitters	6%
Bartenders	4%	Auditors	7%	Heating and Air Conditioning Mechanics and Installers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Dishwashers	3%	Human Resources Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Dining Room and Cafeteria Attendants and Bartender Helpers	3%	Loan Officers	5%	Automotive Master Mechanics	4%	Packaging and Filling Machine Operators and Tenders	4%
Cooks, Institution and Cafeteria	2%	Training and Development Specialists	5%	Industrial Machinery Mechanics	3%	Electrical and Electronic Equipment Assemblers	2%