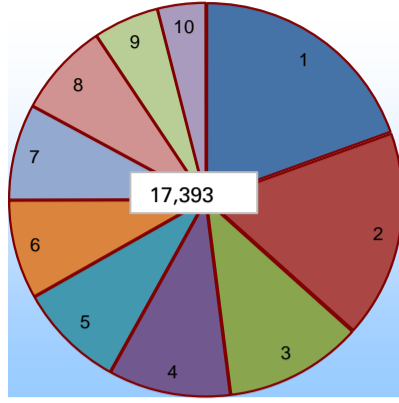


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What Are the Top Jobs in the Toledo-Northwest Ohio JobsOhio Network?

September 13, 2013



- 1 Sales and Related Occupations
- 2 Transportation and Material Moving Occupations
- 3 Office and Administrative Support Occupations
- 4 Healthcare Practitioners and Technical Occupations
- 5 Food Preparation and Serving Related Occupations
- 6 Production Occupations
- 7 Management Occupations
- 8 Installation, Maintenance, and Repair Occupations
- 9 Architecture and Engineering Occupations
- 10 Computer and Mathematical Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from all available, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	15%	2 Transportation and Material Moving Occupations	14%
Retail Salespersons	24%	Heavy and Tractor-Trailer Truck Drivers	65%
First-Line Supervisors of Retail Sales Workers	19%	Light Truck or Delivery Services Drivers	7%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%
Insurance Sales Agents	7%	Driver/Sales Workers	6%
Demonstrators and Product Promoters	6%	Laborers and Freight, Stock, and Material Movers, Hand	5%
Sales Representatives, Services, All Other	6%	Bus Drivers, School or Special Client	3%
Sales Agents, Financial Services	5%	Industrial Truck and Tractor Operators	2%
Cashiers	5%	Cleaners of Vehicles and Equipment	1%

3 Office and Administrative Support Occupations	9%	4 Healthcare Practitioners and Technical Occupations	8%	5 Food Preparation and Serving Related Occupations	7%	6 Production Occupations	6%
Customer Service Representatives	24%	Registered Nurses	34%	First-Line Supervisors of Food Preparation and Serving Workers	53%	First-Line Supervisors of Production and Operating Workers	33%
First-Line Supervisors of Office and Administrative Support Workers	16%	Licensed Practical and Licensed Vocational Nurses	12%	Combined Food Preparation and Serving Workers, Including Fast Food	17%	Helpers--Production Workers	17%
Executive Secretaries and Executive Administrative Assistants	6%	Pharmacy Technicians	5%	Cooks, Restaurant	8%	Machinists	6%
Stock Clerks, Sales Floor	6%	Physical Therapists	4%	Waiters and Waitresses	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Bookkeeping, Accounting, and Auditing Clerks	5%	Nurse Practitioners	4%	Bartenders	4%	Welders, Cutters, and Welder Fitters	5%
Office Clerks, General	5%	Occupational Therapists	4%	Cooks, Institution and Cafeteria	2%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Tellers	4%	Physicians and Surgeons, All Other	3%	Dining Room and Cafeteria Attendants and Bartender Helpers	2%	Team Assemblers	3%
Receptionists and Information Clerks	4%	Medical Records and Health Information Technicians	3%	Dishwashers	1%	Packaging and Filling Machine Operators and Tenders	3%

7 Management Occupations	6%	8 Installation, Maintenance, and Repair Occupations	6%	9 Architecture and Engineering Occupations	4%	10 Computer and Mathematical Occupations	3%
Medical and Health Services Managers	13%	Maintenance and Repair Workers, General	31%	Industrial Engineers	52%	Computer User Support Specialists	19%
Food Service Managers	12%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Mechanical Engineers	12%	Network and Computer Systems Administrators	18%
General and Operations Managers	9%	Bus and Truck Mechanics and Diesel Engine Specialists	11%	Electrical Engineers	7%	Computer Systems Analysts	15%
Sales Managers	8%	Automotive Specialty Technicians	10%	Civil Engineers	5%	Web Developers	9%
Human Resources Managers	8%	Automotive Master Mechanics	5%	Industrial Safety and Health Engineers	4%	Computer Programmers	8%
Marketing Managers	7%	Industrial Machinery Mechanics	5%	Industrial Engineering Technicians	4%	Information Technology Project Managers	8%
Financial Managers, Branch or Department	5%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Manufacturing Engineers	3%	Software Developers, Applications	5%
Managers, All Other	4%	Heating and Air Conditioning Mechanics and Installers	3%	Electronics Engineering Technicians	2%	Information Security Analysts	3%