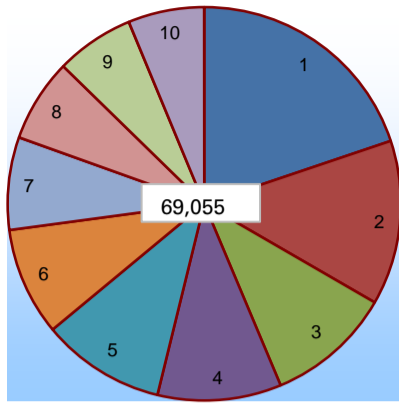


OhioMeansJobs Report

Occupations Detail by Help Wanted OnLine® Ad Demand

What are the Top Jobs in the Cleveland-Northeast Ohio JobsOhio Network?

October 13, 2013



- 1 Sales and Related Occupations
- 2 Office and Administrative Support Occupations
- 3 Healthcare Practitioners and Technical Occupations
- 4 Transportation and Material Moving Occupations
- 5 Management Occupations
- 6 Production Occupations
- 7 Computer and Mathematical Occupations
- 8 Installation, Maintenance, and Repair Occupations
- 9 Food Preparation and Serving Related Occupations
- 10 Business and Financial Operations Occupations

The information provided in this report is based on available information from electronic job posting boards known as Help Wanted OnLine® (HWOL) ads. This is a snapshot in time and may not represent long term trends.

This information should be used in conjunction with local labor market information to provide an overall analysis of current occupational demand.

The source is from all available, unduplicated HWOL job postings by employers for the above month. The total number of ads (above) is based upon the latest The Conference Board mid-monthly reporting period.

1 Sales and Related Occupations	16%	2 Office and Administrative Support Occupations	11%
Retail Salespersons	26%	Customer Service Representatives	22%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv of Office & Admin Support Workers	17%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	10%	Executive Secretaries & Exec Adm Assistants	7%
Insurance Sales Agents	8%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Agents, Financial Services	6%	Medical Secretaries	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Demonstrators and Product Promoters	4%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Tellers	5%

3 Healthcare Practitioners and Technical Occupations	8%	4 Transportation and Material Moving Occupations	8%	5 Management Occupations	8%	6 Production Occupations	7%
Registered Nurses	44%	Heavy and Tractor-Trailer Truck Drivers	54%	Marketing Managers	13%	1st-Line Superv of Prod & Oper Workers	20%
Licensed Practical and Licensed Vocational Nurses	6%	Light Truck or Delivery Services Drivers	10%	Medical and Health Services Managers	12%	Helpers--Production Workers	18%
Medical Records and Health Information Technicians	5%	Laborers and Freight, Stock, and Material Movers, Hand	9%	Sales Managers	9%	Machinists	8%
Occupational Therapists	3%	Driver/Sales Workers	7%	General and Operations Managers	9%	Welders, Cutters, and Welder Fitters	7%
Physician Assistants	3%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Food Service Managers	9%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Physical Therapists	3%	Industrial Truck and Tractor Operators	4%	Financial Managers, Branch or Department	6%	Packaging and Filling Machine Operators and Tenders	5%
Nurse Practitioners	3%	Bus Drivers, School or Special Client	2%	Human Resources Managers	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Critical Care Nurses	2%	Cleaners of Vehicles and Equipment	2%	Managers, All Other	5%	Cut, Punch, & Press Mach Set, Oper, & Tend, Metal & Plastic	3%

7 Computer and Mathematical Occupations	6%	8 Installation, Maintenance, and Repair Occupations	5%	9 Food Preparation and Serving Related Occupations	5%	10 Business and Financial Operations Occupations	5%
Computer User Support Specialists	17%	Maintenance and Repair Workers, General	34%	First-Line Supervisors of Food Preparation and Serving Workers	45%	Accountants	20%
Computer Systems Analysts	17%	1st-Line Superv of Mech, Installers, & Repairers	12%	Combined Food Prep & Serving Workers, Incl Fast Food	17%	Management Analysts	15%
Web Developers	12%	Automotive Specialty Technicians	11%	Waiters and Waitresses	9%	Personal Financial Advisors	8%
Network and Computer Systems Administrators	10%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Cooks, Restaurant	9%	Market Research Analysts and Marketing Specialists	7%
Software Developers, Applications	9%	Industrial Machinery Mechanics	5%	Bartenders	3%	Auditors	6%
Computer Programmers	8%	Heating and Air Conditioning Mechanics and Installers	5%	Dishwashers	3%	Loan Officers	6%
Information Technology Project Managers	7%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Cooks, Institution and Cafeteria	2%	Human Resources Specialists	6%
Software Quality Assurance Engineers and Testers	5%	Automotive Body and Related Repairers	4%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%