



(1) Sales and Related Occupations	16%	(2) Office and Administrative Support Occupations	12%
First-Line Supervisors of Retail Sales Workers	23%	Customer Service Representatives	22%
Retail Salespersons	17%	1st-Line Superv of Office & Admin Support Workers	16%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Executive Secretaries & Exec Adm Assistants	8%
Insurance Sales Agents	8%	Tellers	7%
Sales Agents, Financial Services	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Services, All Other	6%	Office Clerks, General	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%
First-Line Supervisors of Non-Retail Sales Workers	5%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%

(3) Management Occupations	12%	(4) Computer and Mathematical Occupations	11%	(5) Business and Financial Operations Occupations	8%	(6) Transportation and Material Moving Occupations	8%
Marketing Managers	17%	Computer Systems Analysts	14%	Management Analysts	20%	Heavy and Tractor-Trailer Truck Drivers	56%
Medical and Health Services Managers	10%	Computer User Support Specialists	13%	Accountants	15%	Light Truck or Delivery Services Drivers	10%
General and Operations Managers	10%	Software Developers, Applications	13%	Market Research Analysts and Marketing Specialists	9%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	9%
Sales Managers	9%	Web Developers	12%	Auditors	8%	Laborers and Freight, Stock, and Material Movers, Hand	8%
Financial Managers, Branch or Department	8%	Network and Computer Systems Administrators	11%	Loan Officers	6%	Driver/Sales Workers	5%
Managers, All Other	7%	Information Technology Project Managers	9%	Business Operations Specialists, All Other	6%	Industrial Truck and Tractor Operators	3%
Human Resources Managers	5%	Computer Systems Engineers/Architects	6%	Human Resources Specialists	5%	Bus Drivers, School or Special Client	2%
Computer and Information Systems Managers	5%	Software Quality Assurance Engineers and Testers	5%	Training and Development Specialists	5%	Cleaners of Vehicles and Equipment	1%

(7) Installation, Maintenance, and Repair Occupations	5%	(8) Healthcare Practitioners and Technical Occupations	5%	(9) Production Occupations	4%	(10) Food Preparation and Serving Related Occupations	4%
Maintenance and Repair Workers, General	31%	Registered Nurses	36%	First-Line Supervisors of Production and Operating Workers	32%	First-Line Supervisors of Food Preparation and Serving Workers	33%
Automotive Master Mechanics	15%	Licensed Practical and Licensed Vocational Nurses	8%	Machinists	11%	Combined Food Prep & Serving Workers, Incl Fast Food	18%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Medical Records and Health Information Technicians	5%	Helpers--Production Workers	11%	Waiters and Waitresses	12%
Automotive Specialty Technicians	9%	Pharmacy Technicians	4%	Welders, Cutters, and Welder Fitters	6%	Cooks, Restaurant	10%
Bus and Truck Mechanics and Diesel Engine Specialists	6%	Physical Therapists	4%	Packaging & Filling Machine Oper & Tenders	5%	Dining Rm & Cafeteria Attendants & Bartender Helpers	4%
Heating and Air Conditioning Mechanics and Installers	5%	Occupational Therapists	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Food Preparation Workers	4%
Telecomm Equip Installers & Repairers, Exc Line Installers	3%	Nurse Practitioners	3%	Printing Press Operators	4%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	4%
Industrial Machinery Mechanics	3%	Emergency Medical Technicians and Paramedics	3%	Electrical and Electronic Equipment Assemblers	3%	Bartenders	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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