



(1) Sales and Related Occupations	15%	(2) Office and Administrative Support Occupations	12%
Retail Salespersons	24%	Customer Service Representatives	20%
First-Line Supervisors of Retail Sales Workers	18%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	8%	Tellers	9%
Sales Agents, Financial Services	8%	Executive Secretaries & Exec Adm Assistants	6%
Insurance Sales Agents	7%	Medical Secretaries	6%
Cashiers	6%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Representatives, Services, All Other	5%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	5%	Stock Clerks, Sales Floor	4%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	7%	(5) Healthcare Practitioners and Technical Occupations	7%	(6) Production Occupations	6%
Heavy and Tractor-Trailer Truck Drivers	64%	Medical and Health Services Managers	13%	Registered Nurses	40%	1st-Line Superv of Prod & Oper Workers	22%
Light Truck or Delivery Services Drivers	9%	Marketing Managers	13%	Licensed Practical and Licensed Vocational Nurses	8%	Helpers--Production Workers	13%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Financial Managers, Branch or Department	10%	Occupational Therapists	5%	Machinists	10%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Sales Managers	9%	Pharmacy Technicians	5%	Welders, Cutters, and Welder Fitters	8%
Driver/Sales Workers	3%	General and Operations Managers	9%	Physical Therapists	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	7%
Industrial Truck and Tractor Operators	2%	Human Resources Managers	6%	Medical Records and Health Information Technicians	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Cleaners of Vehicles and Equipment	2%	Managers, All Other	6%	Pharmacists	2%	Packaging and Filling Machine Operators and Tenders	4%
Taxi Drivers and Chauffeurs	2%	Food Service Managers	5%	Speech-Language Pathologists	2%	Assemblers and Fabricators, All Other	2%

(7) Computer and Mathematical Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Computer User Support Specialists	17%	Maintenance and Repair Workers, General	33%	Accountants	20%	1st-Line Superv of Food Prep & Serving Workers	28%
Computer Systems Analysts	16%	1st-Line Superv of Mech, Installers, & Repairers	13%	Management Analysts	15%	Combined Food Prep & Serving Workers, Incl Fast Food	22%
Software Developers, Applications	13%	Automotive Specialty Technicians	12%	Auditors	8%	Cooks, Restaurant	12%
Web Developers	11%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Loan Officers	8%	Waiters and Waitresses	10%
Network and Computer Systems Administrators	10%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Market Research Analysts and Marketing Specialists	7%	Bartenders	4%
Information Technology Project Managers	7%	Heating and Air Conditioning Mechanics and Installers	4%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Cooks, Institution and Cafeteria	4%
Computer Programmers	6%	Industrial Machinery Mechanics	4%	Financial Analysts	5%	Food Preparation Workers	4%
Software Quality Assurance Engineers and Testers	5%	Automotive Body and Related Repairers	4%	Human Resources Specialists	4%	Dishwashers	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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