



(1) Sales and Related Occupations	12%	(2) Transportation and Material Moving Occupations	11%
Retail Salespersons	18%	Heavy and Tractor-Trailer Truck Drivers	66%
First-Line Supervisors of Retail Sales Workers	17%	Light Truck or Delivery Services Drivers	8%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	13%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%
Sales Representatives, Services, All Other	7%	Laborers & Freight, Stock, & Material Movers, Hand	6%
Sales Agents, Financial Services	7%	Driver/Sales Workers	4%
Insurance Sales Agents	6%	Industrial Truck and Tractor Operators	2%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Cleaners of Vehicles and Equipment	1%
First-Line Supervisors of Non-Retail Sales Workers	5%	Taxi Drivers and Chauffeurs	1%

(3) Office and Administrative Support Occupations	11%	(4) Management Occupations	9%	(5) Healthcare Practitioners and Technical Occupations	8%	(6) Computer and Mathematical Occupations	8%
Customer Service Representatives	19%	Marketing Managers	14%	Registered Nurses	38%	Computer User Support Specialists	16%
1st-Line Superv of Office & Admin Support Workers	15%	Medical and Health Services Managers	13%	Licensed Practical and Licensed Vocational Nurses	9%	Computer Systems Analysts	15%
Exec Secretaries & Exec Adm Assts	7%	General and Operations Managers	9%	Physical Therapists	5%	Software Developers, Applications	13%
Tellers	6%	Sales Managers	8%	Occupational Therapists	4%	Web Developers	10%
Bookkeeping, Accounting, and Auditing Clerks	6%	Financial Managers, Branch or Department	8%	Pharmacy Technicians	3%	Network and Computer Systems Administrators	10%
Office Clerks, General	5%	Managers, All Other	7%	Medical Records and Health Information Technicians	3%	Information Technology Project Managers	8%
Medical Secretaries	5%	Food Service Managers	5%	Speech-Language Pathologists	3%	Computer Programmers	5%
Secretaries & Admin Assts, Exc Legal, Medical, & Exec	4%	Human Resources Managers	5%	Pharmacists	2%	Computer Systems Engineers/Architects	5%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Accountants	17%	Maintenance and Repair Workers, General	33%	1st-Line Superv of Prod & Oper Workers	28%	1st-Line Superv of Food Prep & Serving Workers	37%
Management Analysts	16%	1st-Line Superv of Mech, Installers, & Repairers	14%	Helpers--Production Workers	14%	Combined Food Prep & Serving Workers, Incl Fast Food	20%
Market Research Analysts and Marketing Specialists	10%	Bus & Truck Mech & Diesel Engine Specialists	11%	Machinists	9%	Waiters and Waitresses	9%
Auditors	6%	Automotive Specialty Technicians	10%	Welders, Cutters, and Welder Fitters	7%	Cooks, Restaurant	9%
Loan Officers	6%	Heating & A C Mech & Installers	5%	Computer-Contr Mach Tool Oper, Metal & Plastic	4%	Food Preparation Workers	5%
Human Resources Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Inspectors, Testers, Sorters, Samplers, & Weighers	4%	Cooks, Institution and Cafeteria	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Automotive Master Mechanics	4%	Packaging and Filling Machine Operators and Tenders	3%	Dining Room & Cafeteria Attendants & Bartender Helpers	3%
Training and Development Specialists	5%	Industrial Machinery Mechanics	4%	Printing Press Operators	3%	Bartenders	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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