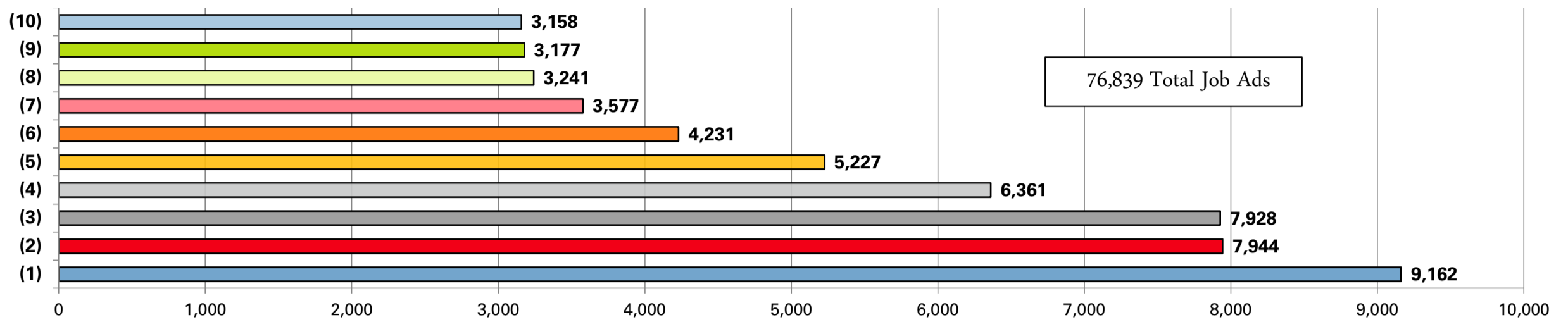


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: October 2015



(1) Sales and Related Occupations		13%
Retail Salespersons		26%
First-Line Supervisors of Retail Sales Workers		17%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products		9%
Cashiers		8%
Sales Agents, Financial Services		6%
Sales Representatives, Services, All Other		5%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products		5%
Insurance Sales Agents		5%
(3) Office and Administrative Support Occupations		12%
Customer Service Representatives		18%
First-Line Supervisors of Office and Administrative Support Workers		13%
Tellers		7%
Executive Secretaries and Executive Administrative Assistants		6%
Stock Clerks, Sales Floor		6%
Medical Secretaries		6%
Receptionists and Information Clerks		5%
Stock Clerks- Stockroom, Warehouse, or Storage Yard		5%
(5) Management Occupations		8%
Marketing Managers		15%
Medical and Health Services Managers		13%
Sales Managers		10%
Financial Managers, Branch or Department		9%
General and Operations Managers		8%
Managers, All Other		6%
Human Resources Managers		5%
Food Service Managers		5%
(7) Business and Financial Operations Occupations		5%
Accountants		16%
Management Analysts		16%
Loan Officers		9%
Market Research Analysts and Marketing Specialists		8%
Auditors		8%
Financial Analysts		5%
Human Resources Specialists		5%
Training and Development Specialists		5%
(9) Food Preparation and Serving Related Occupations		5%
First-Line Supervisors of Food Preparation and Serving Workers		32%
Combined Food Preparation and Serving Workers, Including Fast Food		21%
Cooks, Restaurant		11%
Waiters and Waitresses		10%
Food Preparation Workers		5%
Cooks, Institution and Cafeteria		4%
Dishwashers		3%
Bartenders		3%

(2) Transportation and Material Moving Occupations		12%
Heavy and Tractor-Trailer Truck Drivers		70%
Light Truck or Delivery Services Drivers		8%
Laborers and Freight, Stock, and Material Movers, Hand		6%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		4%
Driver/Sales Workers		3%
Industrial Truck and Tractor Operators		2%
Cleaners of Vehicles and Equipment		1%
Bus Drivers, School or Special Client		1%
(4) Healthcare Practitioners and Technical Occupations		9%
Registered Nurses		40%
Licensed Practical and Licensed Vocational Nurses		9%
Medical Records and Health Information Technicians		6%
Physical Therapists		4%
Pharmacists		4%
Pharmacy Technicians		4%
Occupational Therapists		4%
Speech-Language Pathologists		2%
(6) Computer and Mathematical Occupations		6%
Computer User Support Specialists		19%
Computer Systems Analysts		15%
Software Developers, Applications		11%
Web Developers		10%
Network and Computer Systems Administrators		9%
Information Technology Project Managers		9%
Computer Systems Engineers/Architects		5%
Computer Programmers		5%
(8) Installation, Maintenance, and Repair Occupations		5%
Maintenance and Repair Workers, General		31%
First-Line Supervisors of Mechanics, Installers, and Repairers		14%
Automotive Specialty Technicians		10%
Bus and Truck Mechanics and Diesel Engine Specialists		10%
Automotive Body and Related Repairers		5%
Automotive Master Mechanics		5%
Heating and Air Conditioning Mechanics and Installers		4%
Telecommunications Equipment Installers and Repairers, Except Line Installers		4%
(10) Production Occupations		5%
First-Line Supervisors of Production and Operating Workers		26%
Helpers--Production Workers		13%
Machinists		7%
Welders, Cutters, and Welder Fitters		4%
Inspectors, Testers, Sorters, Samplers, and Weighers		4%
Packaging and Filling Machine Operators and Tenders		4%
Computer-Controlled Machine Tool Operators, Metal and Plastic		4%
Electrical and Electronic Equipment Assemblers		3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.