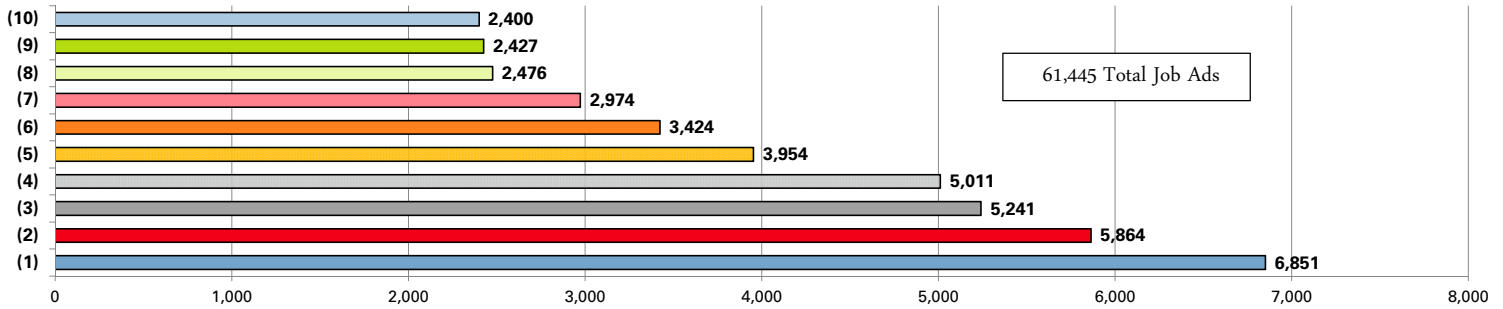


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: May 2016



<b>(1) Sales and Related Occupations</b>	<b>13%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>11%</b>
Retail Salespersons	24%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	17%	First-Line Supervisors of Office and Administrative Support Workers	13%
Cashiers	11%	Executive Secretaries and Executive Administrative Assistants	7%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Tellers	7%
Sales Agents, Financial Services	7%	Stock Clerks, Sales Floor	6%
Sales Representatives, Services, All Other	6%	Medical Secretaries	6%
Insurance Sales Agents	6%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
<b>(3) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>	<b>(4) Transportation and Material Moving Occupations</b>	<b>10%</b>
Registered Nurses	39%	Heavy and Tractor-Trailer Truck Drivers	59%
Licensed Practical and Licensed Vocational Nurses	9%	Light Truck or Delivery Services Drivers	9%
Pharmacy Technicians	5%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Physical Therapists	4%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Pharmacists	3%	Driver/Sales Workers	5%
Medical Records and Health Information Technicians	3%	Cleaners of Vehicles and Equipment	3%
Occupational Therapists	3%	Taxi Drivers and Chauffeurs	2%
Physician Assistants	2%	Industrial Truck and Tractor Operators	2%
<b>(5) Management Occupations</b>	<b>8%</b>	<b>(6) Food Preparation and Serving Related Occupations</b>	<b>6%</b>
Medical and Health Services Managers	13%	First-Line Supervisors of Food Preparation and Serving Workers	32%
Marketing Managers	11%	Combined Food Preparation and Serving Workers, Including Fast Food	24%
Financial Managers, Branch or Department	9%	Waiters and Waitresses	11%
Sales Managers	8%	Cooks, Restaurant	10%
Food Service Managers	8%	Food Preparation Workers	4%
General and Operations Managers	7%	Bartenders	3%
Managers, All Other	7%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Human Resources Managers	5%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%
<b>(7) Computer and Mathematical Occupations</b>	<b>6%</b>	<b>(8) Business and Financial Operations Occupations</b>	<b>5%</b>
Computer User Support Specialists	16%	Accountants	16%
Computer Systems Analysts	16%	Management Analysts	15%
Software Developers, Applications	11%	Loan Officers	10%
Network and Computer Systems Administrators	10%	Market Research Analysts and Marketing Specialists	7%
Web Developers	9%	Auditors	7%
Information Technology Project Managers	7%	Financial Analysts	6%
Computer Programmers	6%	Business Operations Specialists, All Other	5%
Computer Systems Engineers/Architects	4%	Human Resources Specialists	5%
<b>(9) Production Occupations</b>	<b>5%</b>	<b>(10) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
First-Line Supervisors of Production and Operating Workers	26%	Maintenance and Repair Workers, General	34%
Helpers—Production Workers	15%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
Machinists	6%	Automotive Specialty Technicians	12%
Packaging and Filling Machine Operators and Tenders	6%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Welders, Cutters, and Welder Fitters	5%	Telecommunications Equipment Installers and Repairers, Except Line Installers	5%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Heating and Air Conditioning Mechanics and Installers	4%
Computer-Controlled Machine Tool Operators, Metal and Plastic	4%	Automotive Service Technicians and Mechanics	3%
Electrical and Electronic Equipment Assemblers	3%	Automotive Master Mechanics	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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