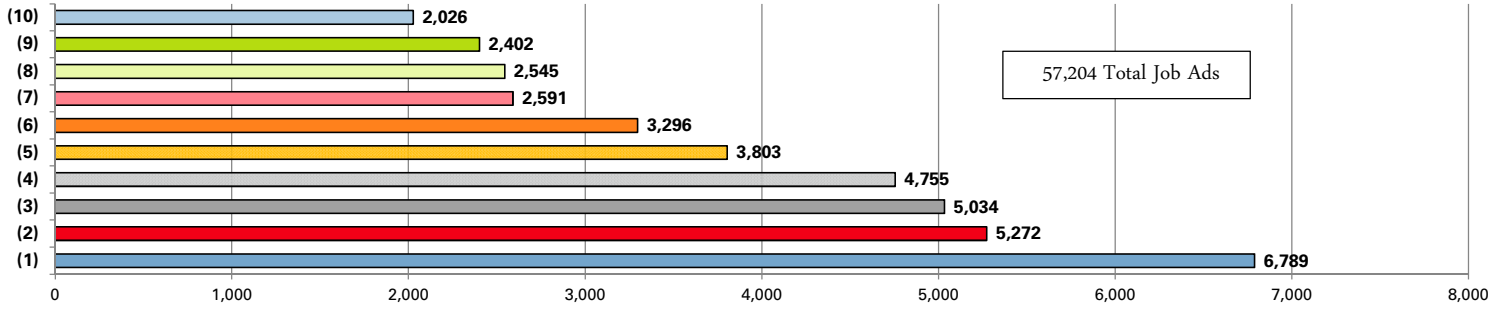


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: July 2016



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	24%	Customer Service Representatives	16%
First-Line Supervisors of Retail Sales Workers	18%	First-Line Supervisors of Office and Administrative Support Workers	14%
Cashiers	10%	Tellers	8%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	8%	Executive Secretaries and Executive Administrative Assistants	8%
Sales Agents, Financial Services	7%	Stock Clerks, Sales Floor	7%
Advertising Sales Agents	6%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
Sales Representatives, Services, All Other	5%	Medical Secretaries	5%
Insurance Sales Agents	5%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Transportation and Material Moving Occupations	10%
Registered Nurses	39%	Heavy and Tractor-Trailer Truck Drivers	58%
Licensed Practical and Licensed Vocational Nurses	9%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Pharmacy Technicians	4%	Light Truck or Delivery Services Drivers	9%
Pharmacists	3%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Physical Therapists	3%	Driver/Sales Workers	5%
Occupational Therapists	3%	Taxi Drivers and Chauffeurs	4%
Medical Records and Health Information Technicians	3%	Cleaners of Vehicles and Equipment	3%
Physician Assistants	3%	Bus Drivers, School or Special Client	1%
(5) Management Occupations	8%	(6) Food Preparation and Serving Related Occupations	7%
Medical and Health Services Managers	14%	First-Line Supervisors of Food Preparation and Serving Workers	30%
Marketing Managers	12%	Combined Food Preparation and Serving Workers, Including Fast Food	24%
Financial Managers, Branch or Department	11%	Cooks, Restaurant	10%
Sales Managers	9%	Waiters and Waitresses	10%
General and Operations Managers	8%	Food Preparation Workers	5%
Food Service Managers	6%	Cooks, Institution and Cafeteria	3%
Managers, All Other	6%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Human Resources Managers	5%	Dishwashers	3%
(7) Computer and Mathematical Occupations	5%	(8) Business and Financial Operations Occupations	5%
Computer User Support Specialists	18%	Management Analysts	17%
Computer Systems Analysts	15%	Accountants	14%
Software Developers, Applications	13%	Loan Officers	10%
Network and Computer Systems Administrators	10%	Market Research Analysts and Marketing Specialists	8%
Web Developers	8%	Financial Analysts	8%
Information Technology Project Managers	8%	Auditors	7%
Computer Systems Engineers/Architects	5%	Business Operations Specialists, All Other	5%
Computer Programmers	4%	Human Resources Specialists	5%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	33%	First-Line Supervisors of Production and Operating Workers	27%
Automotive Specialty Technicians	13%	Helpers--Production Workers	15%
First-Line Supervisors of Mechanics, Installers, and Repairers	12%	Machinists	7%
Bus and Truck Mechanics and Diesel Engine Specialists	8%	Packaging and Filling Machine Operators and Tenders	6%
Heating and Air Conditioning Mechanics and Installers	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Automotive Body and Related Repairers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Automotive Service Technicians and Mechanics	4%	Welders, Cutters, and Welder Fitters	4%
Automotive Master Mechanics	4%	Printing Press Operators	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.