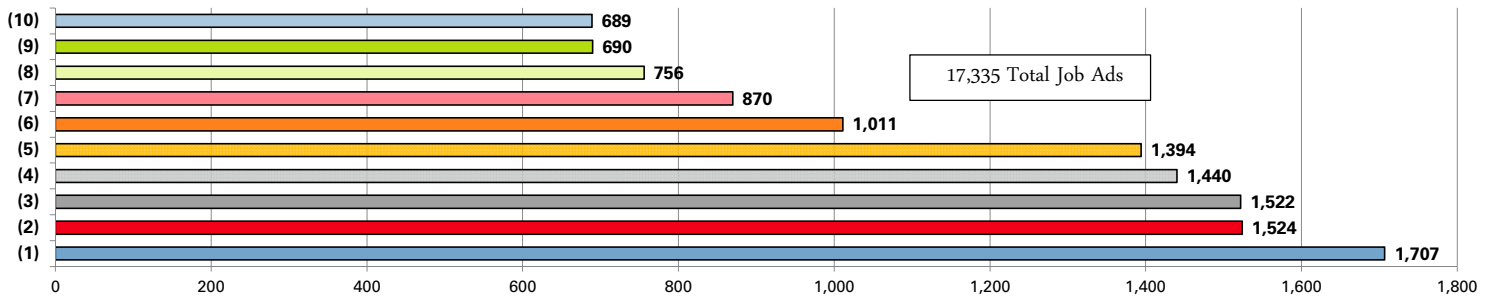


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the West JobsOhio Network: September 2016



Rank	Occupation Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>12%</b>
	Retail Salespersons	32%
	First-Line Supervisors of Retail Sales Workers	22%
	Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	9%
	Cashiers	9%
	Demonstrators and Product Promoters	4%
	Sales Agents, Financial Services	4%
	Insurance Sales Agents	4%
	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	3%
<b>(3)</b>	<b>Computer and Mathematical Occupations</b>	<b>10%</b>
	Computer User Support Specialists	17%
	Software Developers, Applications	15%
	Computer Systems Analysts	11%
	Network and Computer Systems Administrators	9%
	Computer Systems Engineers/Architects	8%
	Information Security Analysts	8%
	Software Developers, Systems Software	6%
	Web Developers	5%
<b>(5)</b>	<b>Transportation and Material Moving Occupations</b>	<b>9%</b>
	Heavy and Tractor-Trailer Truck Drivers	63%
	Light Truck or Delivery Services Drivers	9%
	Laborers and Freight, Stock, and Material Movers, Hand	9%
	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%
	Driver/Sales Workers	5%
	Industrial Truck and Tractor Operators	2%
	Cleaners of Vehicles and Equipment	2%
	Taxi Drivers and Chauffeurs	1%
<b>(7)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>6%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	31%
	Combined Food Preparation and Serving Workers, Including Fast Food	16%
	Waiters and Waitresses	16%
	Cooks, Restaurant	10%
	Cooks, Institution and Cafeteria	6%
	Cooks, Short Order	5%
	Food Preparation Workers	4%
	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%
<b>(9)</b>	<b>Architecture and Engineering Occupations</b>	<b>5%</b>
	Industrial Engineers	35%
	Aerospace Engineers	13%
	Electrical Engineers	10%
	Mechanical Engineers	9%
	Electronics Engineers, Except Computer	7%
	Industrial Engineering Technicians	3%
	Computer Hardware Engineers	3%
	Electronics Engineering Technicians	3%

Rank	Occupation Category	Percentage
<b>(2)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>
	Registered Nurses	31%
	Licensed Practical and Licensed Vocational Nurses	10%
	Physical Therapists	8%
	Occupational Therapists	6%
	Speech-Language Pathologists	3%
	Medical Records and Health Information Technicians	3%
	Family and General Practitioners	2%
	Pharmacists	2%
<b>(4)</b>	<b>Office and Administrative Support Occupations</b>	<b>10%</b>
	Customer Service Representatives	16%
	First-Line Supervisors of Office and Administrative Support Workers	11%
	Executive Secretaries and Executive Administrative Assistants	8%
	Stock Clerks, Sales Floor	7%
	Tellers	7%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	7%
	Data Entry Keyers	6%
	Office Clerks, General	5%
<b>(6)</b>	<b>Management Occupations</b>	<b>7%</b>
	Medical and Health Services Managers	13%
	Marketing Managers	10%
	General and Operations Managers	10%
	Managers, All Other	9%
	Sales Managers	8%
	Financial Managers, Branch or Department	6%
	Computer and Information Systems Managers	5%
	Food Service Managers	5%
<b>(8)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
	Maintenance and Repair Workers, General	34%
	First-Line Supervisors of Mechanics, Installers, and Repairers	13%
	Automotive Specialty Technicians	9%
	Bus and Truck Mechanics and Diesel Engine Specialists	8%
	Heating and Air Conditioning Mechanics and Installers	6%
	Automotive Body and Related Repairers	5%
	Automotive Master Mechanics	4%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
<b>(10)</b>	<b>Business and Financial Operations Occupations</b>	<b>5%</b>
	Management Analysts	14%
	Accountants	13%
	Logisticians	12%
	Market Research Analysts and Marketing Specialists	7%
	Purchasing Agents, Except Wholesale, Retail, and Farm Products	6%
	Loan Officers	6%
	Training and Development Specialists	6%
	Business Operations Specialists, All Other	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.