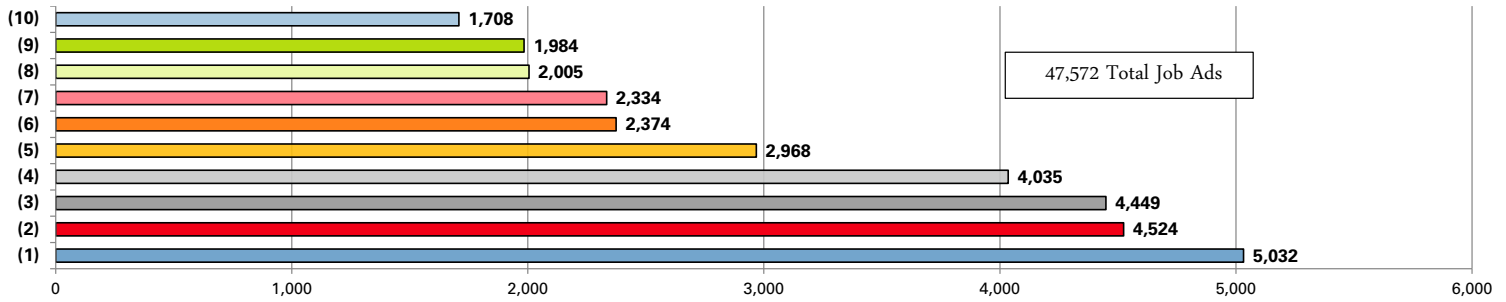# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: January 2018

Horizontal bar chart:

Rank	Value
(10)	1,708
(9)	1,984
(8)	2,005
(7)	2,334
(6)	2,374
(5)	2,968
(4)	4,035
(3)	4,449
(2)	4,524
(1)	5,032

47,572 Total Job Ads

(1) Sales and Related Occupations	12%	(2) Transportation and Material Moving Occupations	11%
Retail Salespersons	28%	Heavy and Tractor-Trailer Truck Drivers	56%
First-Line Supervisors of Retail Sales Workers	22%	Light Truck or Delivery Services Drivers	14%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	8%	Driver/Sales Workers	7%
Cashiers	8%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Sales Agents, Financial Services	6%	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
Sales Representatives, Services, All Other	5%	Taxi Drivers and Chauffeurs	3%
First-Line Supervisors of Non-Retail Sales Workers	5%	Cleaners of Vehicles and Equipment	3%
Insurance Sales Agents	4%	Bus Drivers, School or Special Client	2%
(3) Healthcare Practitioners and Technical Occupations	11%	(4) Office and Administrative Support Occupations	10%
Registered Nurses	44%	Customer Service Representatives	22%
Licensed Practical and Licensed Vocational Nurses	8%	First-Line Supervisors of Office and Administrative Support Workers	14%
Pharmacy Technicians	5%	Tellers	7%
Pharmacists	4%	Medical Secretaries	7%
Medical Records and Health Information Technicians	2%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
Physical Therapists	2%	Stock Clerks, Sales Floor	6%
Occupational Therapists	2%	Office Clerks, General	5%
Physician Assistants	2%	Executive Secretaries and Executive Administrative Assistants	5%
(5) Management Occupations	7%	(6) Business and Financial Operations Occupations	6%
Marketing Managers	14%	Management Analysts	17%
Financial Managers, Branch or Department	12%	Accountants	16%
Medical and Health Services Managers	11%	Loan Officers	11%
Sales Managers	8%	Market Research Analysts and Marketing Specialists	8%
General and Operations Managers	8%	Auditors	7%
Managers, All Other	7%	Financial Analysts	6%
Human Resources Managers	6%	Business Operations Specialists, All Other	5%
Food Service Managers	5%	Personal Financial Advisors	4%
(7) Computer and Mathematical Occupations	6%	(8) Food Preparation and Serving Related Occupations	5%
Computer User Support Specialists	17%	First-Line Supervisors of Food Preparation and Serving Workers	31%
Computer Systems Analysts	16%	Combined Food Preparation and Serving Workers, Including Fast Food	24%
Software Developers, Applications	14%	Cooks, Restaurant	10%
Information Technology Project Managers	10%	Waiters and Waitresses	8%
Network and Computer Systems Administrators	7%	Dishwashers	6%
Web Developers	6%	Cooks, Institution and Cafeteria	4%
Computer Systems Engineers/Architects	6%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Information Security Analysts	4%	Food Preparation Workers	3%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	33%	First-Line Supervisors of Production and Operating Workers	30%
First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Helpers--Production Workers	11%
Automotive Specialty Technicians	13%	Machinists	9%
Bus and Truck Mechanics and Diesel Engine Specialists	8%	Computer-Controlled Machine Tool Operators, Metal and Plastic	8%
Industrial Machinery Mechanics	5%	Welders, Cutters, and Welder Fitters	5%
Heating and Air Conditioning Mechanics and Installers	4%	Packaging and Filling Machine Operators and Tenders	4%
Automotive Body and Related Repairers	4%	Electrical and Electronic Equipment Assemblers	3%
Telecommunications Equipment Installers and Repairers, Except Line Installers	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at http://ohiolmi.com/asp/omj/hw.htm.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historicalreports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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